



STATE OF TRAVEL

2016

This Skift deck curates data from every sector of travel and provides a wide sweeping overview of the state of the world's largest sector and the forces driving it today. This is the State of Travel in 2016.

INTRODUCTION



Welcome to the third annual State of Travel deck. This follows our [2014 global deck](#) and our [2015 European deck](#).

The 2016 State of Travel deck draws from our daily coverage of the global travel industry, from our ongoing series of [Skift Trends Reports](#), and also incorporates expert research from throughout the travel industry.

It helps frame the current global travel landscape through the lens of data, tables, charts, and graphs. From developments and new steps in specific verticals to the wide-ranging and ever-shifting nature of travelers' choices and passions, the following 100+ slides represent significant measures of the industry during the past year and beyond.

Learn more about the business of global travel, and see how its future of being defined, by using all of Skift's products, including our [daily coverage](#), our [newsletters](#), our [Skift Trends Reports](#), our [Skift Global Forum](#), and our content marketing studio [SkiftX](#).

Written and curated by J.C. Lupis for Skift.

ABOUT SKIFT

[Skift](#) is the largest intelligence platform in travel, providing Media, Insights and Marketing to all sectors of the world's largest industry.

Based in New York City and covering the travel industry globally, Skift has deep experience in identifying and synthesizing existing and emerging trends, in its [daily coverage](#) of the global travel industry, through its [Skift Trends Reports](#) and its flagship [Skift Global Forum](#) conference.

Within a short span of three years, Skift has become the leading voice in the travel industry, and is now a daily utility tool used by the top strategists, technologists and marketers in travel.



“You have built an incredible platform in travel, and are changing this industry.
There is nothing like it.”

— Mark Hoplamazian, CEO, Hyatt Hotels

“Congratulations on building an outstanding publication for our industry which
is so interesting and worth reading every time it comes out.”

— Brett Tollman, CEO, The Travel Corporation

“Great content, great data, passionate people. Tomorrow's news today!”

— Larry Pimentel, CEO, Azamara Club Cruises.

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1 SNAPSHOTS & HORIZONS





LIKE WHAT YOU SEE? TALK TO US FOR YOUR NEEDS

The SkiftX logo, featuring the word "SKIFT" in black and "X" in white, both in a bold sans-serif font, set against a solid yellow rectangular background.

Skift's content studio [SkiftX](#) helps brands such as Amadeus, Sabre, Mastercard, American Express, Hilton, Club Med and many others create industry thought leadership to talk to the right constituencies inside the travel industry, using the right storytelling formats.

We do this through trends reports, research, branded content, social content, video storytelling, in-person events and other content marketing initiatives, and distribute through the largest travel industry site, Skift.

[Contact us for more details:](#)

[Carolyn Kremins](#)
[President, Skift](#)
skiftx@skift.com
[+1- 212-564-5830](tel:+12125645830)

[Skift Inc, 1239 Broadway, #703B, New York, NY 10001](#)



TRAVEL & GDP IMPACT

World	2015 USDbn*	2015 (% of total)	2016 Growth**	2026 USDbn*	2026 % of total	2026 Growth*** (% PA)
Direct contribution to GDP	2,229.8	3.0	3.3	3,469.1	3.4	4.2
Total contribution to GDP	7,170.3	9.8	3.5	10,986.5	10.8	4.0
Direct contribution to employment****	107,833	3.6	1.9	135,884	4.0	2.1
Total contribution to employment****	283,578	9.5	2.2	370,204	11.0	2.5
Visitor exports	1,308.9	6.1	3.0	2,056.0	6.2	4.3
Domestic spending	3,419.9	4.7	3.3	5,245.5	3.9	4.0
Leisure spending	3,621.9	2.3	3.0	5,645.8	2.6	4.2
Business spending	1,106.9	0.7	3.9	1,658.8	0.8	3.7
Capital investment	774.6	4.3	4.7	1,254.2	4.7	4.5

*2015 constant prices & exchange rates;

**2016 real growth adjusted for inflation (%);

***2016-2026 annualized real growth adjusted for inflation (%);

**** '000 jobs



GLOBAL GDP IMPACT, BY INDUSTRY

Automotive
Manufacturing



Chemicals
Manufacturing



Travel &
Tourism



Banking



Education



Agriculture



Mining



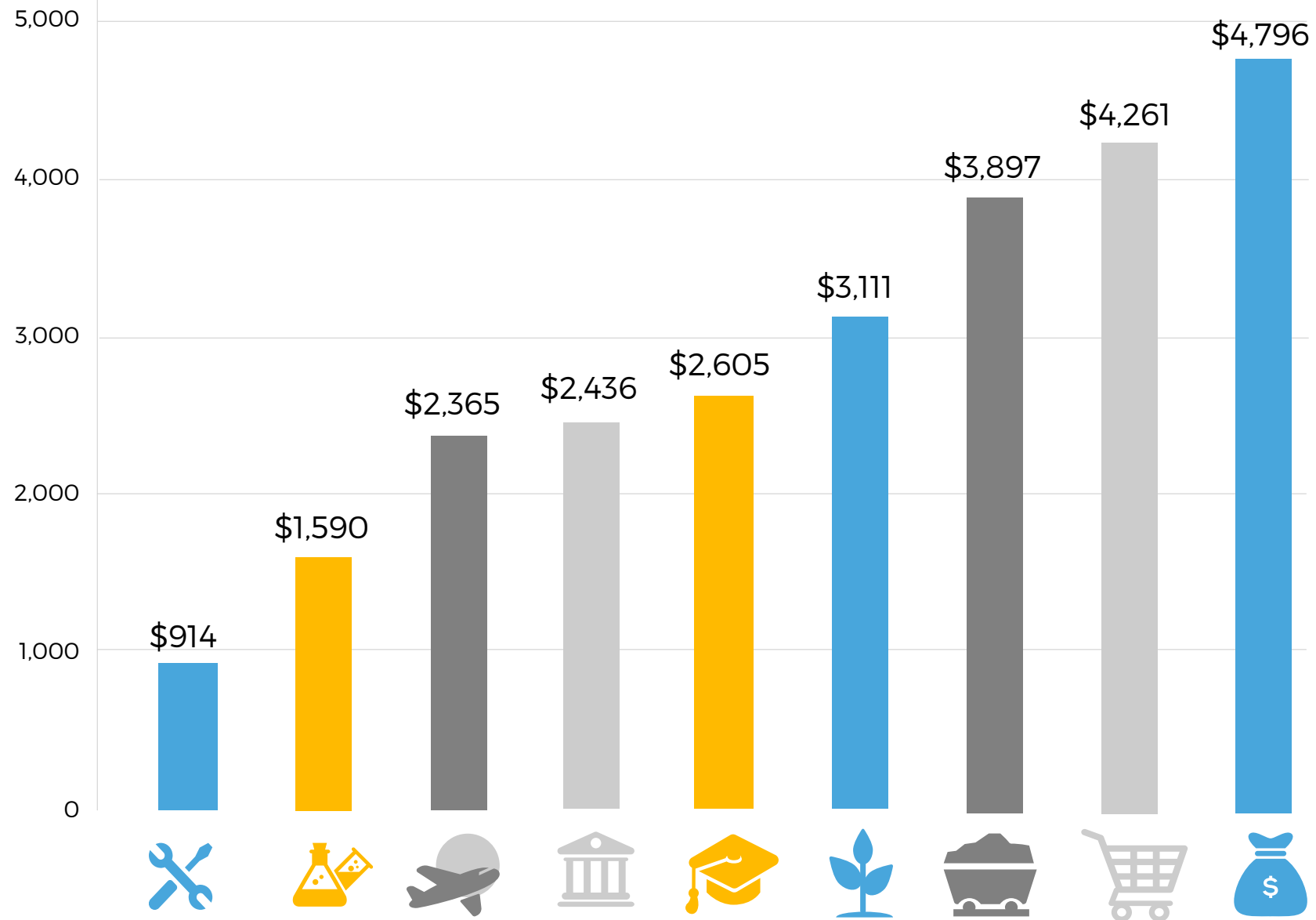
Retail (without
wholesale)



Financial
Services

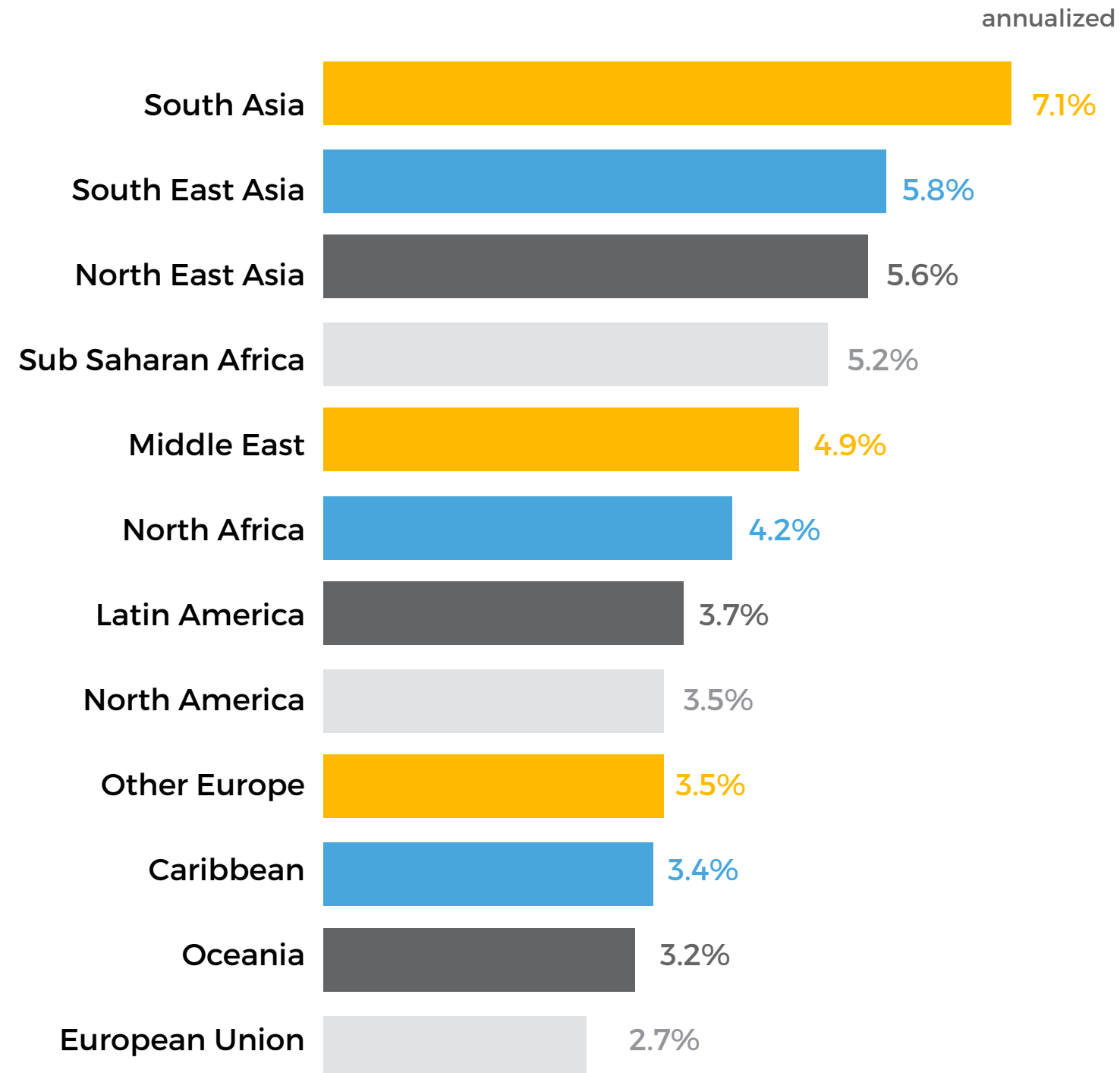


\$USD billion (2014 prices)



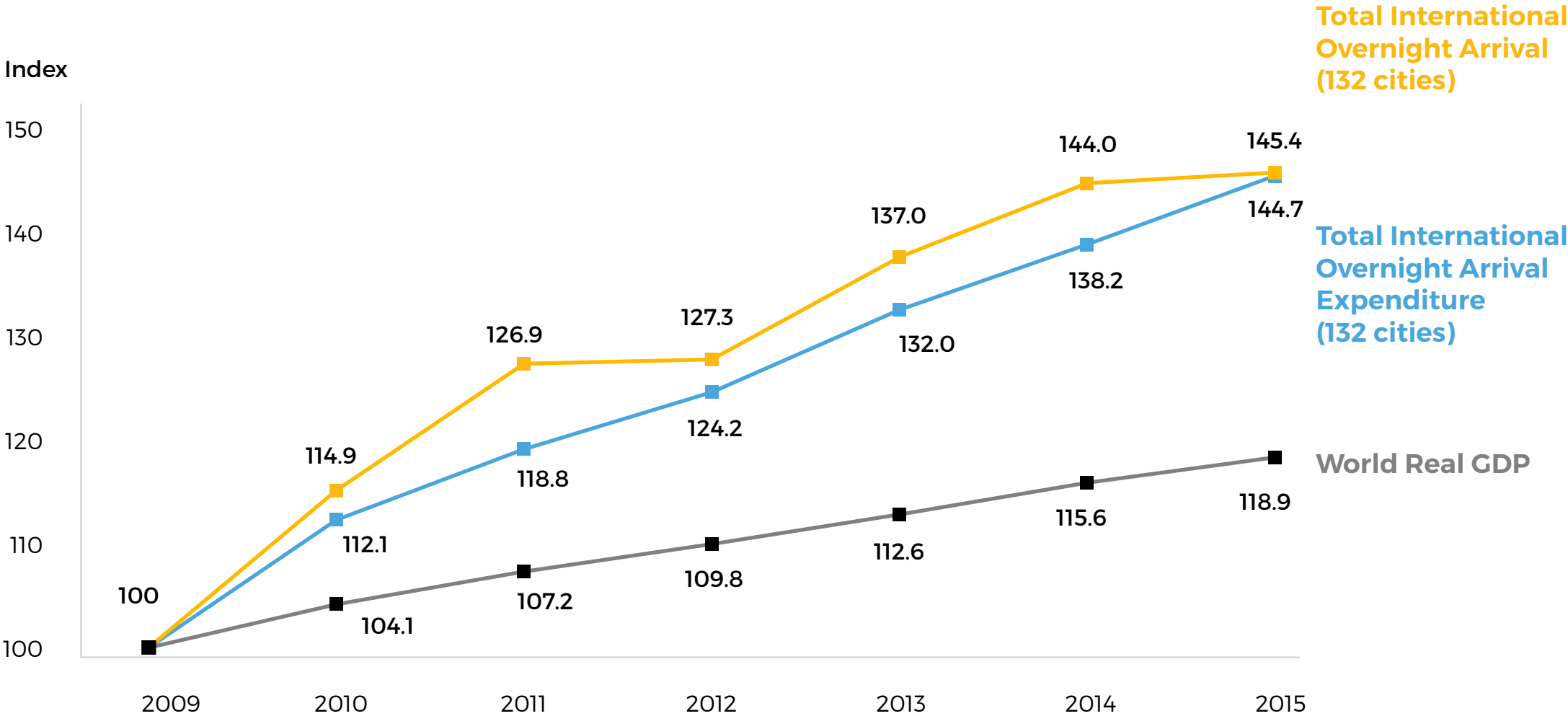


TRAVEL AND TOURISM GDP GROWTH BY REGION (2016-2026)



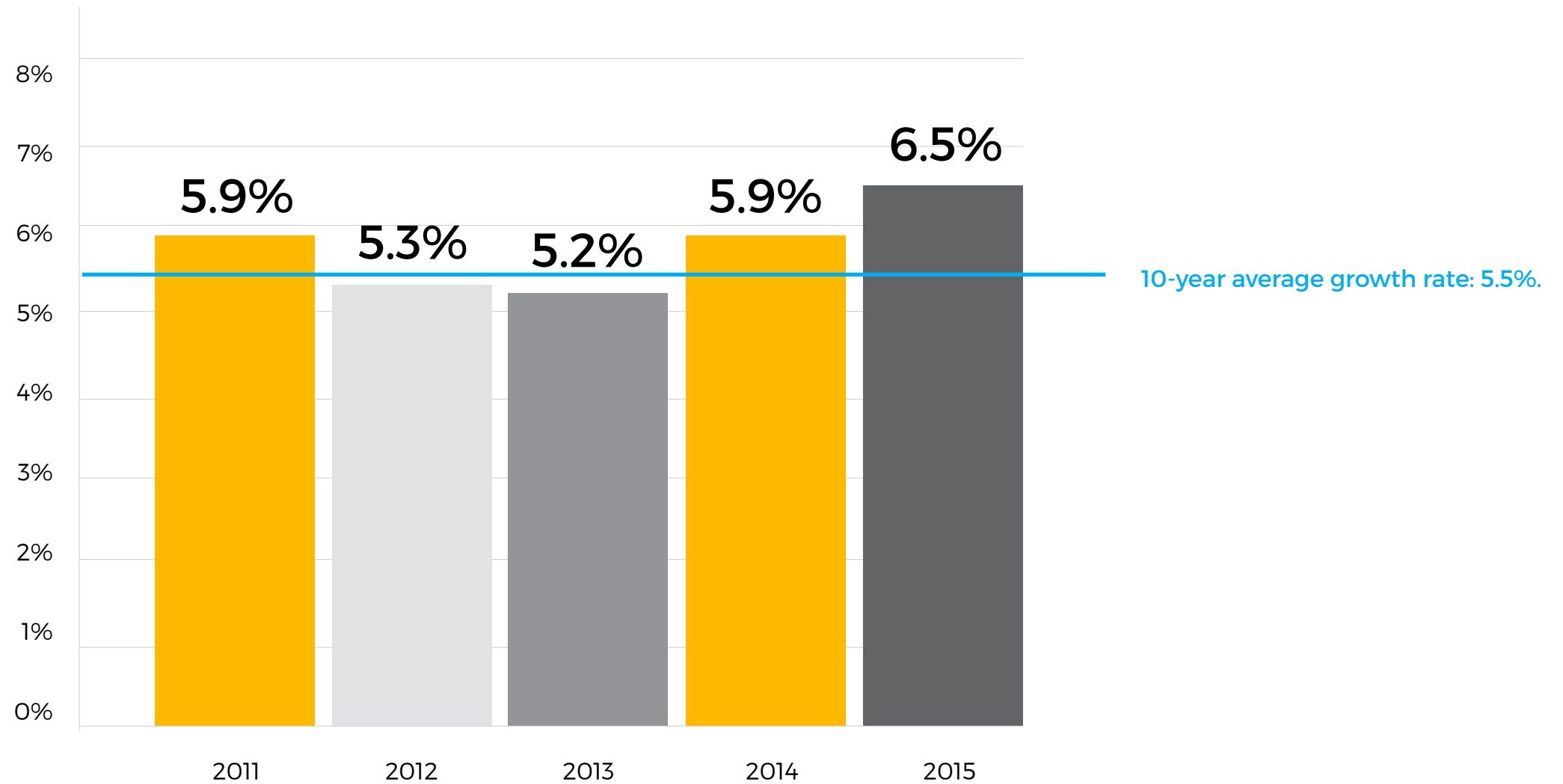


WORLD GDP GROWTH VS. GROWTH OF VISITOR ARRIVALS AND SPENDING

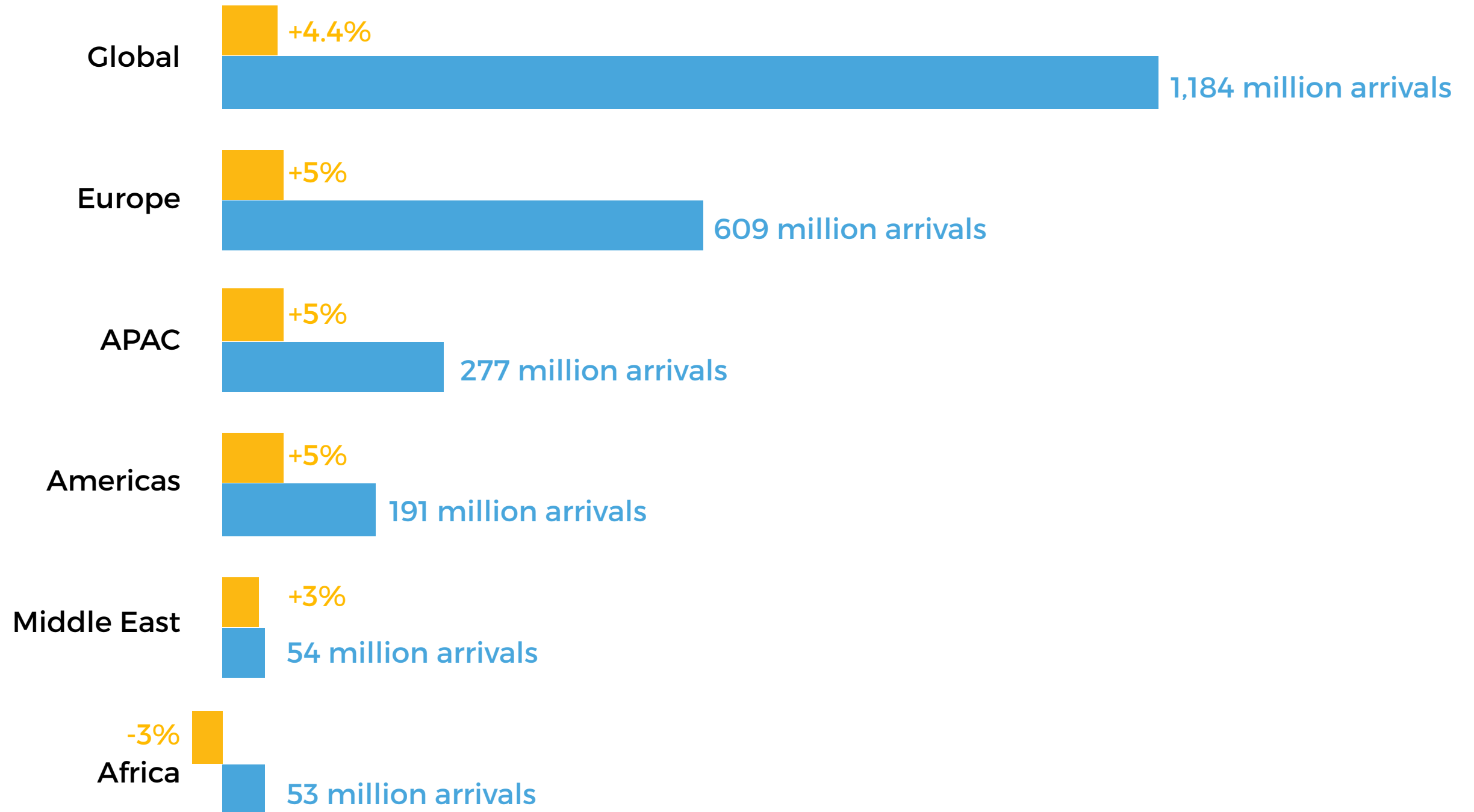




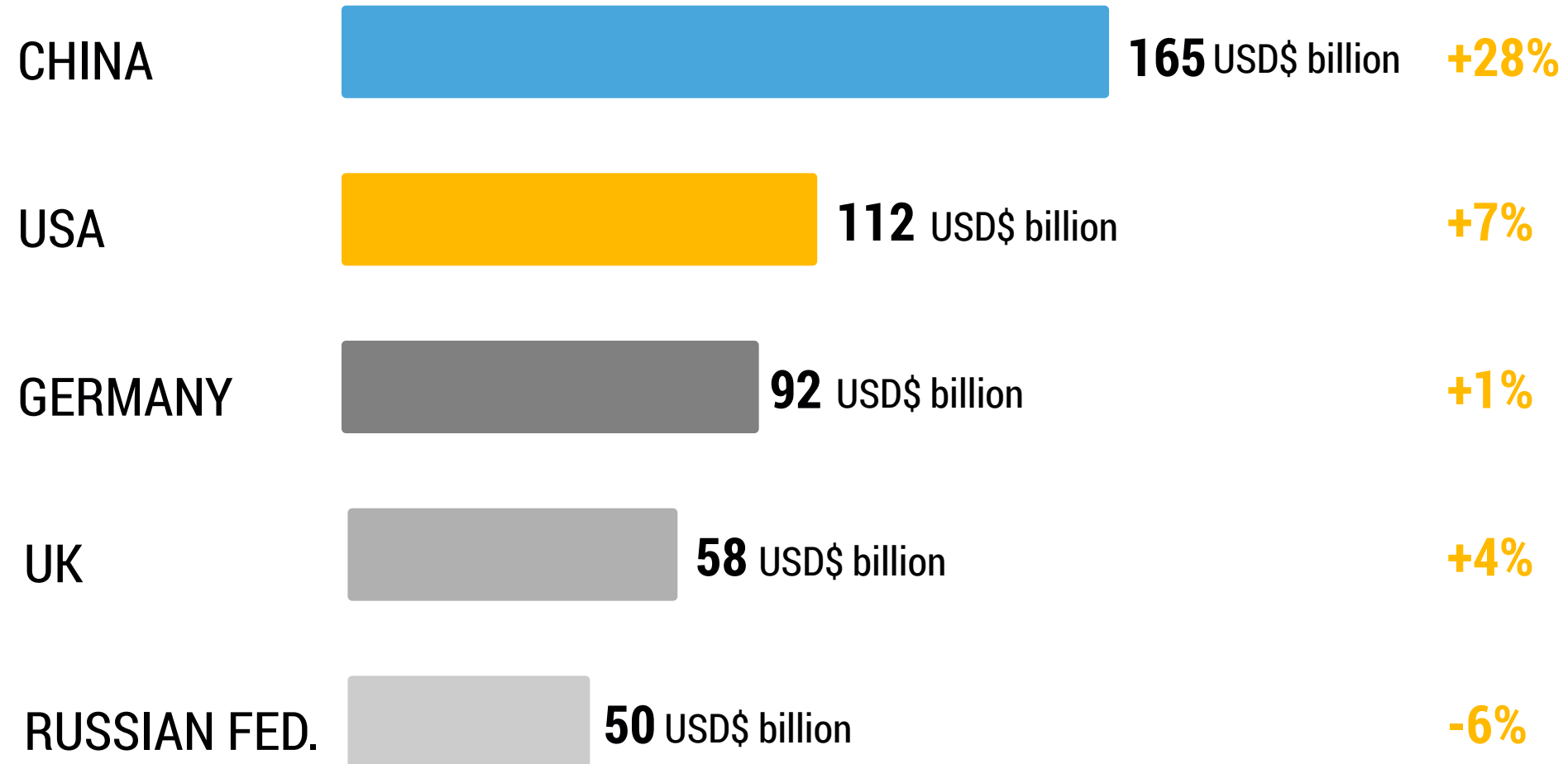
GROWTH IN GLOBAL DEMAND FOR AIR TRAVEL



INTERNATIONAL TOURIST ARRIVALS (2015)



TOP TOURISM SPENDERS IN THE WORLD (2014)



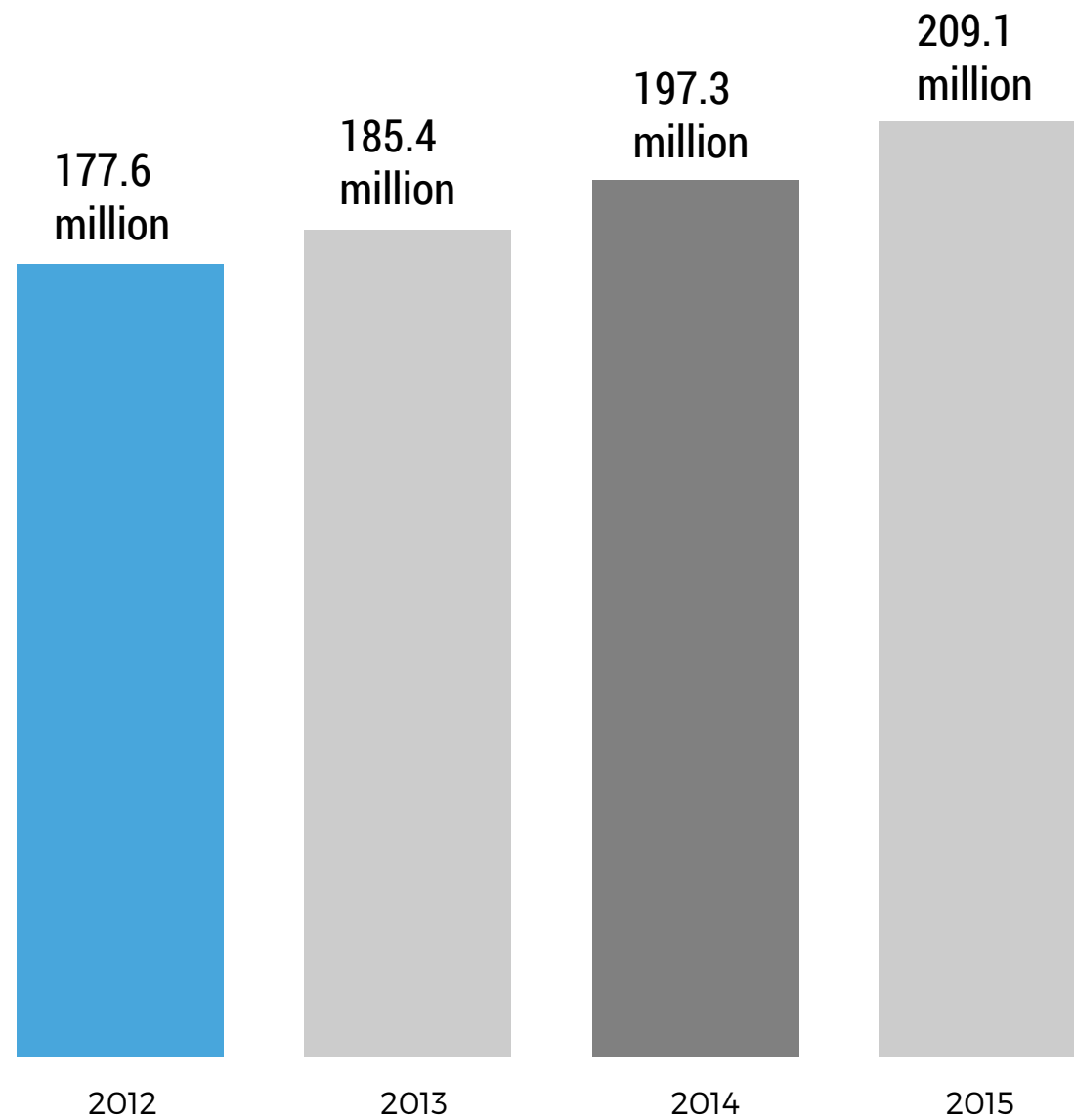


TOP EMERGING GLOBAL AND U.S. DESTINATIONS IN 2016

	GLOBAL	U.S.
1	Tulum, Mexico	Gatlinburg, Tennessee
2	Cartagena, Colombia	Orange Beach, Alabama
3	Porto, Portugal	Destin, Florida
4	Gatlinburg, United States	South Lake Tahoe, California
5	Moscow, Russia	Jackson, Wyoming
6	Brighton, United Kingdom	Estes Park, Colorado
7	New Delhi, India	Anchorage, Alaska
8	Banff, Canada	Pittsburgh, Pennsylvania
9	Lima, Peru	Portland, Maine
10	Foz do Iguacu, Brazil	Kailua-Kona, Hawaii



U.S. INTERNATIONAL AIR TRAFFIC HITS ANOTHER NEW RECORD



This is International air traffic to/from the US measured by number of passengers (both US and non-US citizens)

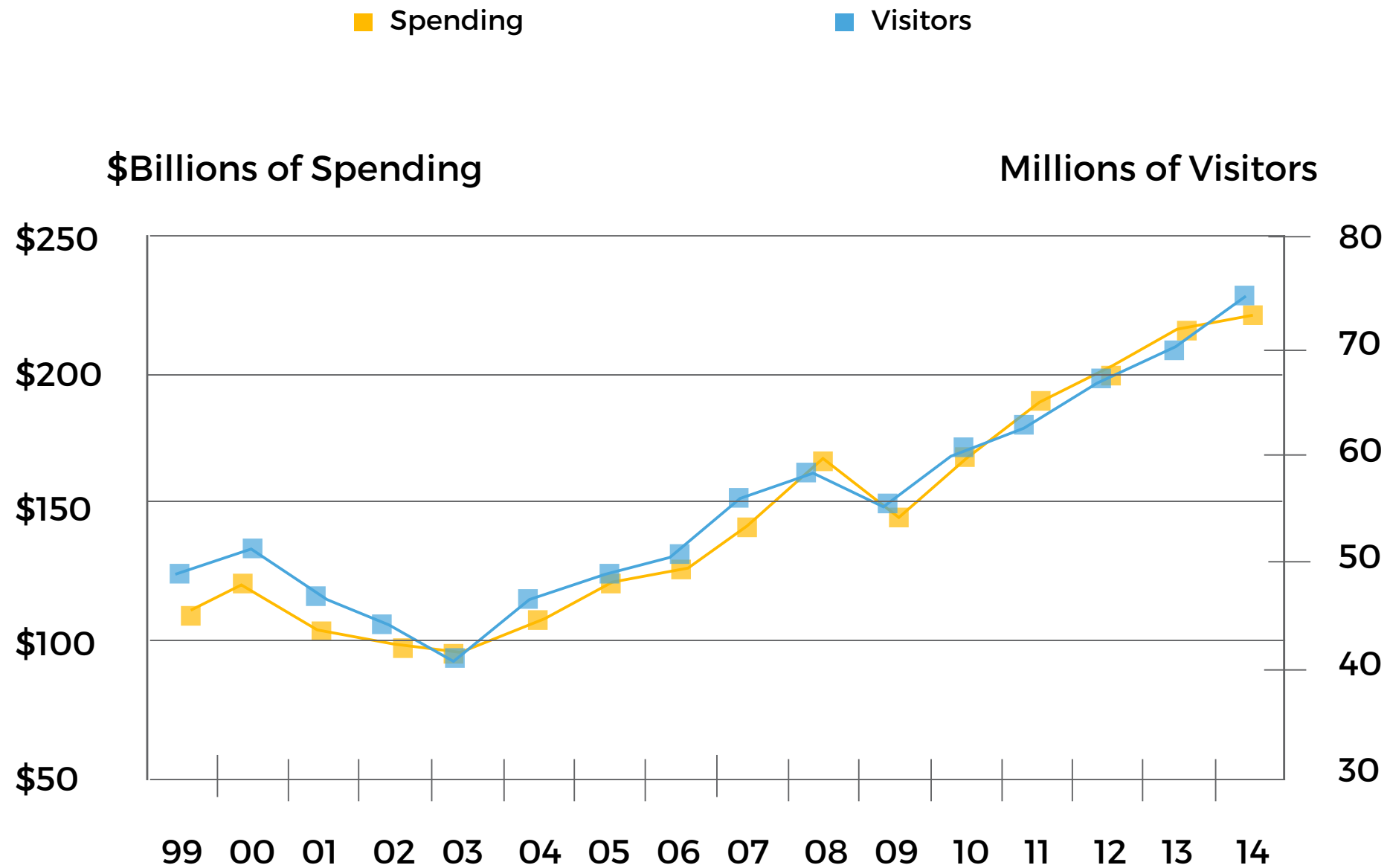


A RECORD NUMBER OF AMERICANS TRAVELED ABROAD IN 2015

Regions	TOTAL 2015 Travelers	% CHANGE YOY	Market Share
Europe	12,598,860	5.9%	17.2%
Caribbean	7,648,197	6.6%	10.4%
Asia	4,842,660	7.4%	6.6%
Central America	2,790,865	3.5%	3.8%
Middle East	2,045,251	14.9%	2.8%
South America	1,869,463	5.5%	2.5%
Oceania	643,485	7.0%	0.9%
Africa	350,572	-2.1%	0.5%
Total Overseas	32,789,353	6.5%	44.6%
Mexico (Total)	28,195,381	8.9%	38.4%
Mexico (Air)	7,993,665	15.3%	
Canada (Total)	12,468,380	8.3%	17.0%
Canada (Air)	3,633,045	6.5%	
Total North America	40,663,761	8.7%	55.4%
Grand Total	73,453,114	7.7%	100.0%



U.S. TRAVEL SPENDING & VISITORS





INTERNATIONAL VISITOR SPEND IN THE U.S. DIPPED IN 2015

International Traveler Receipts in U.S.	Jan-Dec 2014 (\$billions)	Jan-Dec 2015 (\$billions)	YOY Change
Total Travel and Tourism-Related Exports	\$220.756	\$216.867	-1.80%
Travel Receipts (for all purposes including education)	\$177.240	\$178.297	0.60%
Travel Spending	\$135.723	\$132.685	-2.20%
Medical/Education/Workers Spending	\$41.517	\$45.612	9.90%
Passenger Fare Receipts*	\$43.516	\$38.570	-11.40%

*Only U.S. carriers are included in this data.



BIGGEST U.S. TRAVEL DAYS OF THE YEAR

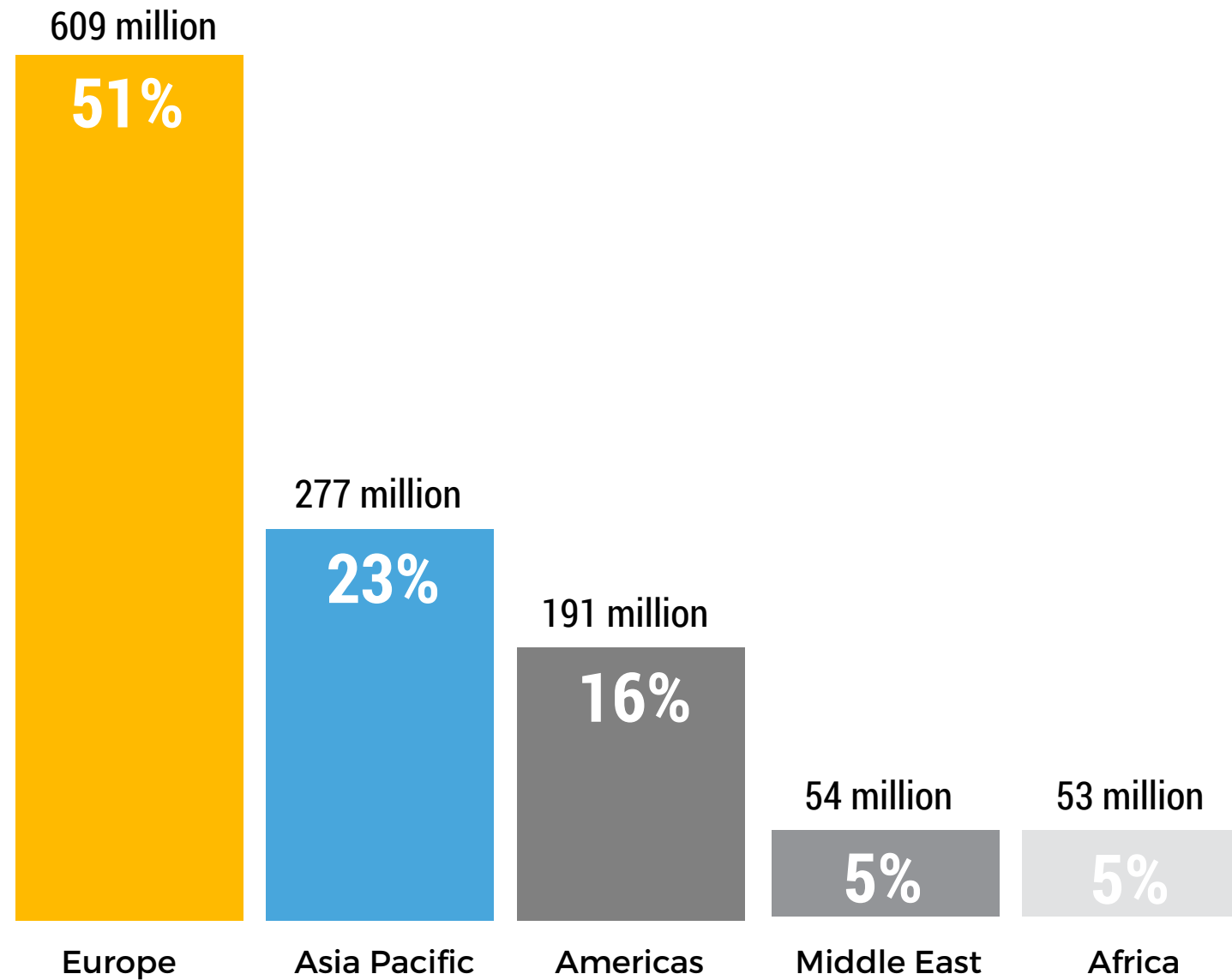
RANK	DEPARTURE DATE	RELATED HOLIDAY
1	11/26/2014	Thanksgiving
2	11/25/2014	Thanksgiving
3	12/23/2014	Christmas
4	7/3/2014	4th of July
5	12/19/2014	Christmas
6	5/23/2014	Memorial Day
7	8/29/2014	Labor Day
8	12/20/2014	Christmas
9	12/22/2014	Christmas
10	10/10/2014	Columbus Day
11	12/24/2014	Christmas Eve
12	12/26/2014	Columbus Day
13	11/21/2014	Thanksgiving
14	2/14/2014	Valentines Day
15	10/9/2014	Columbus Day

2

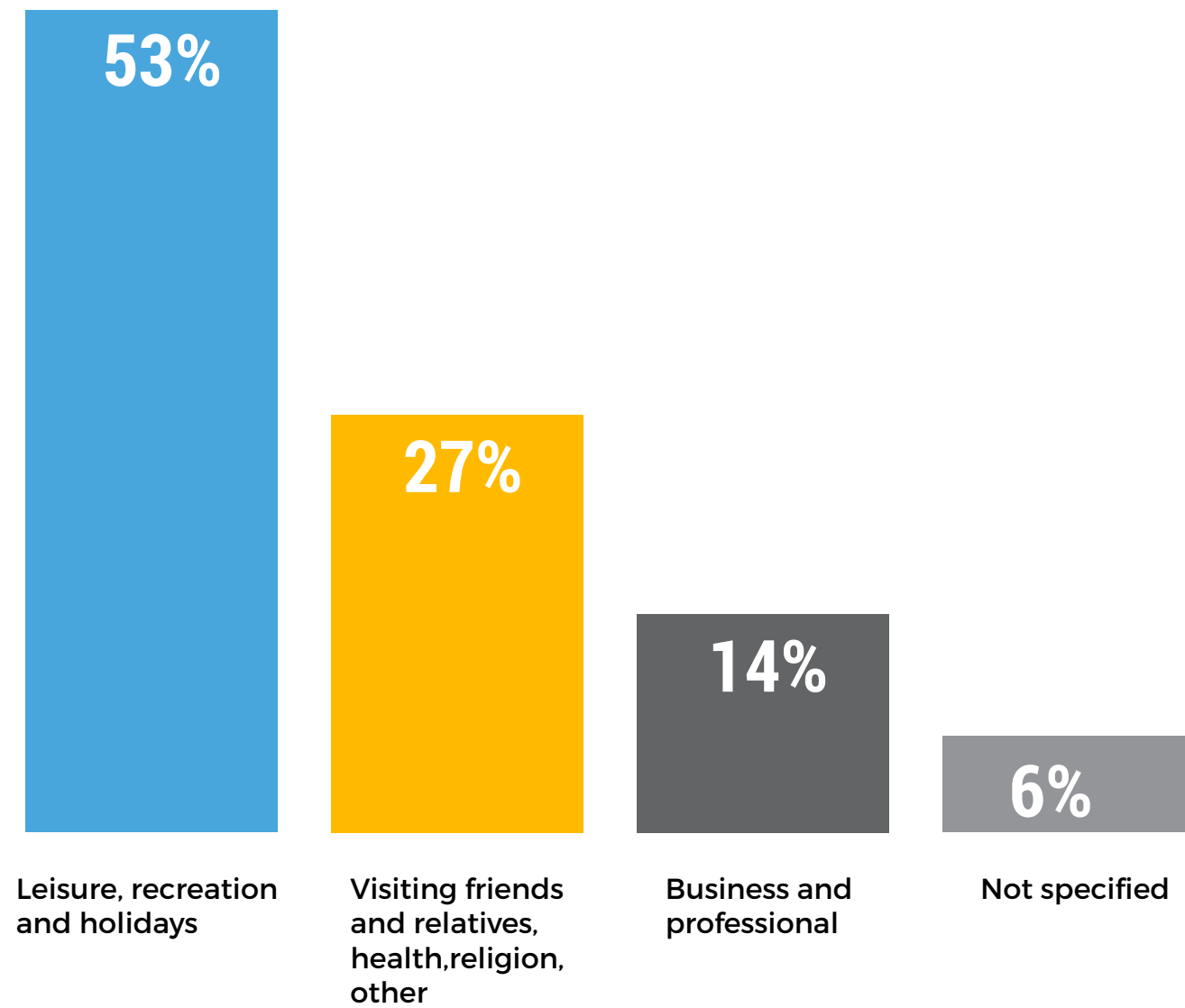
TOURISM & DESTINATIONS

SKIFT

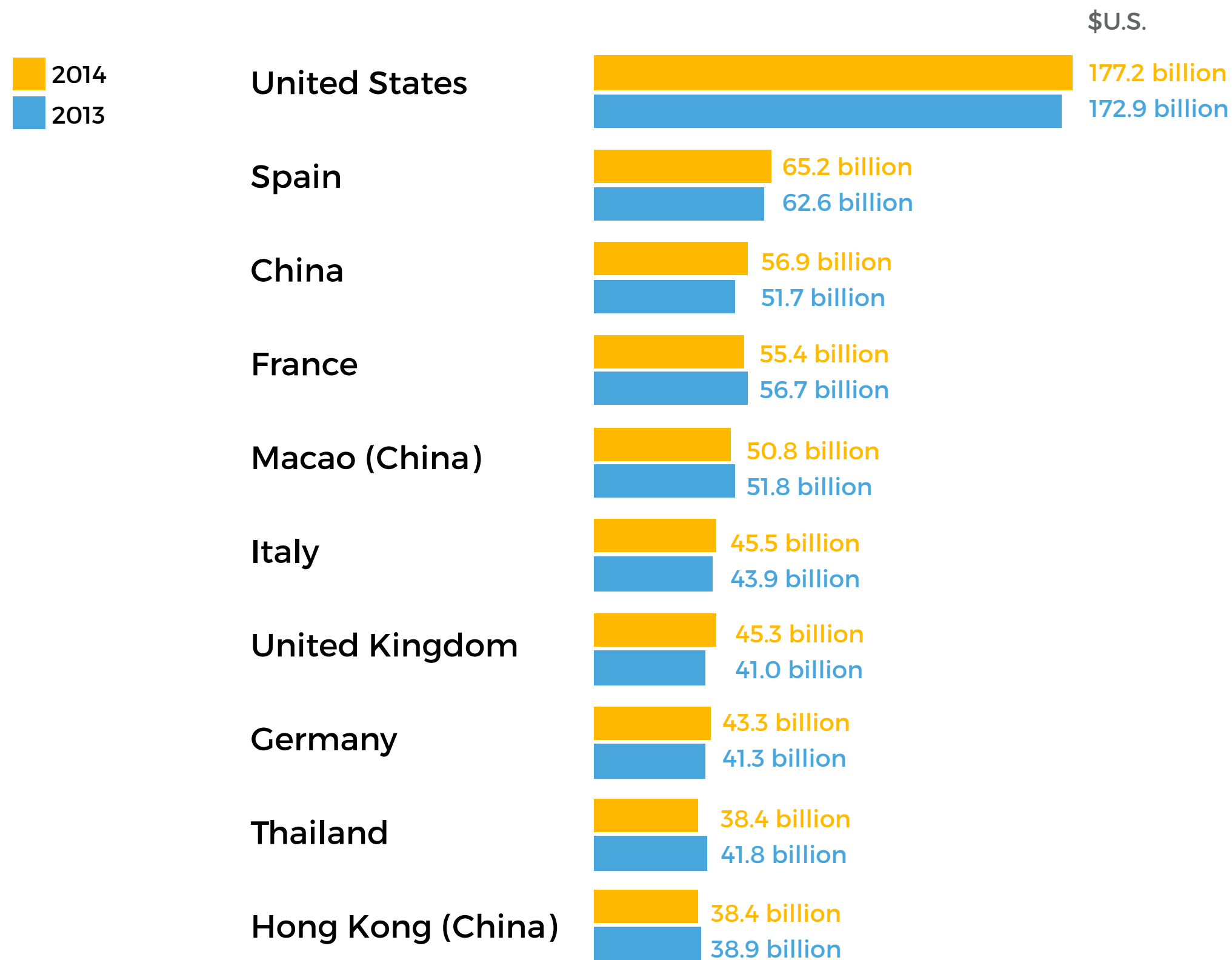
SHARE OF INTERNATIONAL TOURIST ARRIVALS, BY CONTINENT (2015)



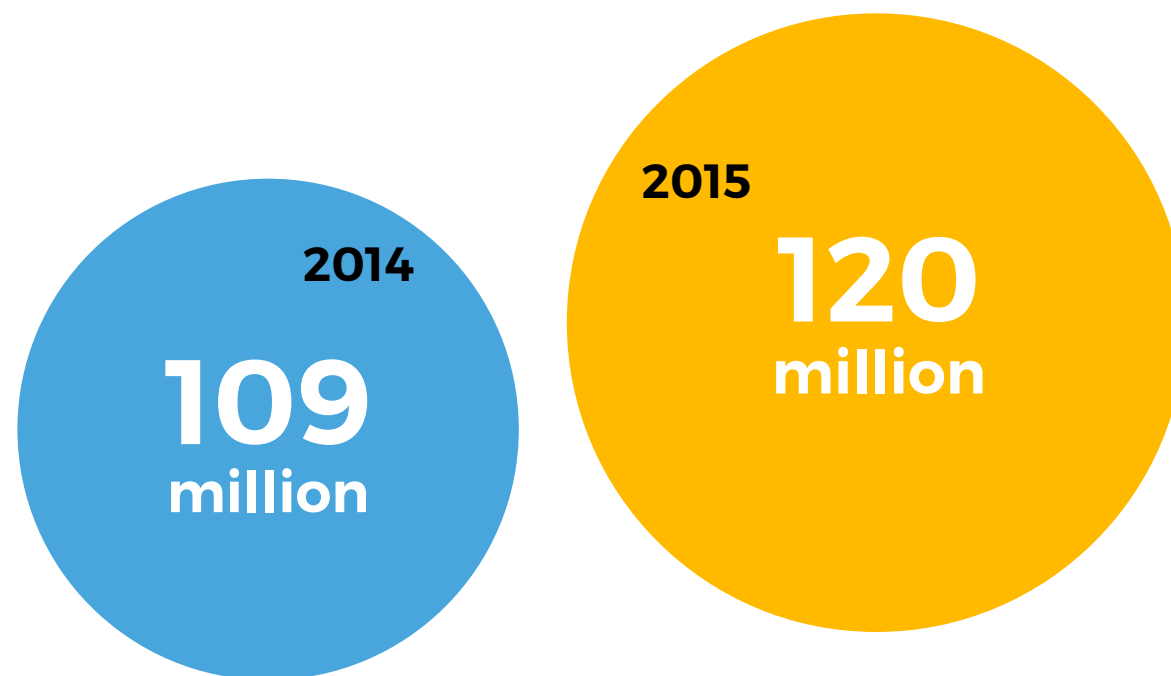
GLOBAL INBOUND TOURISM BY PURPOSE OF VISIT (2014)



TOP 10 DESTINATION COUNTRIES BY TOTAL TOURISM RECEIPTS



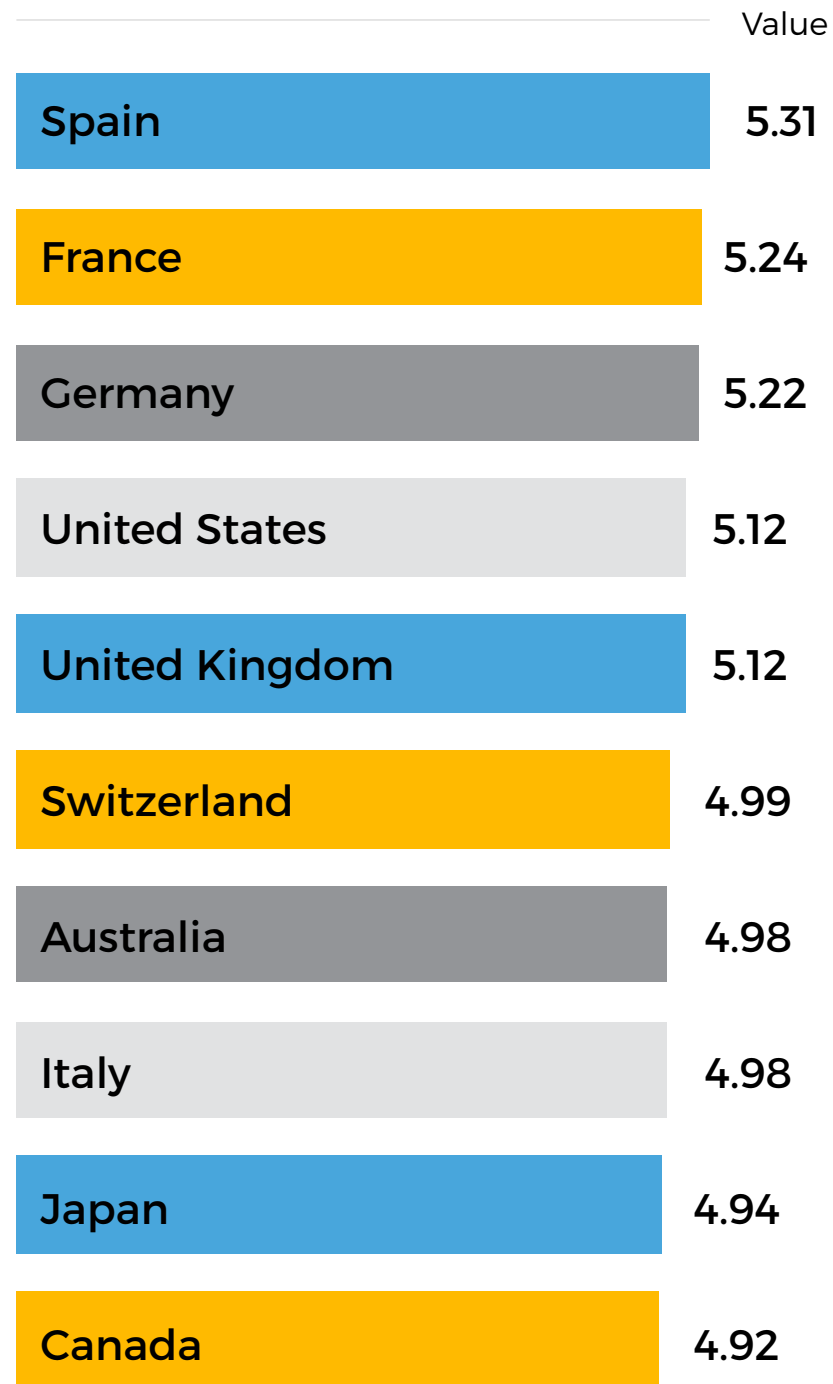
CHINA OUTBOUND TOURISM GROWTH



China to U.S. 'Air Arrivals' Annual 2015:

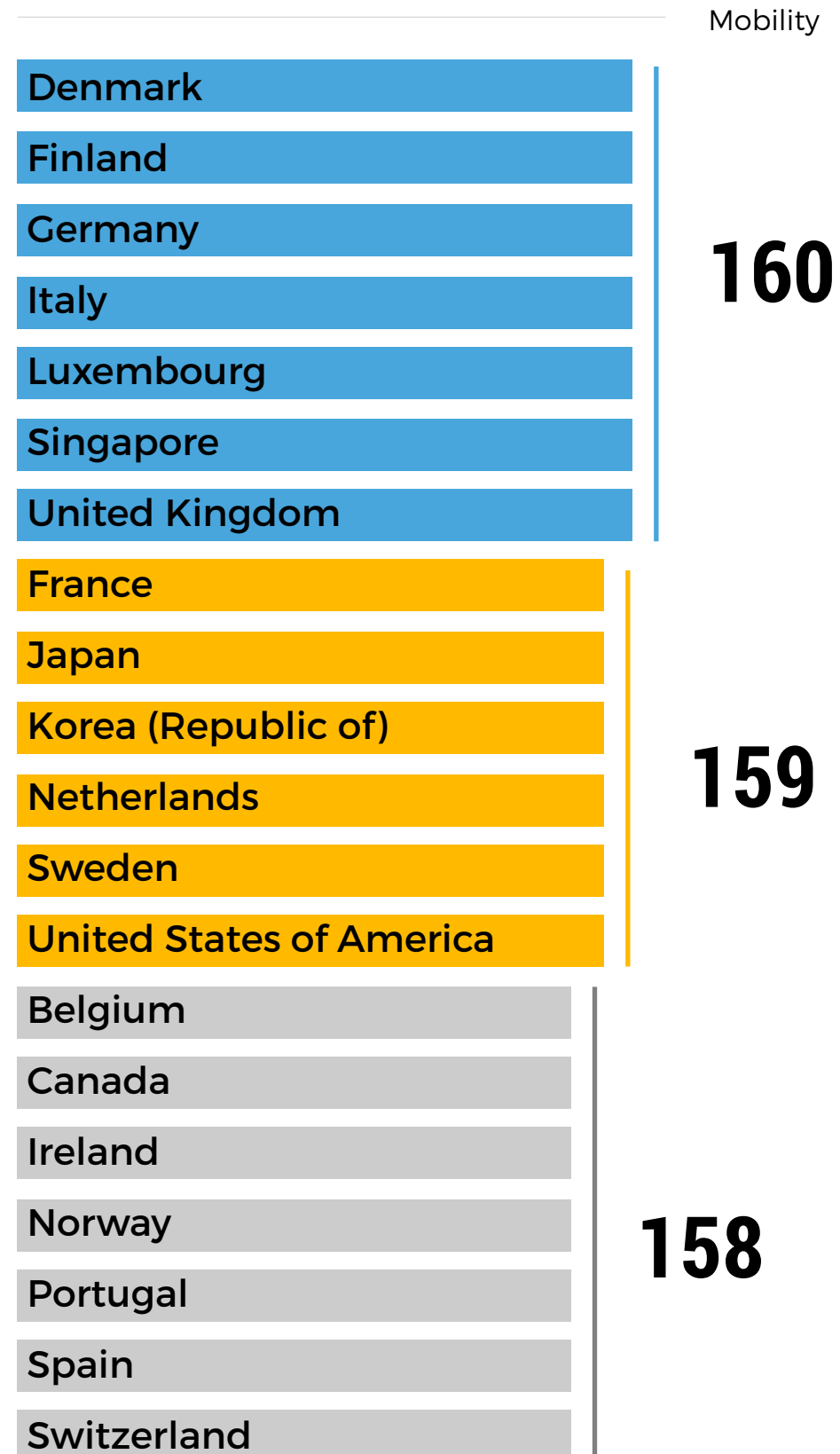
	Non-U.S. Citizens (Originating PRC)	U.S. Citizens (Returning)	Total Inbound on Non-stop Flights	Load Factor (Estimate)
Passengers	2,167,436	982,422	3,149,858	81.8%
% Chg. 2015/14	25.2%	15.1%	21.8%	-0.4% pts

GLOBAL TRAVEL & TOURISM COMPETITIVE INDEX (2015)



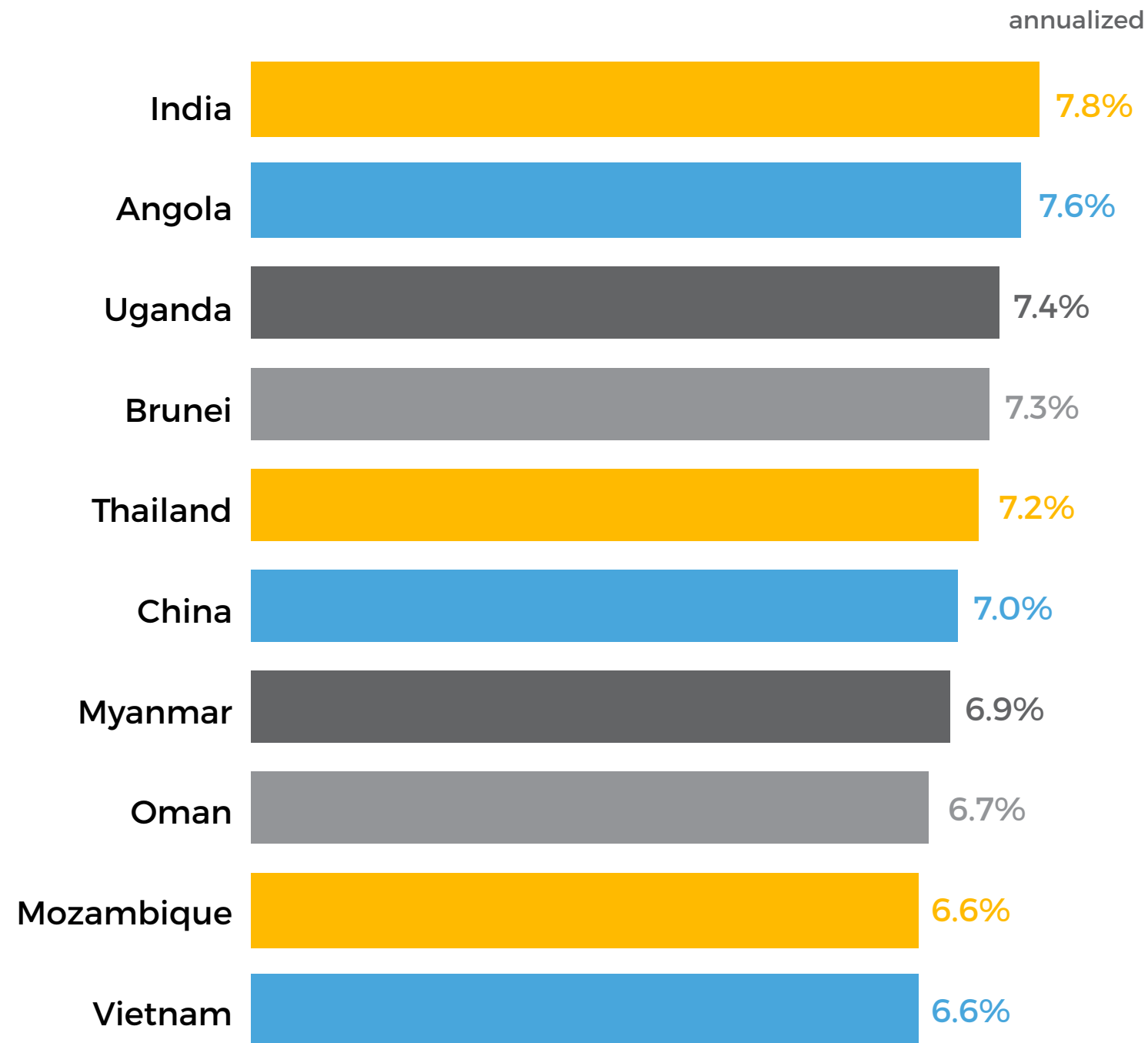
Based on 14 pillars organized into four subindexes: Enabling Environment; T&T Policy and Enabling Conditions; Infrastructure; and Natural and Cultural Resources. Scale is on a range of 1-7.

TOP 20 COUNTRIES WHOSE CITIZENS ARE AFFECTED THE LEAST BY VISA RESTRICTIONS (2015)



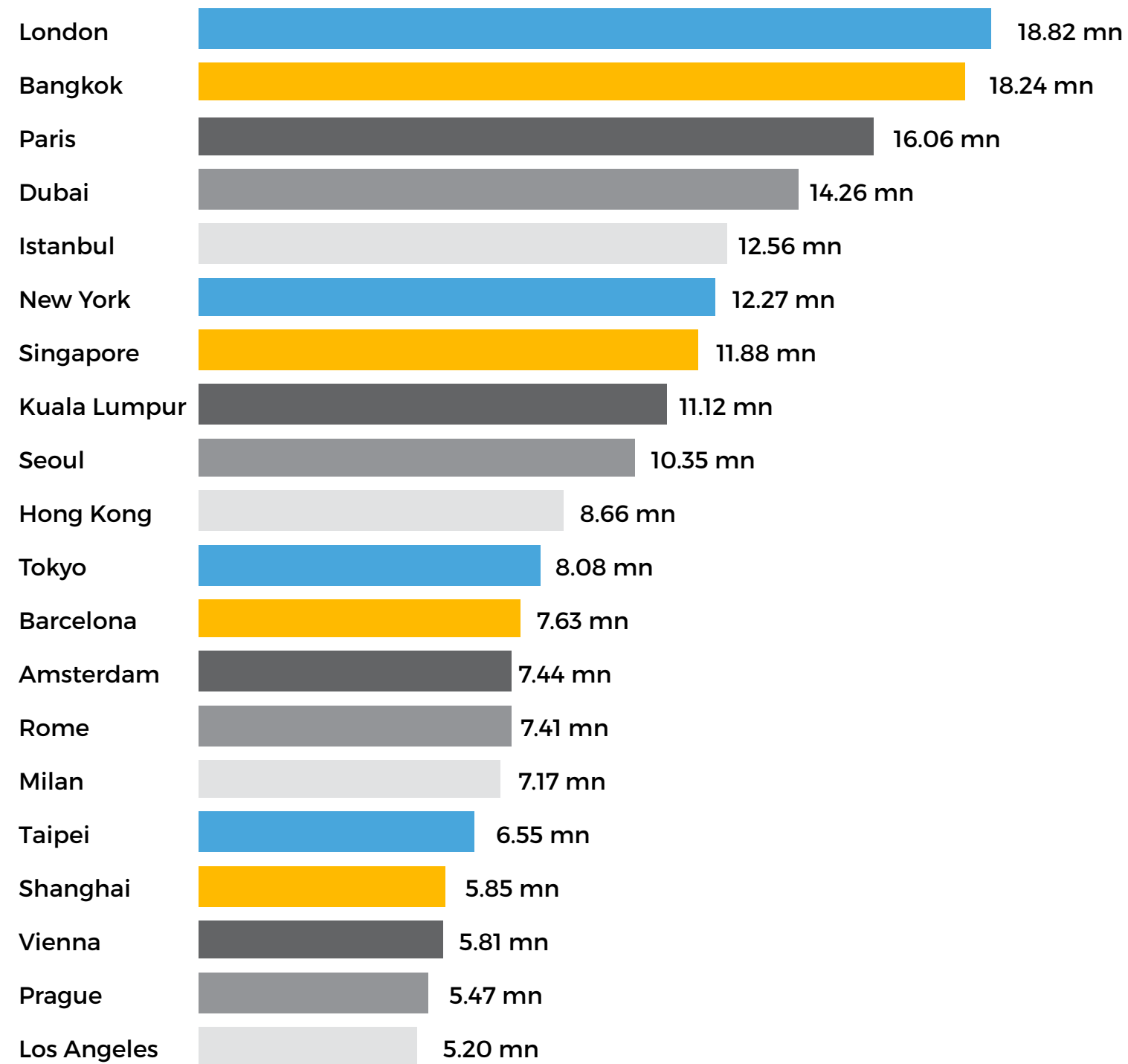
Mobility indicates to what extent citizens around the world are affected by visa policies. It is a measure ranging from 0 to 215. The higher the score, the more mobile the citizens of that country are.

FASTEST-GROWING DESTINATIONS FOR LEISURE TRAVEL SPENDING (2016 -2026)

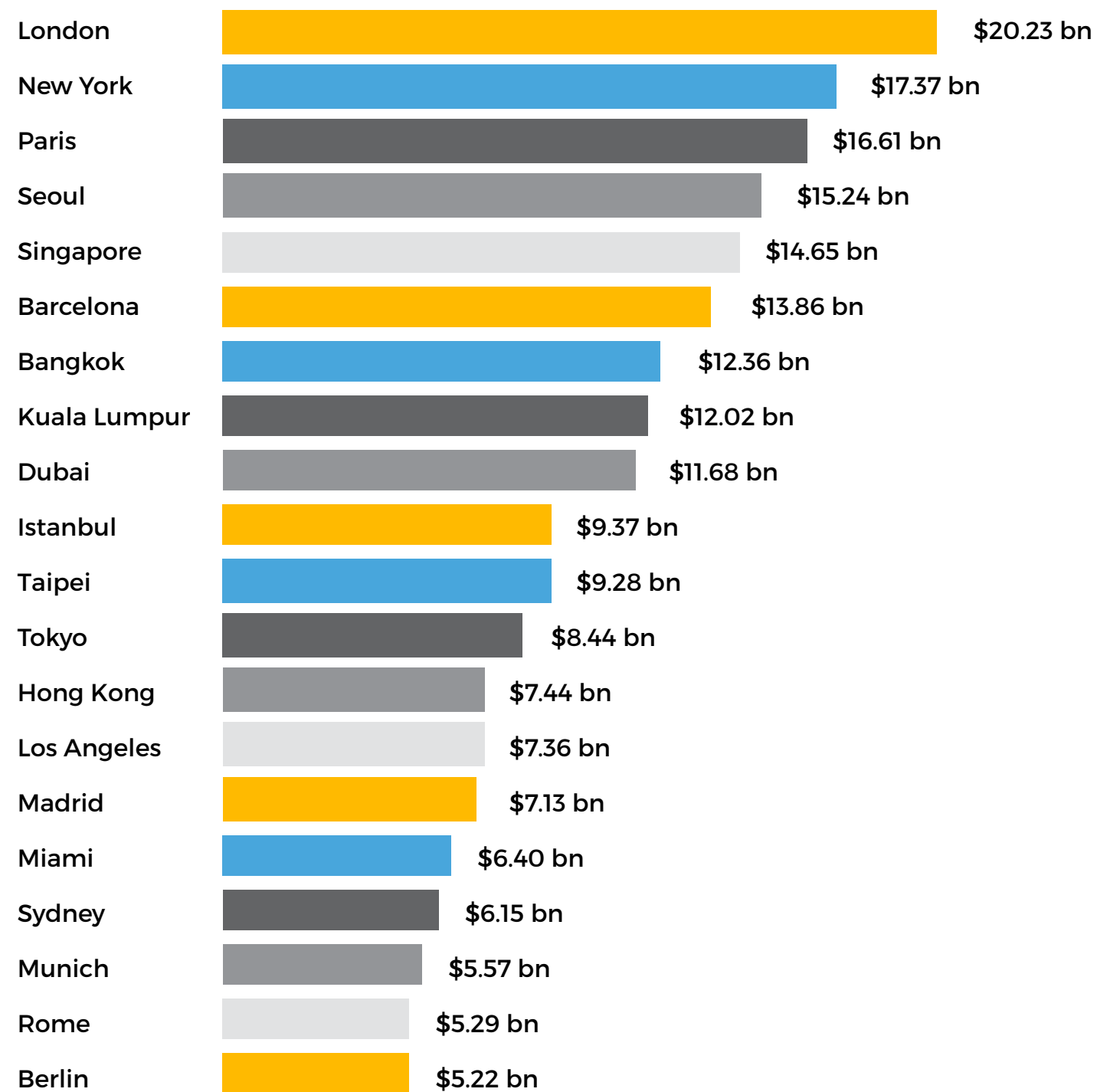




TOP 20 GLOBAL CITY DESTINATIONS BY INTERNATIONAL VISITORS (2015)

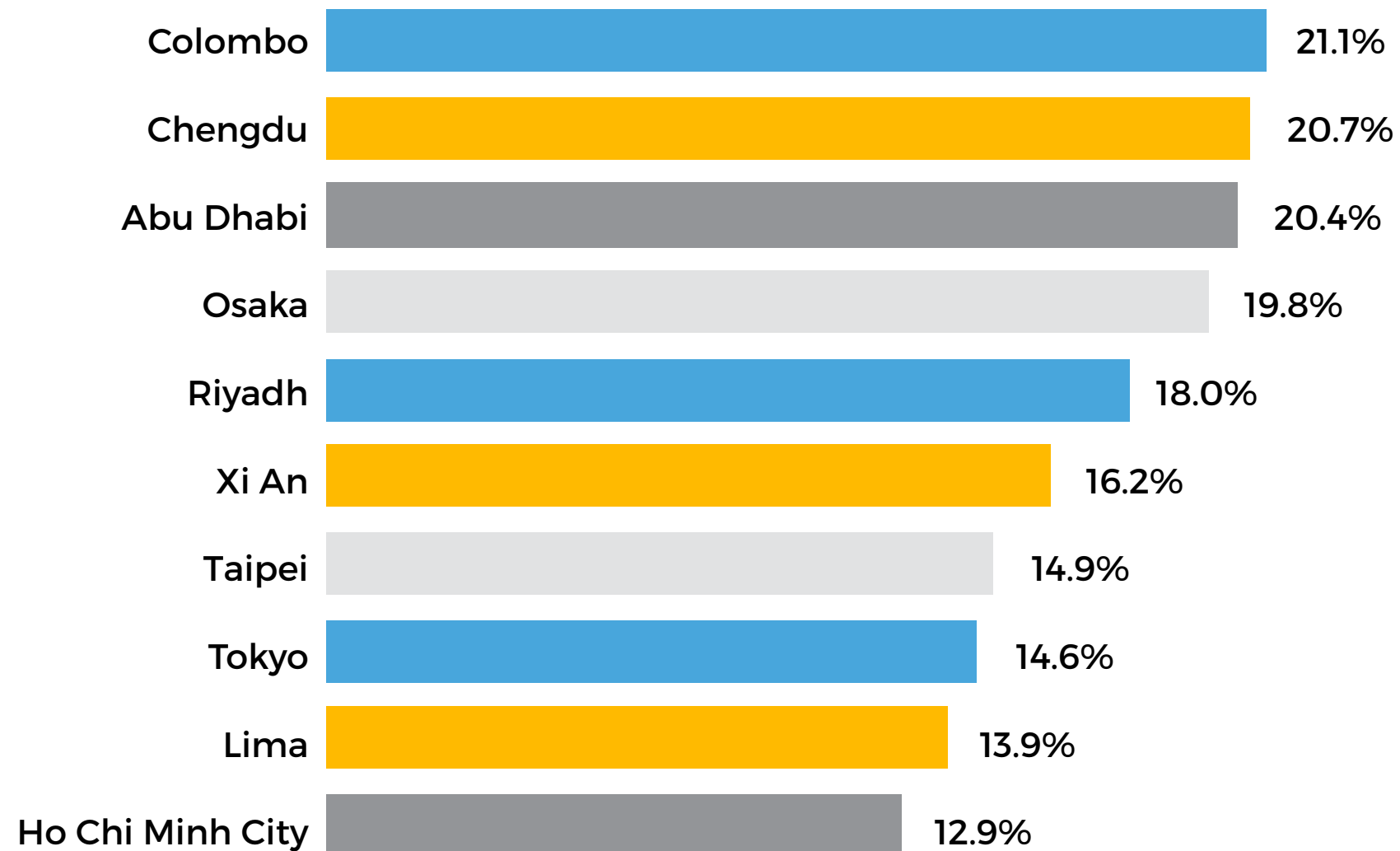


TOP 20 GLOBAL CITY DESTINATIONS BY INTERNATIONAL OVERNIGHT VISITOR SPEND (2015)



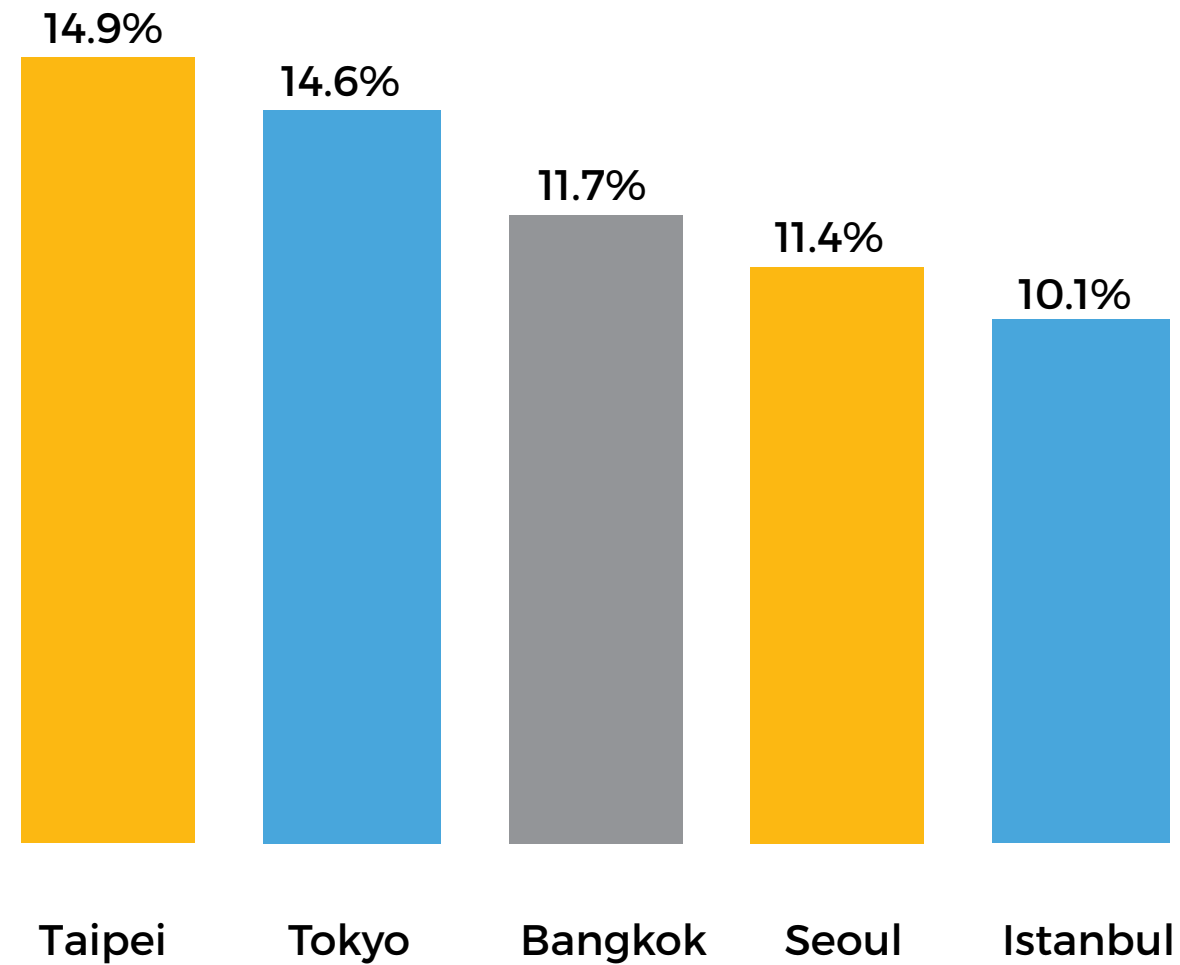


FASTEST-GROWING DESTINATION CITIES BY INTERNATIONAL OVERNIGHT VISITORS (2009- 2015 COMPOUND ANNUAL GROWTH RATE)





FASTEST-GROWING DESTINATIONS WITHIN WORLD'S TOP 20 MOST VISITED CITIES (2009- 2015 COMPOUND ANNUAL GROWTH RATE)





TOP ARRIVAL CITIES IN ASIA (2015)

Rank by International Arrivals	Destination	Arrivals(mns)
1	Bangkok	21.9
2	Singapore	11.8
3	Tokyo	11.8
4	Kuala Lumpur	11.3
5	Phuket	9.3
6	Seoul	9.2
7	Hong Kong	8.3
8	Pattaya	8.1
9	Bali	7.2
10	Osaka	6.5
11	Taipei	6.4
12	Shanghai	5.5
13	Siem Reap	4.8
14	Hokkaido	4.7
15	Mumbai	4.6
16	Chennai	4.5
17	Chiba	4.2
18	Beijing	4.0
19	Guangdong (excl. major cities)	3.9
20	Phnom Penh	3.7



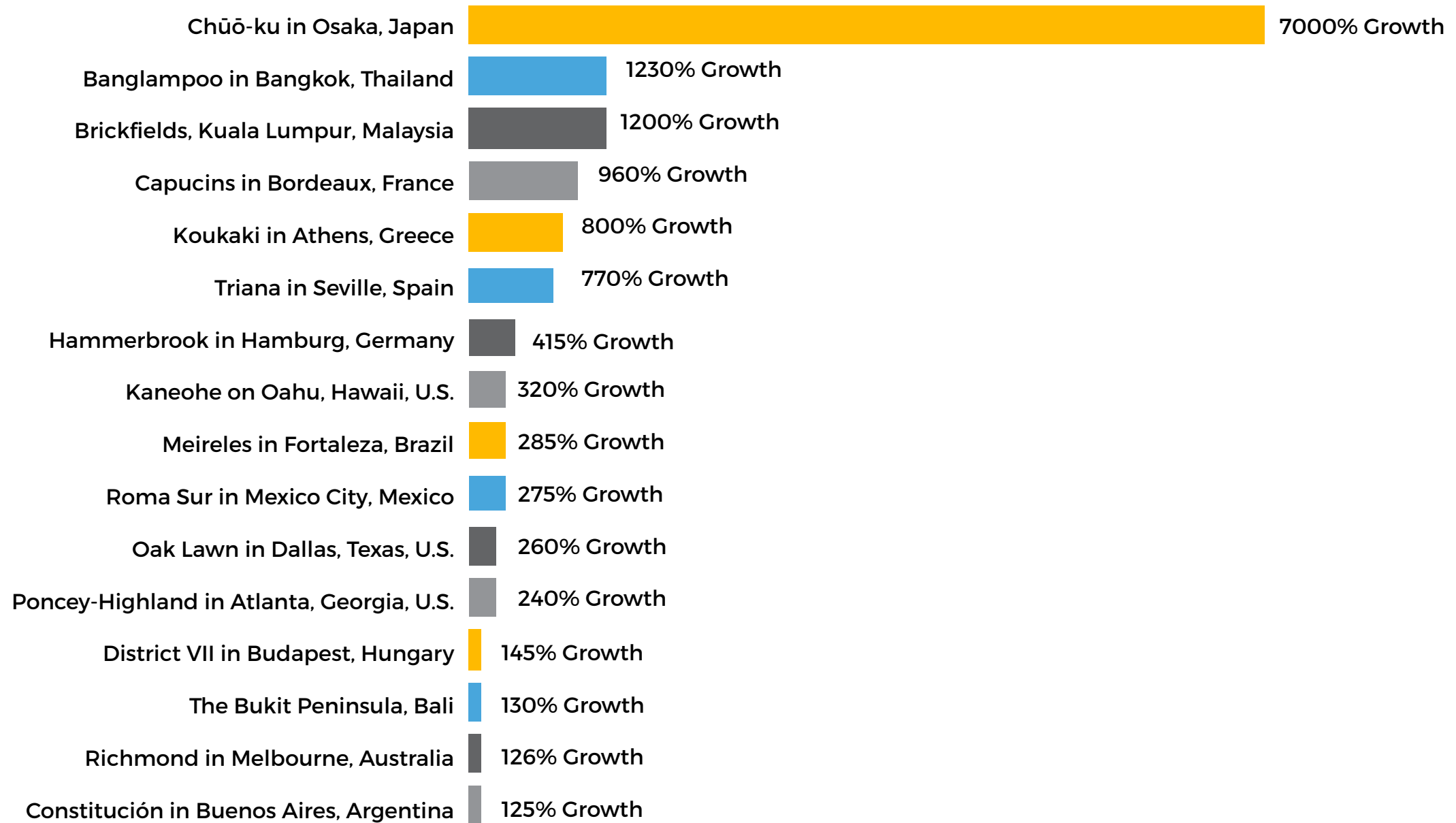
NORTH AMERICA'S FASTEST-GROWING DESTINATION CITIES BY INTERNATIONAL OVERNIGHT VISITORS

Rank	Destination City	Country	2015 Overnight International Visitors (millions)						2015 Visitor Spend (US\$bn)
			2011	2012	2013	2014	2015	% CAGR 2009 to 2015	
1	Houston	USA	1.02	1.13	1.28	1.45	1.52	10.5%	\$2.2
2	Los Angeles	USA	4.45	4.48	4.60	4.94	5.20	7.8%	\$7.4
3	Miami	USA	3.25	3.77	4.30	4.40	4.52	7.5%	\$6.4
4	New York	USA	10.26	10.59	11.07	11.86	12.27	6.0%	\$17.4
5	San Francisco	USA	2.87	2.82	3.05	3.21	3.39	5.9%	\$4.8
6	Toronto	Canada	3.41	3.53	3.68	4.02	4.18	4.3%	\$2.4
7	Boston	USA	1.52	1.46	1.48	1.61	1.64	3.9%	\$2.3
8	Vancouver	Canada	3.12	3.15	3.30	3.50	3.76	3.4%	\$2.7
9	Chicago	USA	1.97	2.17	2.19	2.37	2.35	3.0%	\$3.3
10	Montreal	Canada	1.94	1.93	1.95	2.04	2.12	2.9%	\$1.2

Only destinations with more than one million international overnight arrivals in 2015 were included in this ranking.



TOP TRENDING DESTINATIONS ON AIRBNB (2015)



* Percent growth of inbound guests staying in listings on Airbnb in these neighborhoods from 2014 to 2015, with a minimum of 50 guests in 2014

3

AIRLINES & AIRPORTS

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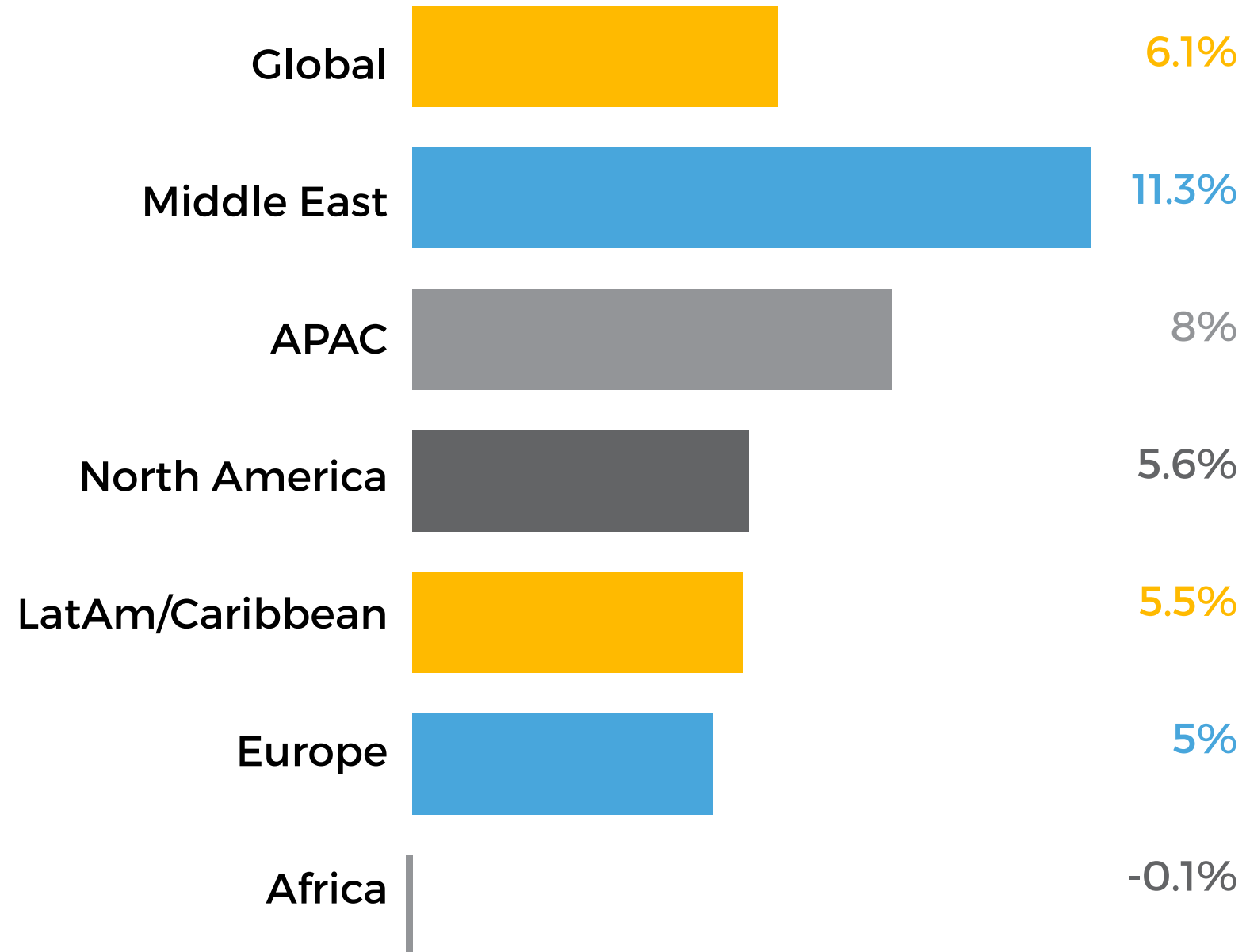
We do this through trends reports, research, branded content, social content, video storytelling, in-person events and other content marketing initiatives, and distribute through the largest travel industry site, Skift.

[Contact us for more details:](#)

[Carolyn Kremins](#)
[President, Skift](#)
skiftx@skift.com
[+1- 212-564-5830](tel:+12125645830)

[Skift Inc, 1239 Broadway, #703B, New York, NY 10001](#)

GLOBAL GROWTH IN AIR PASSENGER VOLUME (2015)



WORLD AIRPORT TRAFFIC STATISTICS

	REGIONS	Y/E APRIL 2015
PASSENGERS	Africa	144,904,667
	APCA	1,527,745,570
	Europe	1,731,006,669
	LATAM	466,288,259
	Middle East	252,145,032
	North America	1,577,419,750
	Total	5,699,509,947
CARGO	Africa	1,423,776
	APCA	32,887,440
	Europe	17,562,492
	LATAM	4,592,203
	Middle East	7,076,475
	North America	28,150,569
	Total	91,692,956
MOVEMENTS	Africa	2,011,091
	APCA	12,135,256
	Europe	18,526,728
	LATAM	6,630,431
	Middle East	1,992,885
	North America	25,546,557
	Total	66,842,948

Passengers total passengers enplaned and deplaned, passengers in transit counted once.

Cargo loaded and unloaded freight and mail in metric tonnes.

Movements landing or take-off of an aircraft.

The Airport Traffic Report Summary is a comparison of airports with complete data series for the 12- month period under review, Number of participating airports by region: AFR: 122; ASP: 140; EUR: 444; LAC: 198; MEA: 18; 1085

MOST CONNECTED AIRPORTS IN THE WORLD (2015)

	Airport	Country	Connectivity Index*
1	ATL	USA	2503
2	ORD	USA	2280
3	DFW	USA	1940
4	CLT	USA	1585
5	IAH	USA	1028
6	DTW	USA	903
7	CGH	Brazil	880
8	DEN	USA	877
9	MEX	Mexico	826
10	PHX	USA	778
11	SFO	USA	738
12	SEZ	USA	718
13	LHG	UK	692
14	PHL	USA	673
15	BOS	USA	663
16	MSP	USA	659
17	CGK	Indonesia	652
18	HND	Japan	643
19	GRU	Brazil	635
20	SYD	Australia	623

*OAG calculated a 'Connectivity Index' for each airport as a ratio of the number of possible connections to the number of destinations served by each airport.



TOP 10 FOREIGN AIRPORTS BY U.S. PASSENGER TRAFFIC (2015)

81.7 million Passengers, 39% of Total International Air Traffic

	Passengers (millions)	% Chg Y-o-Y
London Heathrow (LHR)	14.806	2.0%
Toronto (YYZ)	12.371	6.0%
Tokyo Narita (NRT)	9.289	-1.3%
Cancun (CUN)	8.253	16.7%
Paris/de Gaulle (CDG)	7.028	6.1%
Mexico City (MEX)	7.012	10.3%
Frankfurt (FRA)	6.818	2.1%
Incheon (ICN)	6.005	13.6%
Vancouver (YVR)	5.25	8.1%
Amsterdam(AMS)	4.893	4.2%



TOP GLOBAL AIRPORTS (LARGE CATEGORY) BY ON-TIME PERFORMANCE

	Airport Name	Average OTP 2015
1	Tokyo Haneda	91.25%
2	Munich	87.71%
3	São Paulo Guarulhos	87.47%
4	Minneapolis	85.27%
5	Sydney	85.20%
6	Melbourne	85.02%
7	Singapore Changi	84.75%
8	Atlanta	84.38%
9	Frankfurt	84.12%
10	Seattle	83.56%
11	Phoenix	83.53%
12	Madrid	82.62%
13	Charlotte	81.43%
14	Las Vegas	81.40%
15	Amsterdam	81.15%
16	Orlando	80.79%
17	Boston	80.68%
18	Houston	80.10%
19	Miami	80.08%
20	Dallas/Fort Worth	79.89%



TOP GLOBAL AIRLINES BY ON-TIME PERFORMANCE

	Airline Name	Average OTP 2015
1	airBaltic	94.39%
2	Copa Airlines	91.69%
3	Azul	91.03%
4	Japan Airlines	90.44%
5	All Nippon Airways	89.65%
6	Finnair	89.52%
7	TAM	89.50%
8	Austrian Airlines	89.28%
9	Hawaiian Airlines	89.11%
10	LOT - Polish Airlines	88.88%
11	Virgin Australia	88.56%
12	KLM	88.45%
13	SAS	88.21%
14	Monarch Airlines	88.18%
15	Qantas Airways	88.08%
16	Iberia	87.53%
17	Flybe	87.47%
18	Air New Zealand	87.33%
19	Qatar Airways	87.12%
20	Norwegian Air Shuttle	86.67%



TOP AIRLINES BY ON-TIME PERFORMANCE (2015,U.S.)

Carrier*	12 Months Ending Dec 2015	
	%	Rank
Hawaiian	88.4	1
Alaska	86.4	2
Delta	85.9	3
American	80.3	4
Virgin America	79.9	5
SkyWest	79.7	6
Southwest	79.9	7
United	78.2	8
ExpressJet	77.9	9
JetBlue	76.0	10
Envoy	74.1	11
Frontier	73.2	12
Spirit	69.0	13
Total	79.9	

* All U.S. airlines with at least one percent of total domestic scheduled-service passenger revenues.



SYSTEMWIDE AIR TRAVEL IN THE U.S.

	Annual		
	2014	2015	% Change
Passengers (in millions)	853.1	895.5	5.0
Flights (in thousands)	9,553.8	9,526.0	-0.3
Revenue Passenger Miles (in billions)	1,221.9	1,289.0	5.5
Available Seat-Miles (in billions)	1,478.1	1,559.5	5.5
Load Factor	82.7	82.7	0.0
Flight Stage Length*	914.2	941.2	2.9
Passenger Trip Length**	1,432.2	1,439.4	0.5

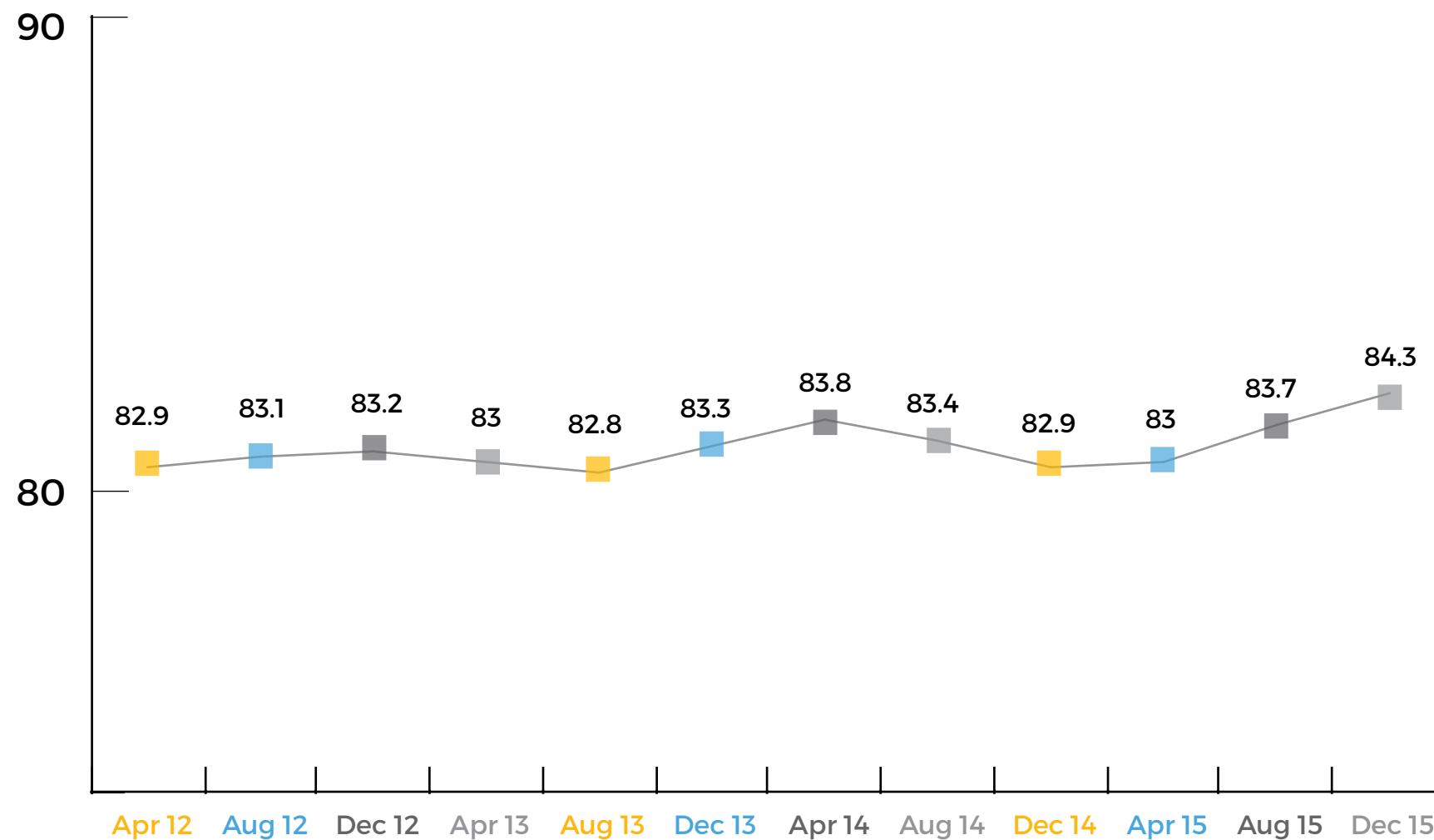
* The average non-stop distance flown per departure in miles

** The average distance flown per passenger in miles



U.S. AIRLINE SEASONALLY-ADJUSTED LOAD FACTOR

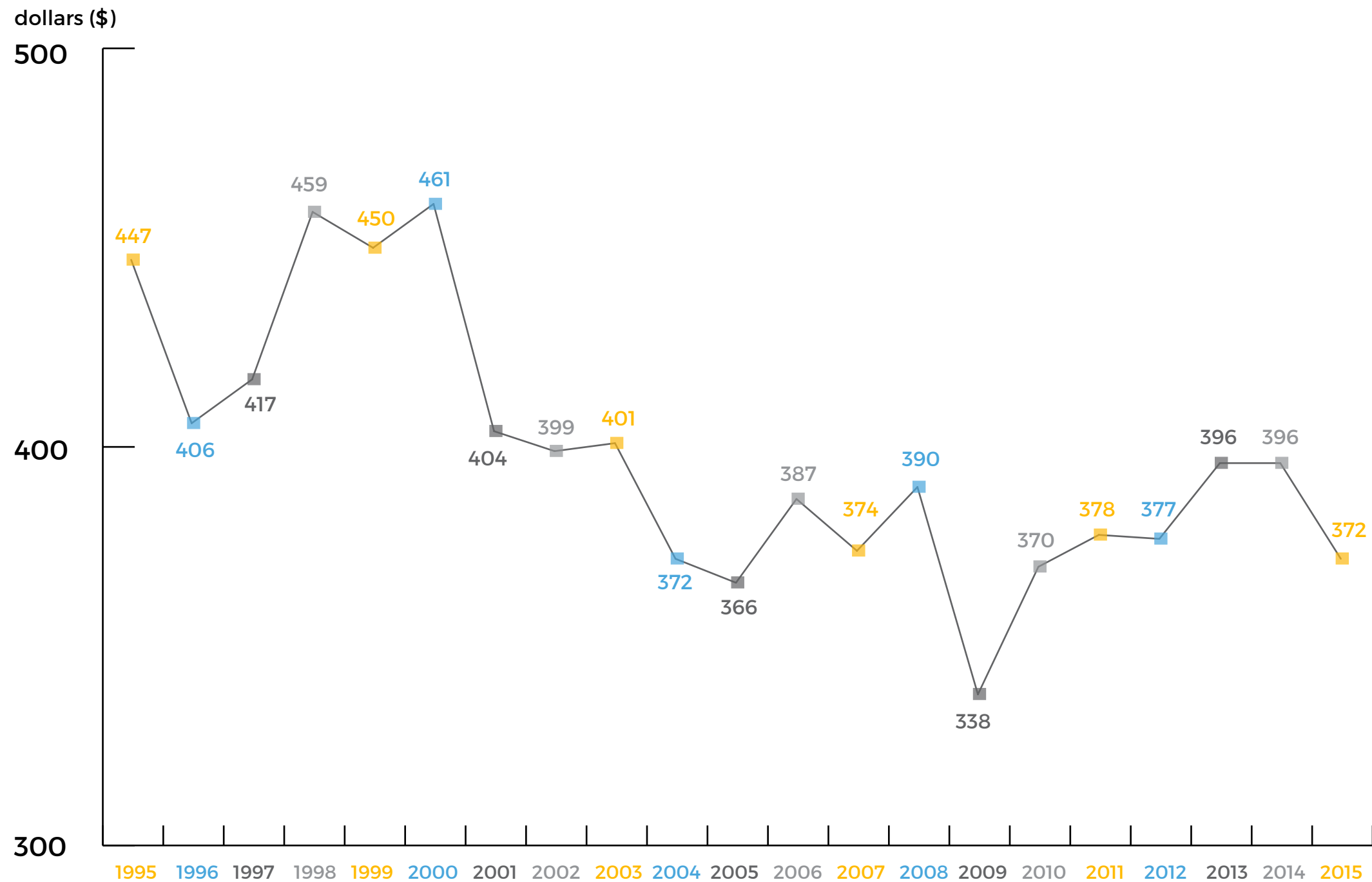
Systemwide (Domestic + International) passenger enplanements (seasonally-adjusted) in millions



Load factor is a measure of the use of aircraft capacity that compares the system use, measured in RPMs as a proportion of system capacity, measured in ASMs.



U.S. AVERAGE Q3 DOMESTIC ITINERARY FARES



BTS reports average fares based on domestic itinerary fares. Constant 2015 dollars are used for inflation adjustment.



TOP 10 BUSIEST U.S. AIRPORTS BY ENPLANED PASSENGERS

Passenger numbers in millions

2015 Rank	Airport	2015 Enplaned Passengers	2014 Rank	2014 Enplaned Passengers	Pct. Change 2014- 2015
1	Atlanta	49.314	1	46.577	5.9
2	Los Angeles	36.228	2	34.278	5.7
3	Chicago O'Hare	36.185	3	33.715	7.3
4	Dallas/Fort Worth	31.558	4	30.775	2.5
5	New York JFK	27.601	5	26.196	5.4
6	Denver	26.251	6	25.978	1.1
7	San Francisco	24.131	7	22.743	6.1
8	Charlotte	21.895	8	21.520	1.7
9	Las Vegas	21.638	9	20.349	6.3
10	Phoenix	21.331	10	20.328	4.9



TOP 10 U.S. AIRPORTS BY PASSENGER TRAFFIC TO/FROM FOREIGN AIRPORTS (2015)

145.0 million Passengers, 69% of Total Air Traffic

	Passengers (millions)	% Chg Y-o-Y
New York (JFK)	30.438	7.0%
Miami (MIA)	21.3	4.6%
Los Angeles (LAX)	20.866	7.8%
Chicago (ORD)	12.112	0.5%
Newark (EWR)	11.97	-0.8%
San Francisco (SFO)	11.264	9.0%
Atlanta (ATL)	11.196	3.0%
Houston (IAH)	10.705	7.8%
Dallas-Ft Worth (DFW)	7.89	8.8%
Washington Dulles (IAD)	7.224	0.2%



TOP U.S. AIRLINES BY SCHEDULED ENPLANEMENTS

Passenger numbers in millions

2015 Rank	Carrier	2015 Enplaned Passengers	2014 Rank	2014 Enplaned Passengers	Pct. Change 2014- 2015
1	American*	146.550	4	87.830	66.9
2	Southwest**	144.575	1	135.764	6.5
3	Delta	138.591	2	129.210	7.3
4	United	95.327	3	90.373	5.5
5	JetBlue	35.074	6	32.056	9.4
6	SkyWest	30.078	8	27.786	8.2
7	ExpressJet	26.003	7	30.950	-16.0
8	Alaska	22.828	9	20.935	9.0
9	Spirit	17.629	11	13.979	26.1
10	Republic	13.908	12	13.047	6.6

* American Airlines 2015 passenger number includes 28.256 million passengers reported as US Airways from Jan-Jun 2015. US Airways reported 57.514 million passengers in 2014 and was the fifth ranking airline.

** Southwest's numbers include AirTran. The merged Southwest and AirTran reported separately through December 2014 although operating under a single certificate.



TOP AIRLINES SERVING U.S. INTERNATIONAL NON-STOP MARKETS (2015)

116.3 million Passengers, 56% of Total Air Traffic

	Passengers (millions)	% Chg Y-o-Y
United Airlines	30.504	-0.10%
Delta Air Lines	24.118	4.50%
American Airlines*	24.049	8.20%
British Airways	7.228	0.50%
JetBlue Airways	6.432	11.60%
US Airways*	6.197	n/a
Lufthansa	5.693	3.20%
WestJet	4.326	1.10%
Air Canada (mainline)	4.049	-5.60%
Air France	3.717	7.50%

* American Airlines and US Airways merged in October 2015

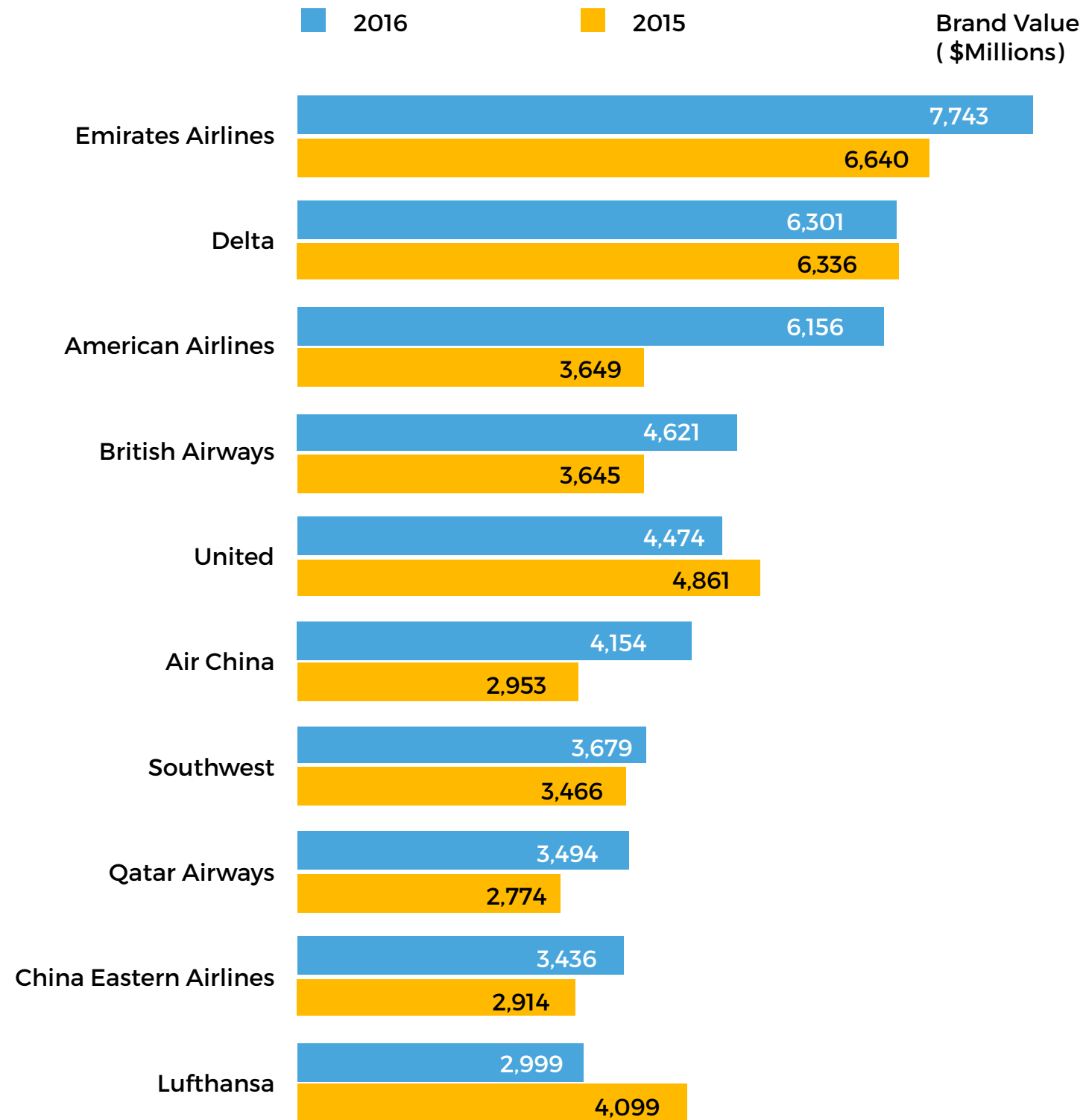


NET INCOME FOR U.S. CARRIERS

Net income (\$000s)	2010	2011	2012	2013	2014	2015
United Air Lines	401,598	282,081	-660,979	654,051	1,113,817	6,477,781
Delta Air Lines	685,990	978,519	1,144,629	10,549,234	684,469	3,551,016
American Airlines	-469,218	-1,965,101	-1,926,101	-15,25,707	1,309,739	3,342,574
Southwest Airlines	458,908	300,662	431,308	754,469	1,136,501	1,645,320
Alaska Airlines	250,474	256,434	301,601	497,328	598,449	641,587
JetBlue Airways	96,652	86,251	127,284	167,967	395,630	487,086
Spirit Air Lines	25,439	67,340	95,711	166,336	291,221	251,877
Hawaiian Airlines	114,375	7,967	66,260	62,358	79,787	153,910
Virgin America	-67,401	-100,403	-145,387	11,811	60,109	149,630
Frontier Airlines	-19,379	-72,055	4,735	11,642	129,029	113,795
SkyWest Airlines	57,719	36,557	66,284	87,082	46,486	85,770
Envoy Air	52,625	13,525	-32,267	33,248	5,814	-17,848
ExpressJet Airlines	13,642	-31,900	-10,699	-32,279	-84,017	-17,089
Atlas Air	137,446	80,252	103,286	67,144	66,316	-2,550

These are U.S. carriers with at least \$20m/year revenue.

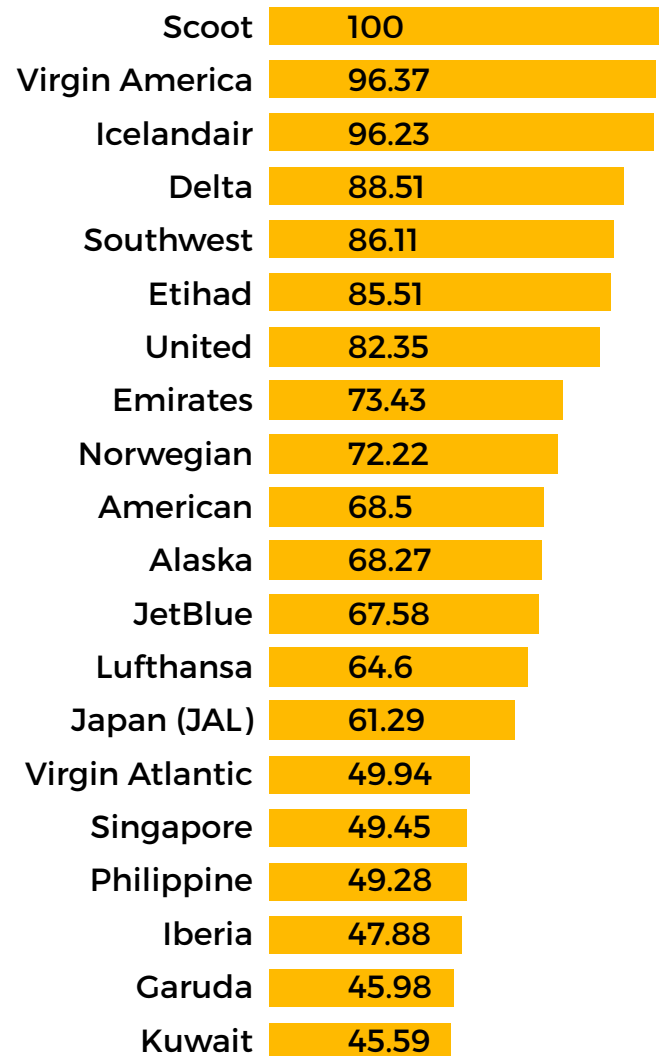
MOST VALUABLE AIRLINE BRANDS



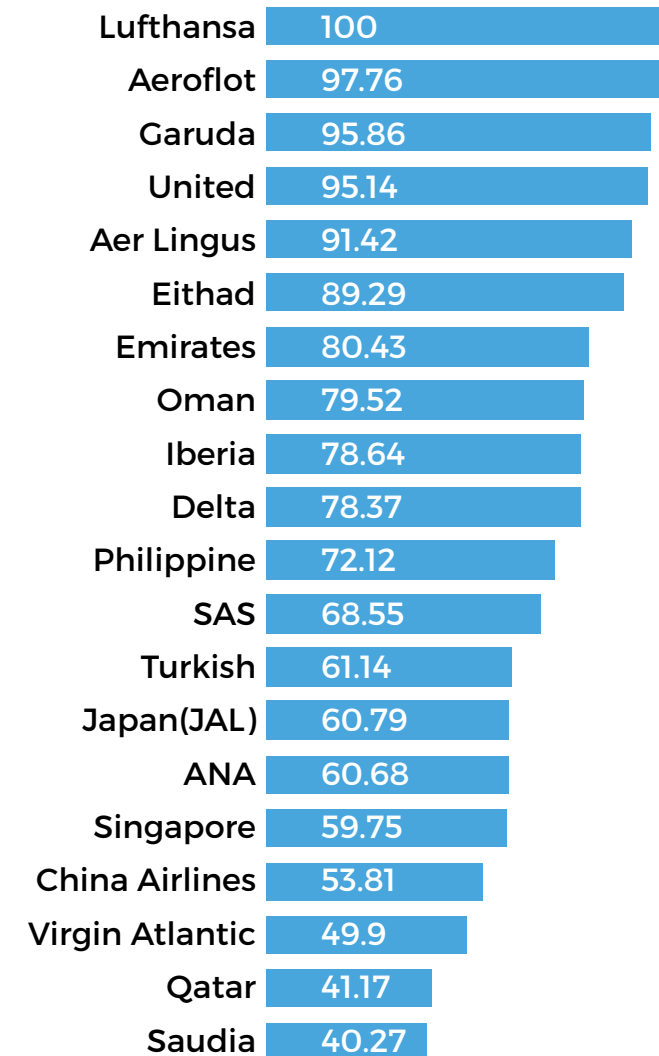


WORLD'S MOST INTERNET-CONNECTED AIRLINES

% of available seat miles with at least a chance of Wi-Fi - top 20 airlines



% of available seat miles on long haul routes with at least a chance of Wi-Fi - top 20 airlines

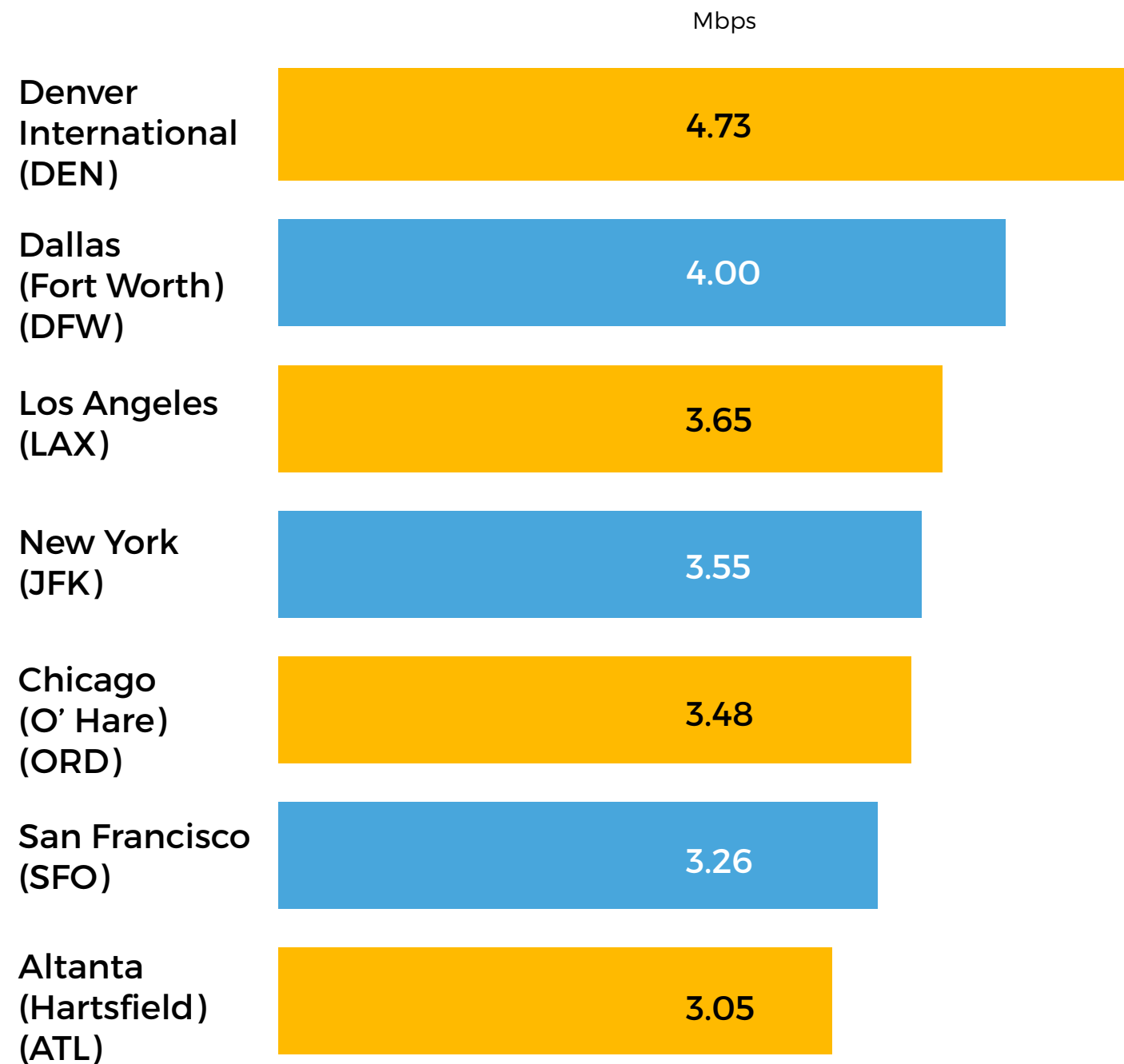


Only airlines with at least 8 flights and 8 Wi-Fi equipped aircraft were included in the rankings. Long-haul is defined as flights longer than 2,800 miles.





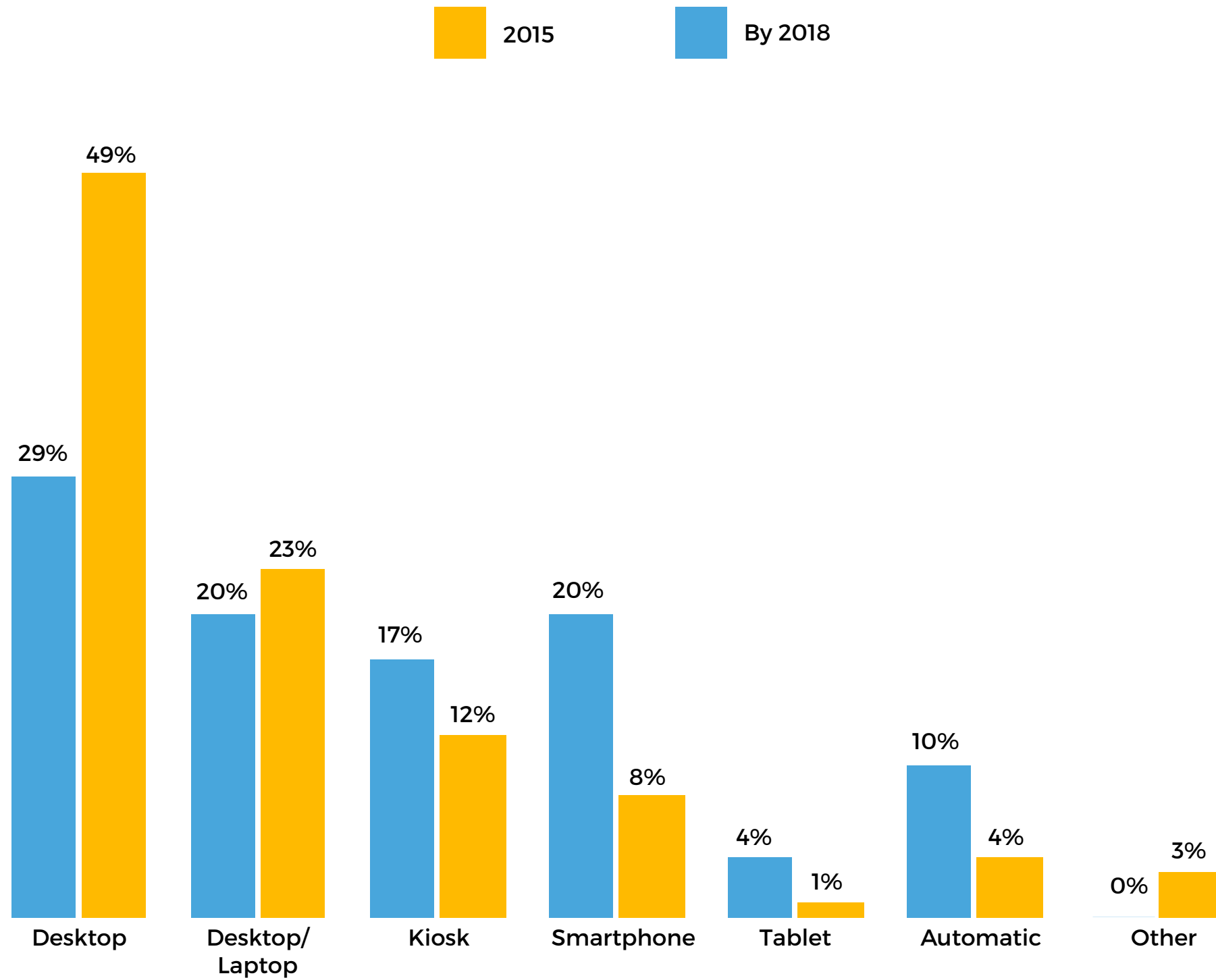
U.S. AIRPORTS WITH BEST WI-FI (2015)



These rankings are derived from the 7 busiest airports in the U.S. wefi's analysis based on data from March through May 2015

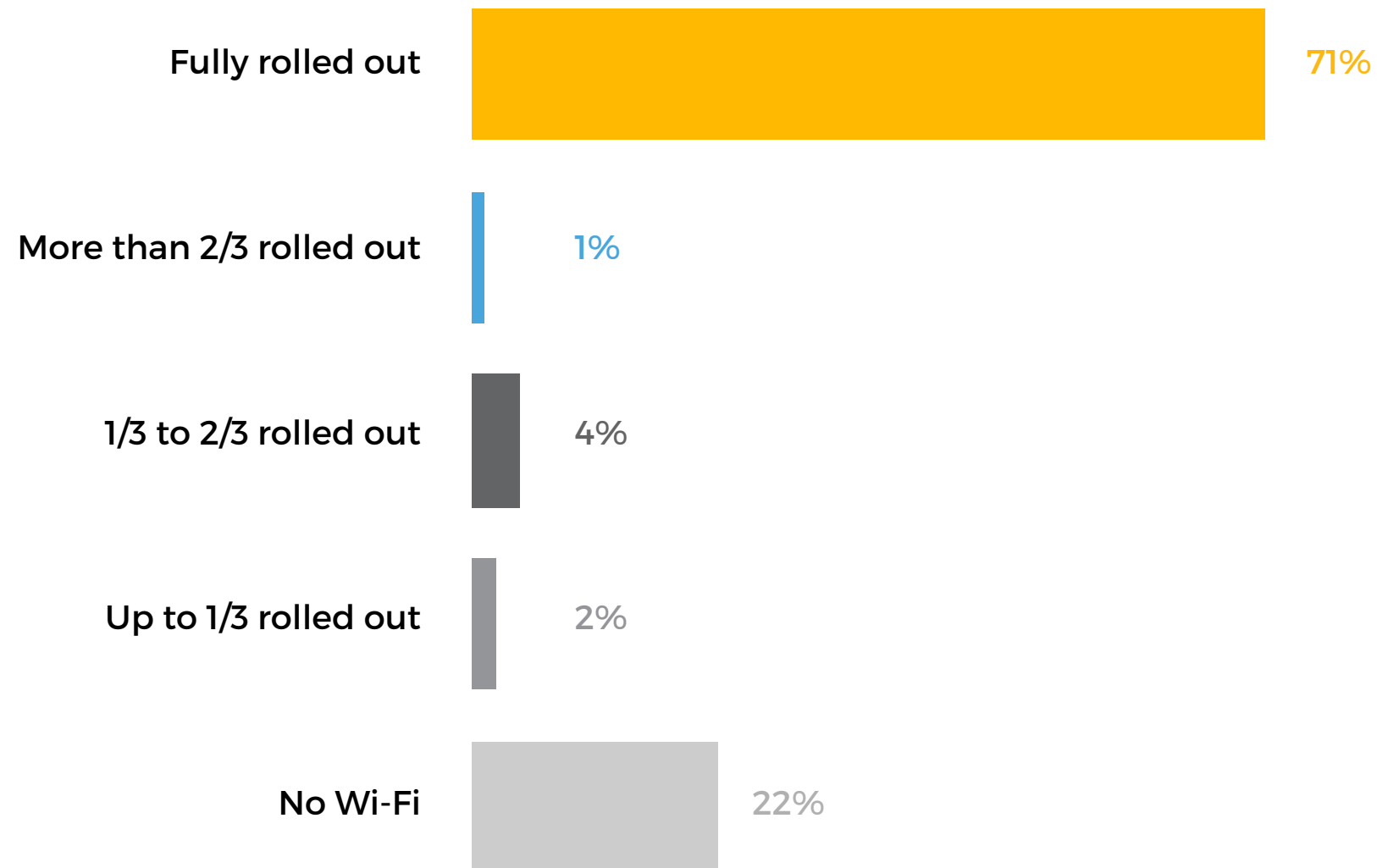


AIRLINES' MAJOR UPTAKE IN SELF-SERVICE CHECK-IN





WI-FI ROLLOUT - US CARRIERS



When flying on a US airline, 71% of available seat miles (ASMs) are fully rolled out with Wi-Fi, while 22% have no Wi-Fi



4

HOSPITALITY & THE SHARING ECONOMY

SKIFT

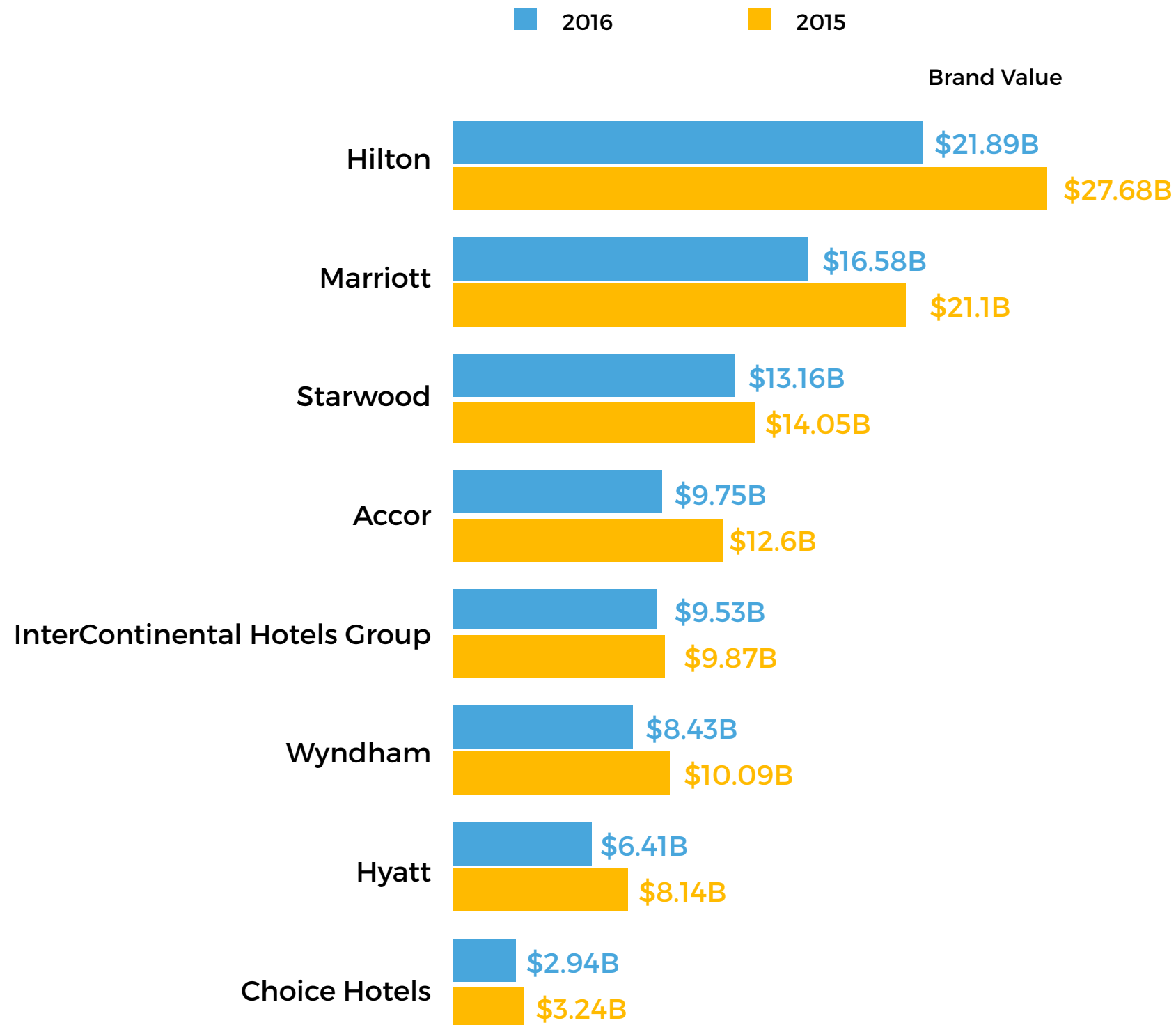


LARGEST U.S. HOTEL BRANDS BY CHAIN SCALE SEGMENT (2015)

Chain Scale Segment	Brand Rankings	Rooms	Parent Company Rankings	Rooms
Luxury	JW Marriott The Ritz Carlton Loews Hotels	13,962 11,574 9,436	Marriott International, Inc. Starwood Hotels & Resorts Worldwide, Inc. Hyatt Hotels Corporation	26,103 14,233 10,816
Upper Upscale	Marriott Hilton Sheraton	126,146 99,137 66,017	Marriott International, Inc. Hilton Worldwide Holdings Starwood Hotels & Resorts Worldwide, Inc.	176,349 155,272 118,204
Upscale	Courtyard by Marriott Residence Inn Hilton Garden Inn	124,650 81,432 78,607	Marriott International, Inc. Hilton Worldwide Holdings InterContinental Hotels Group PLC	246,429 197,868 65,159
Upper Midscale	Holiday Inn Express Hampton by Hilton Holiday Inn	166,757 115,302 104,639	InterContinental Hotels Group PLC Hilton Worldwide Holdings Choice Hotels International, Inc.	271,569 200,792 159,971
Midscale	Quality Inn La Quinta Inns & Suites Best Western	109,834 86,327 84,168	Choice Hotels International, Inc. Wyndham Worldwide Corporation LQ Management LLC	140,728 95,156 86,327
Economy	Days Inn Motel 6 Super 8	115,938 108,795 99,533	Wyndham Worldwide Corporation G6 Hospitality Choice Hotel International, Inc.	301,868 118,170 88,513

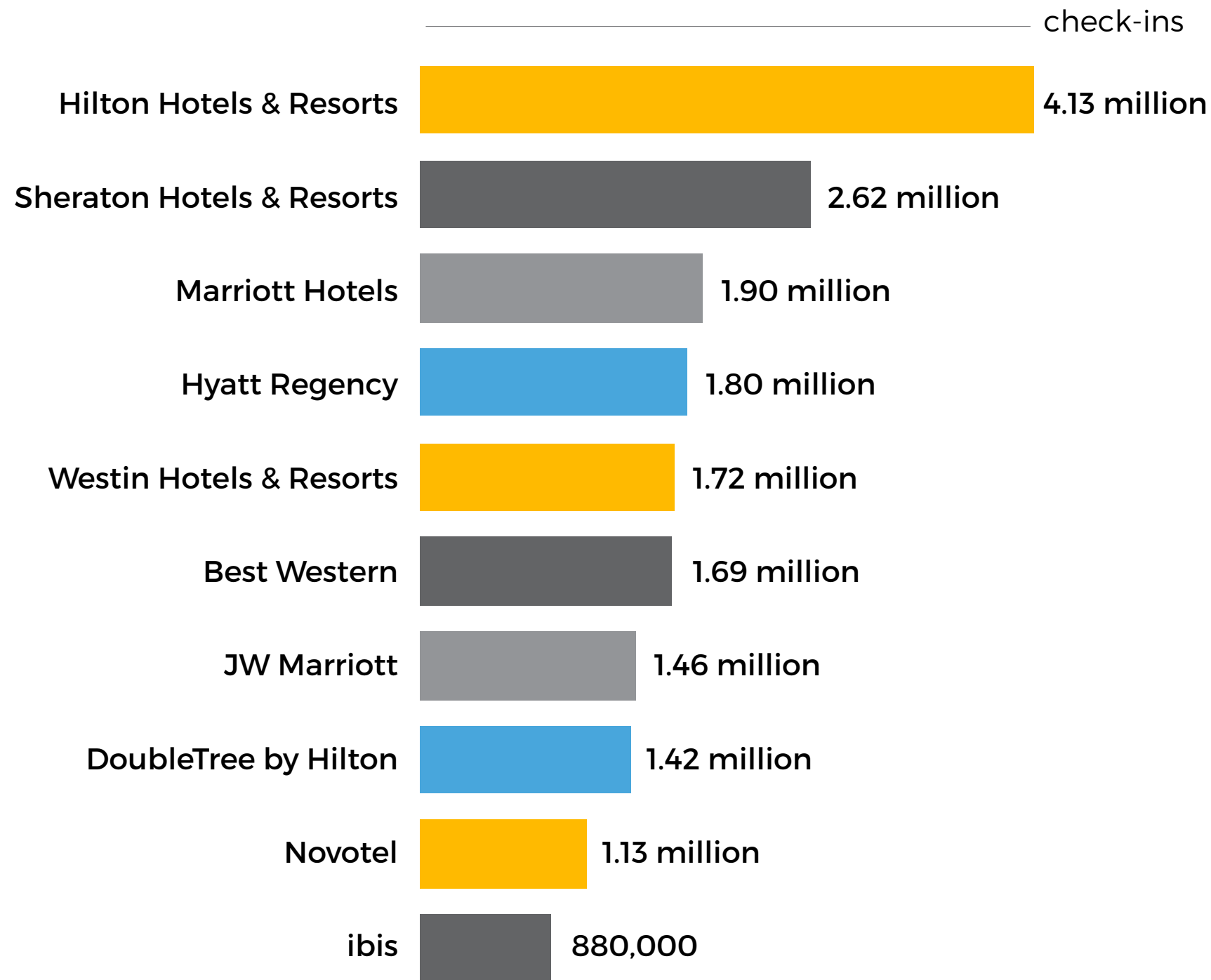


HOTEL BRANDS BY MARKET CAP (2015-2016)





HOTEL GROUPS WITH MOST FACEBOOK CHECK-INS IN 2015





TRAVELERS' CHOICE HOTELS IN THE U.S. AND GLOBAL (2016)

U.S.

GLOBAL

1	The Sherry-Netherland Hotel	Umaid Bhawan Palace Jodhpur – Jodhpur, India
2	Bardessono	Shinta Mani Resort – Siem Reap, Cambodia
3	The Nantucket Hotel & Resort	Bellevue Syrene – Sorrento, Italy
4	French Quarter Inn	Hanoi La Siesta Hotel & Spa – Hanoi, Vietnam
5	The Oxford Hotel	Achtis Hotel – Afitos, Greece
6	Ponte Vineyard Inn	Belmond Le Manoir aux Quat'Saisons – Great Milton, United Kingdom
7	Icona Diamond Beach	Mirihi Island Resort – Mirihi, Maldives
8	The Talbott Hotel	Bucuti & Tara Beach Resorts Aruba – Palm - Eagle Beach, Aruba
9	Belamere Suites	Calabash Luxury Boutique Hotel & Spa – Lance aux Epines, Grenada
10	Casablanca Hotel Times Square	Hotel Ritta Höppner – Gramado, Brazil



FASTEST-GROWING REGIONS BY NEW HOTELS

FEB 2016 PIPELINE	# OF ROOMS UNDER CONTRACT
Asia/Pacific	594,917
U.S.	497,409
Europe	163,826
Middle East	151,454
Central/South America	74,668
Africa	62,191
Caribbean/Mexico	31,886



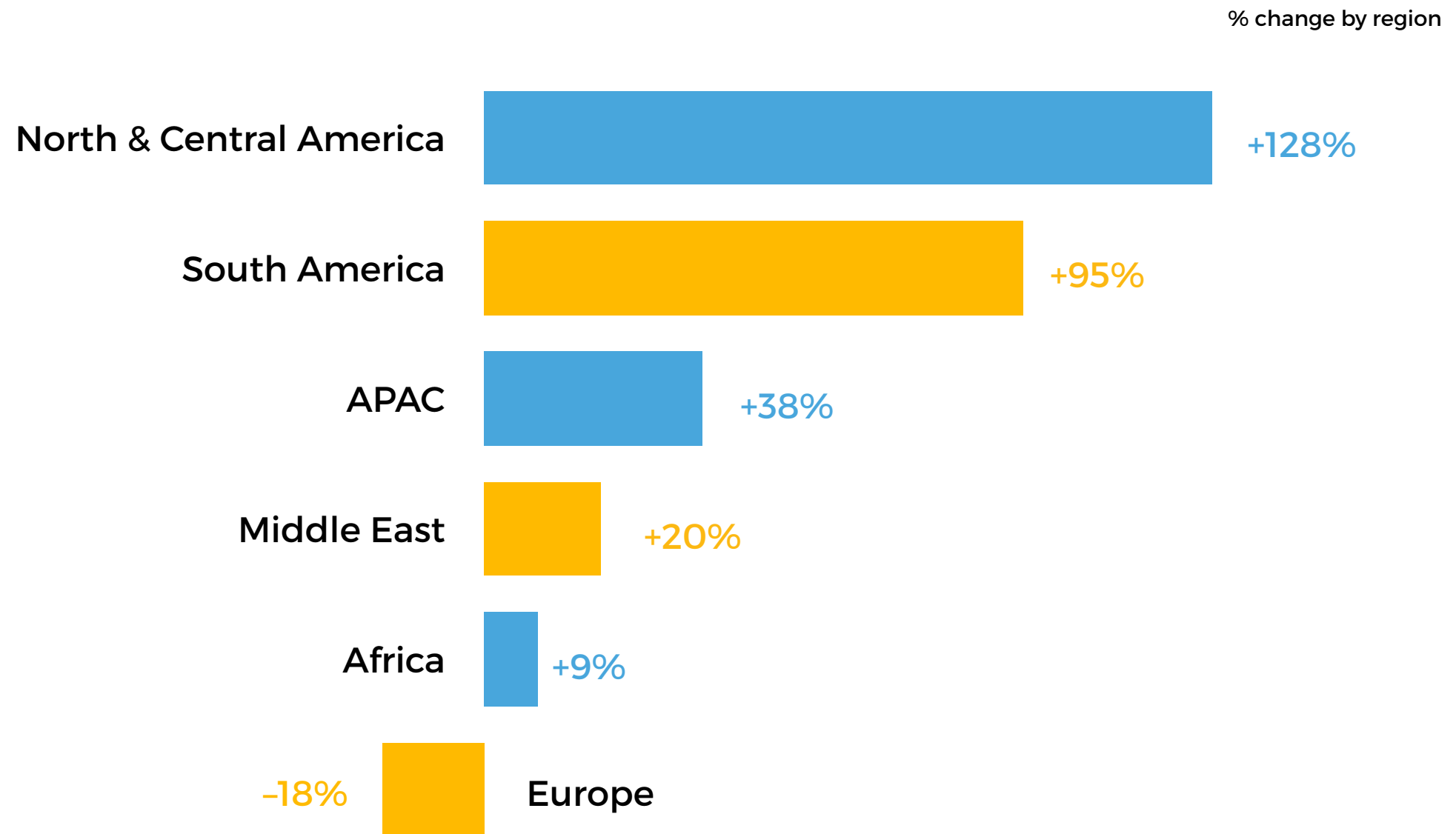
HOTEL OPENINGS IN 2016

	CITY	HOTELS
North America	New York	26
	Miami	20
	Houston	13
Europe	London	19
	Frankfurt	11
	Hamburg	10
South America	Rio de Janeiro	6
	Cartagena	4
	Sao Paulo	4

	CITY	HOTELS
Middle East	Dubai	25
	Riyadh	17
	Doha	15
Asia	Shanghai	14
	Chongqing	12
	Bali	10
Africa	Cairo	7
	Marrakech	5
	Algiers	5



GROWTH IN 4 AND 5 STAR HOTELS UNDER CONSTRUCTION 2014-2016



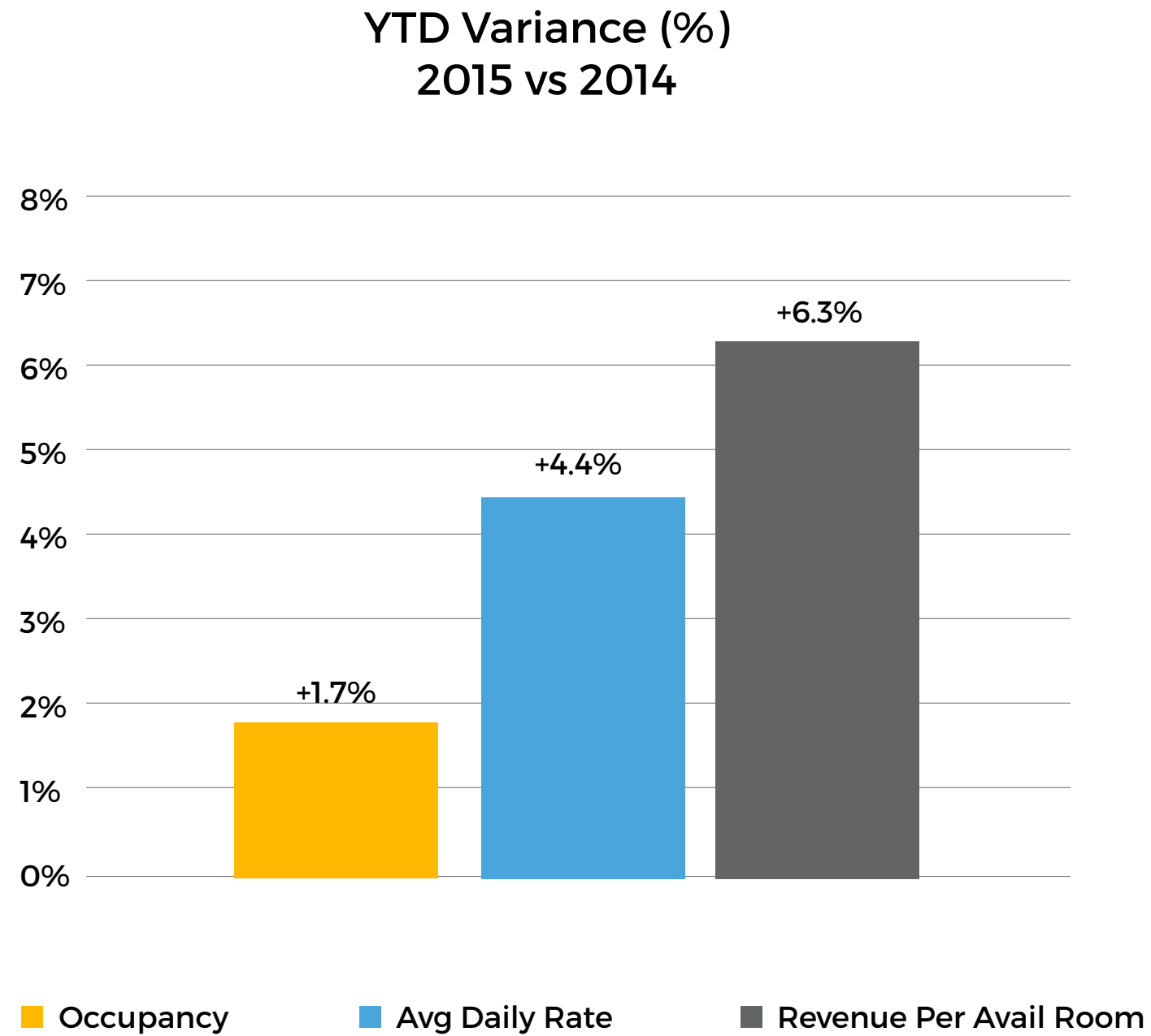


TOTAL U.S. PIPELINE, BY PHASE AND SEGMENT

Chain Scale	Preliminary Existing Supply (as of Dec 31, 2015)	% Change	In Construction	% Change	Under Contract	% Change
Unaffiliated	1,533,422	-0.2%	17,749	+13.2%	89,757	-11.0%
Upper Midscale	888,843	+1.4%	47,954	+36.1%	157,034	+23.9%
Economy	784,149	+1.3%	1,512	+130.8%	6,801	+70.0%
Upscale	660,640	+4.7%	49,203	+10.8%	135,580	+18.1%
Upper Upscale	583,906	+2.7%	11,524	-13.5%	38,885	+23.4%
Midscale	479,040	-0.8%	5,321	+1.3%	29,533	+17.0%
Luxury	108,485	+0.4%	7,440	+35.0%	11,549	+18.7%
Total	5,038,485	+1.2%	140,703	+17.2%	469,139	+13.6%

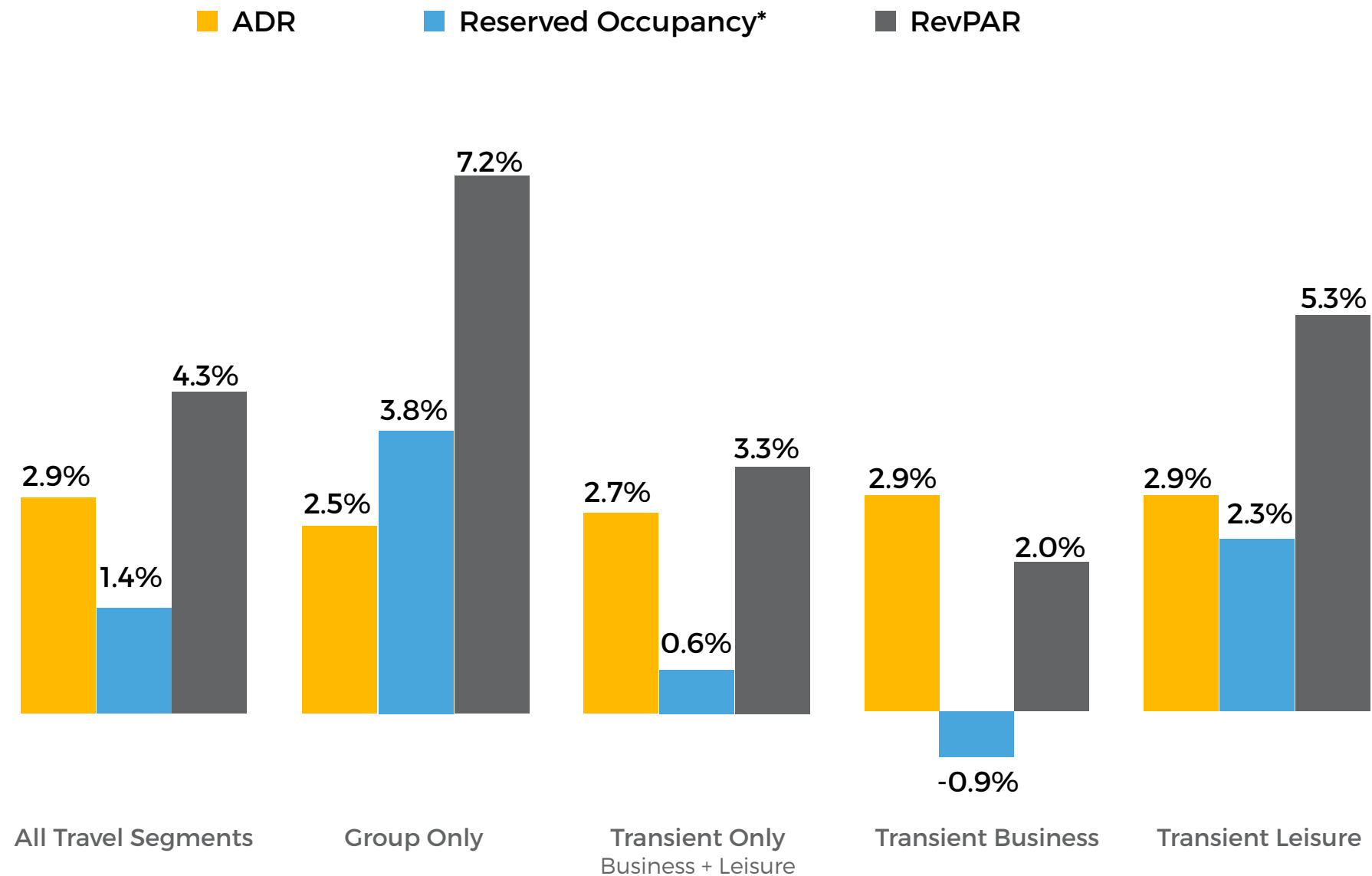


U.S. HOTEL PERFORMANCE IN 2015





NORTH AMERICAN HOTEL METRICS BY TRAVEL SEGMENT

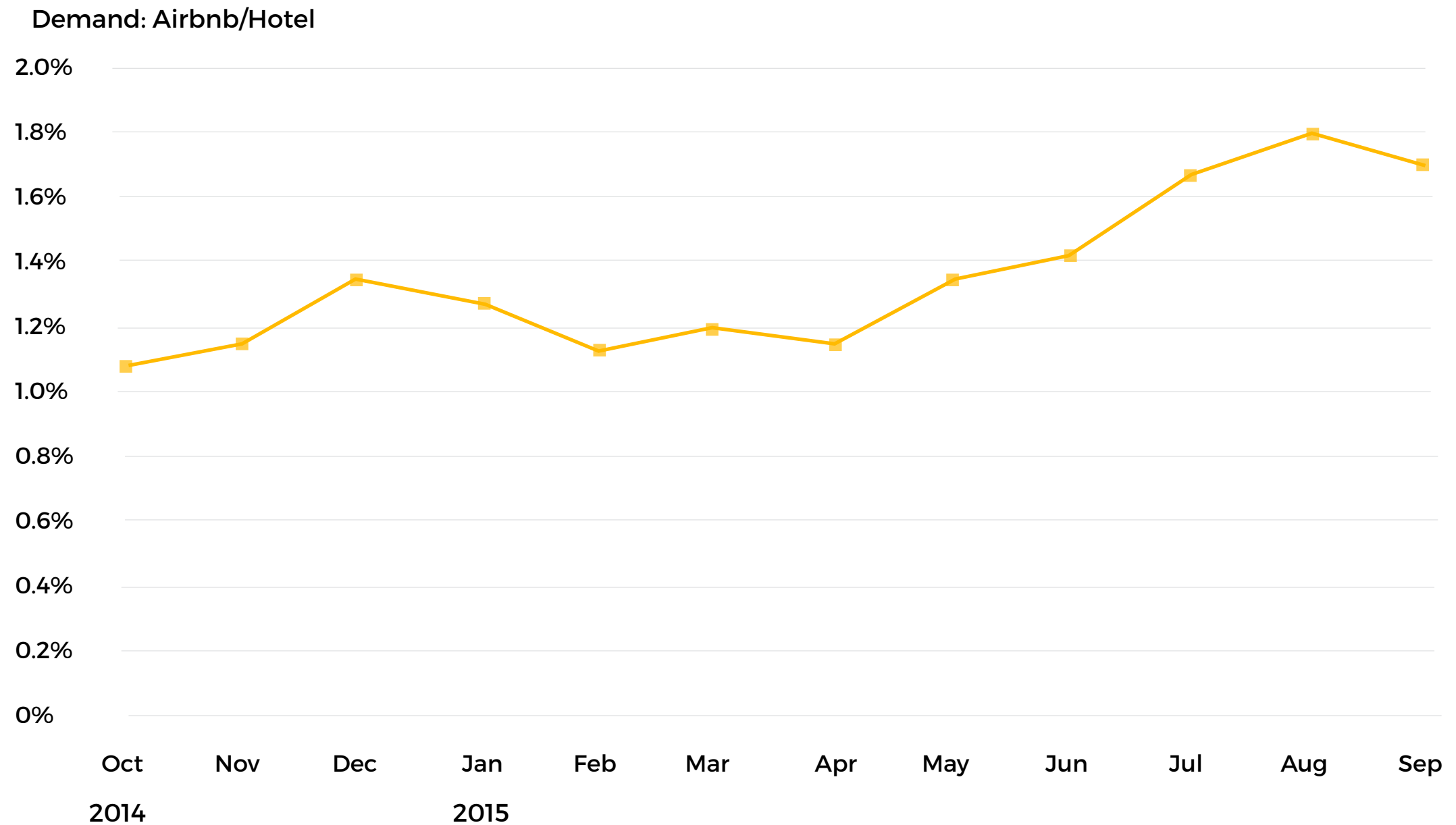


Figures show "Y-o-Y growth in Q4 2015"

*Reserved Occupancy - Total number of rooms reserved / capacity

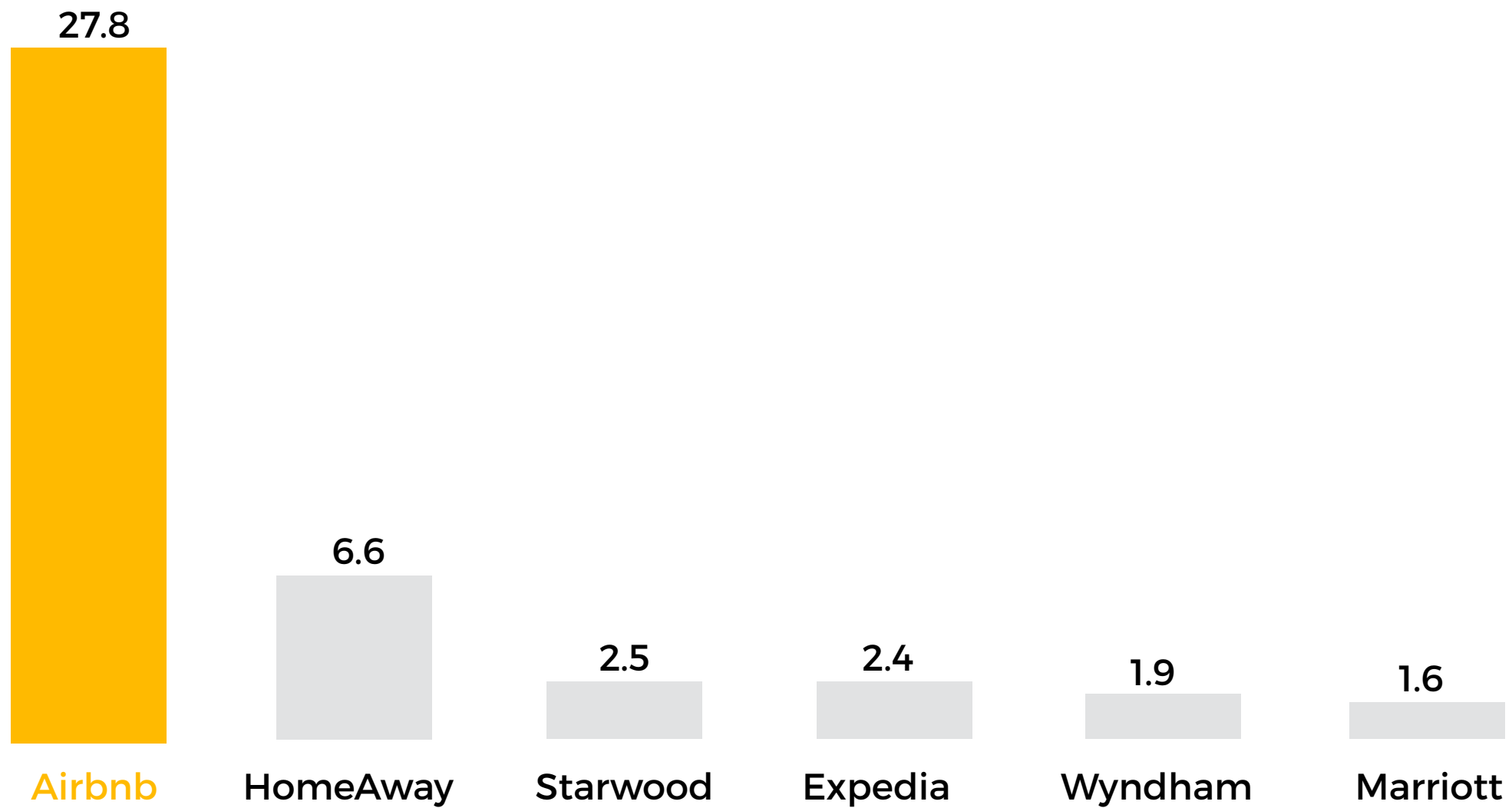


AIRBNB-ACCOMMODATED DEMAND AS A PERCENT OF TRADITIONAL HOTEL DEMAND (U.S.)





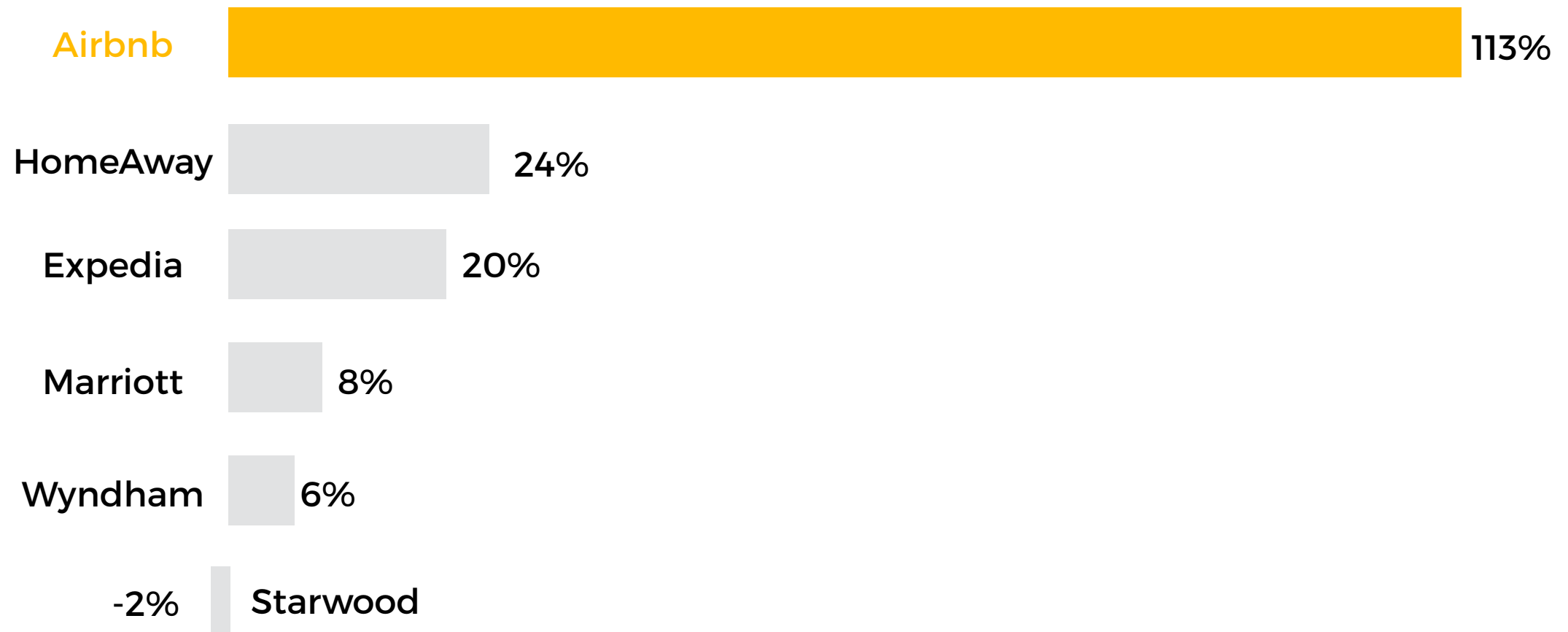
AIRBNB VS. PUBLIC COMPETITORS: PRICE TO SALES RATIO





AIRBNB VS. PUBLIC COMPETITORS: REVENUE GROWTH

2015 vs. 2014



Airbnb revenue calculated as 2014 v. 2015 projected. Public competitor revenue calculated as Q1 2015 Trailing 12 months vs. Q1 2014 Trailing 12 months

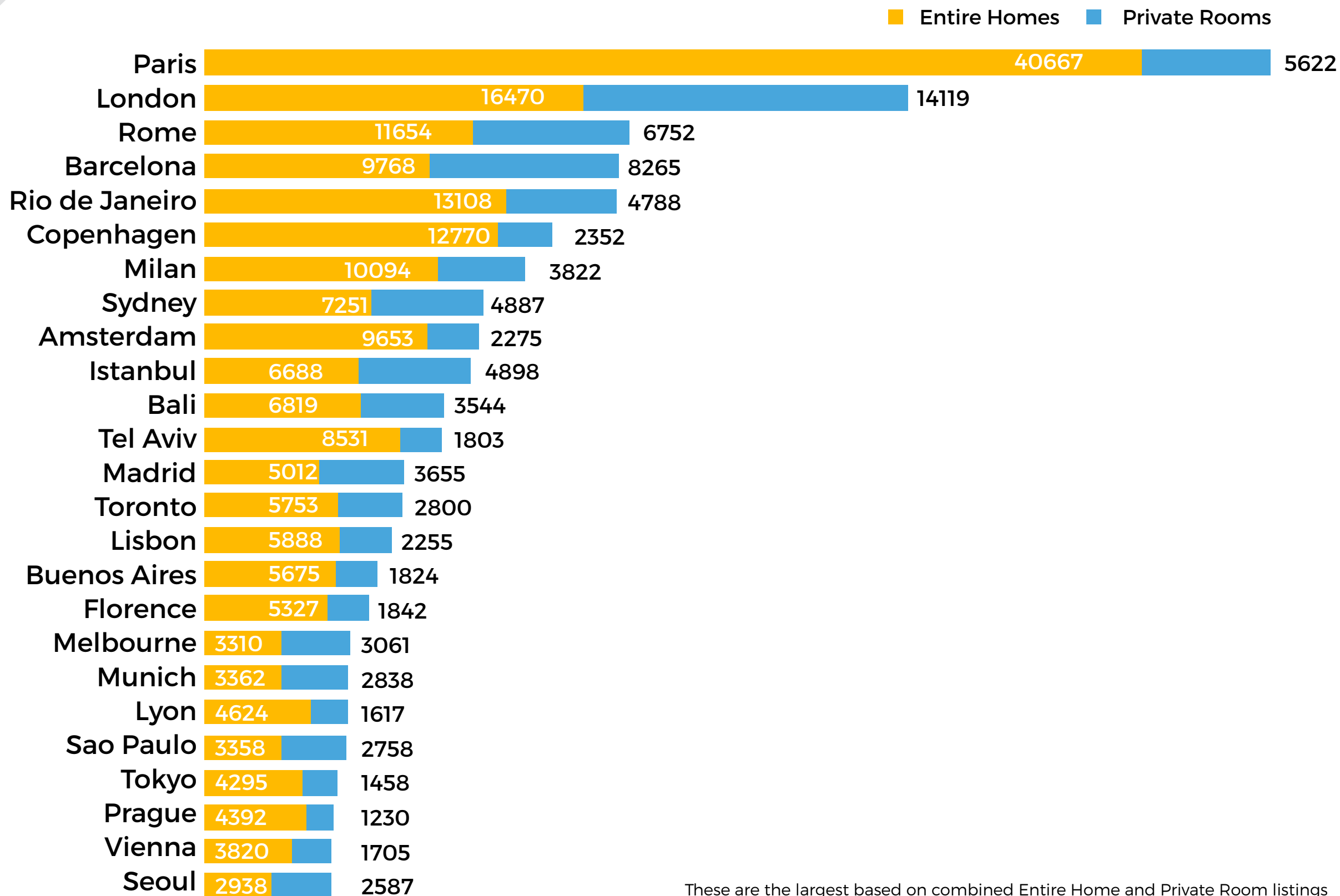


AIRBNB VS. HOTELS BY REVENUE, Q3 2015

Company	Valuation/Market Cap	Q3 Revenue
Marriott International	\$18.59B	\$3.6B
Hilton Worldwide	\$23.2B	\$2.9B
Accor Hotels	\$10.2B	\$1.58B
Wyndham	\$8.9B	\$1.56B
Starwood Hotels	\$12.4B	\$1.4B
Hyatt Hotels	\$6.9B	\$1B
Airbnb	\$25.5B	\$340M
Choice Hotels	\$2.9B	\$241.5M



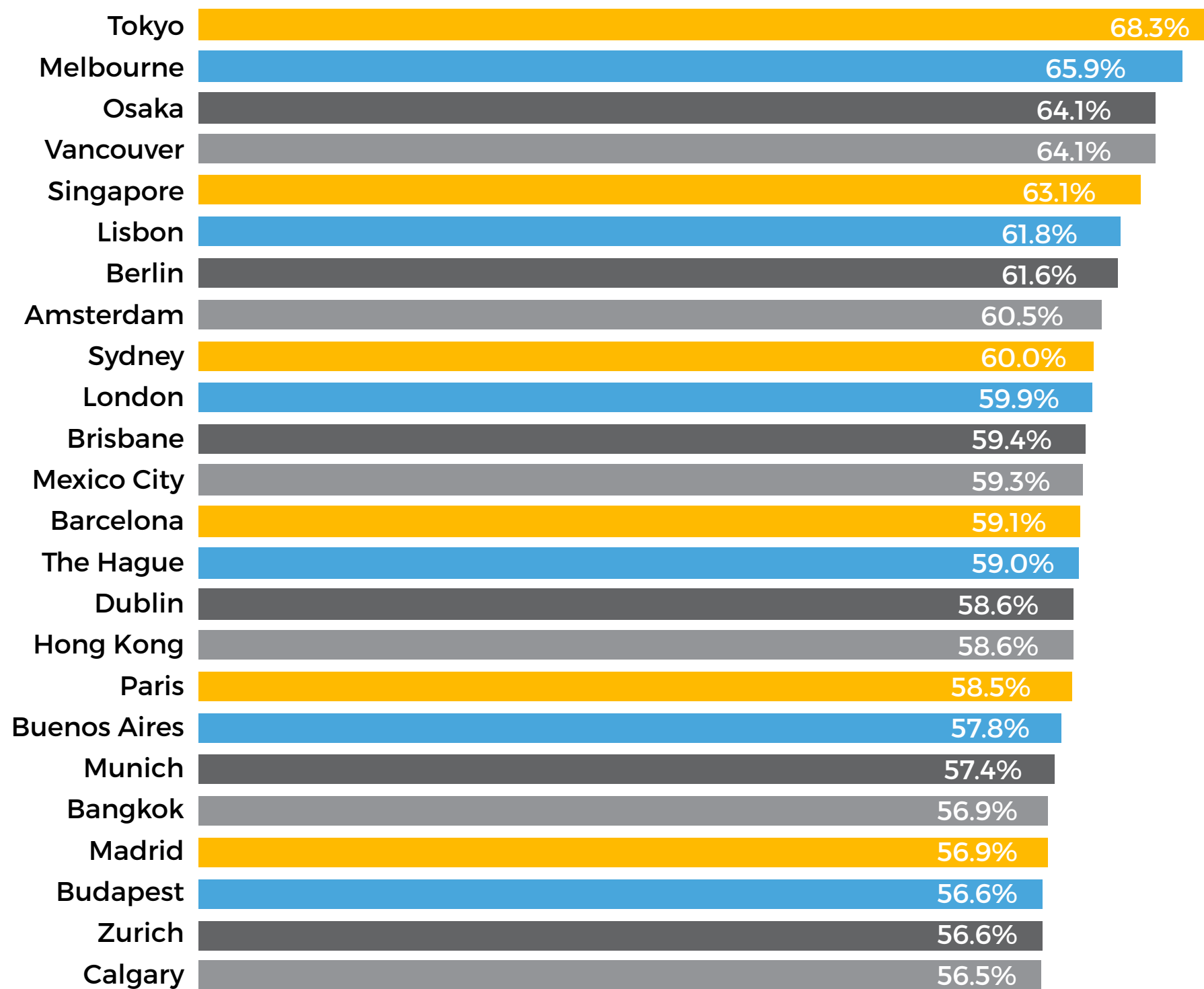
BIGGEST AIRBNB CITIES OUTSIDE OF THE U.S.



These are the largest based on combined Entire Home and Private Room listings



CITIES OUTSIDE U.S. WITH THE HIGHEST AIRBNB DEMAND



Average occupancy rates on entire home listings from Jan-Sep 2015



TOP-PERFORMING AIRBNB PROPERTIES

Airbnb City	# of Properties	Total "Entire Home" Listings	% Top Performing
Venice, CA	126	875	14%
Santa Monica	77	549	14%
San Francisco	375	2812	13%
Berkeley	57	465	12%
New York	831	7854	11%
Portland	131	1198	11%
Honolulu	74	828	9%
Los Angeles	366	4742	8%
Brooklyn	312	3884	8%
Oakland	40	522	8%

The top 10 in terms of % top performing is derived from the list of cities with the most number of top-performing properties.

Top-performing listings are those with more than 20 reviews that achieved at least a 70% occupancy rate in the 12 months preceding July 2015

5

BOOKINGS & RESERVATIONS

SKIFT



LIKE WHAT YOU SEE? TALK TO US FOR YOUR NEEDS

The SkiftX logo, featuring the word "SKIFT" in black and "X" in white, both in a bold sans-serif font, set against a solid yellow rectangular background.

Skift's content studio [SkiftX](#) helps brands such as Amadeus, Sabre, Mastercard, American Express, Hilton, Club Med and many others create industry thought leadership to talk to the right constituencies inside the travel industry, using the right storytelling formats.

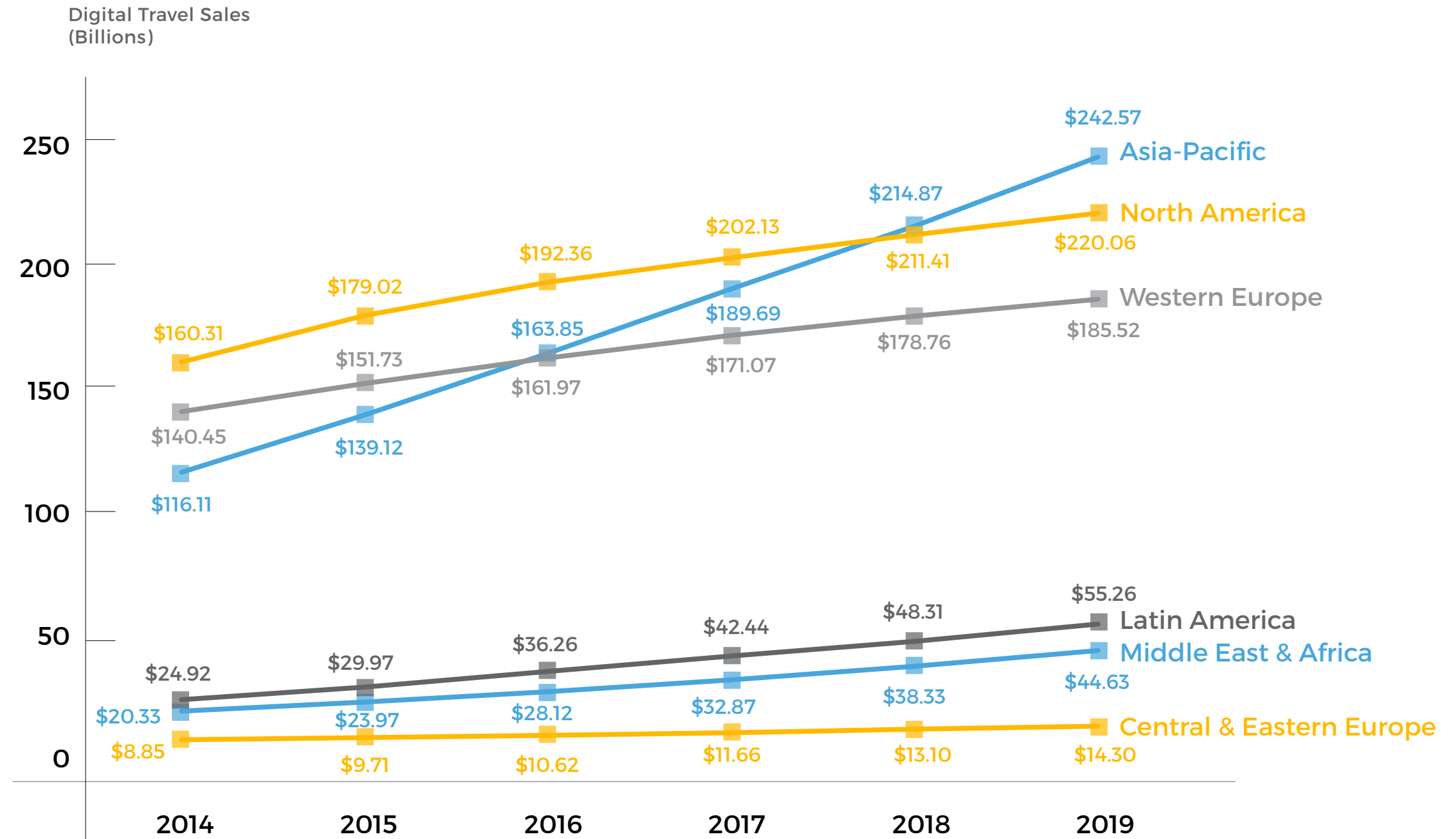
We do this through trends reports, research, branded content, social content, video storytelling, in-person events and other content marketing initiatives, and distribute through the largest travel industry site, Skift.

[Contact us for more details:](#)

[Carolyn Kremins](#)
[President, Skift](#)
skiftx@skift.com
[+1- 212-564-5830](tel:+12125645830)

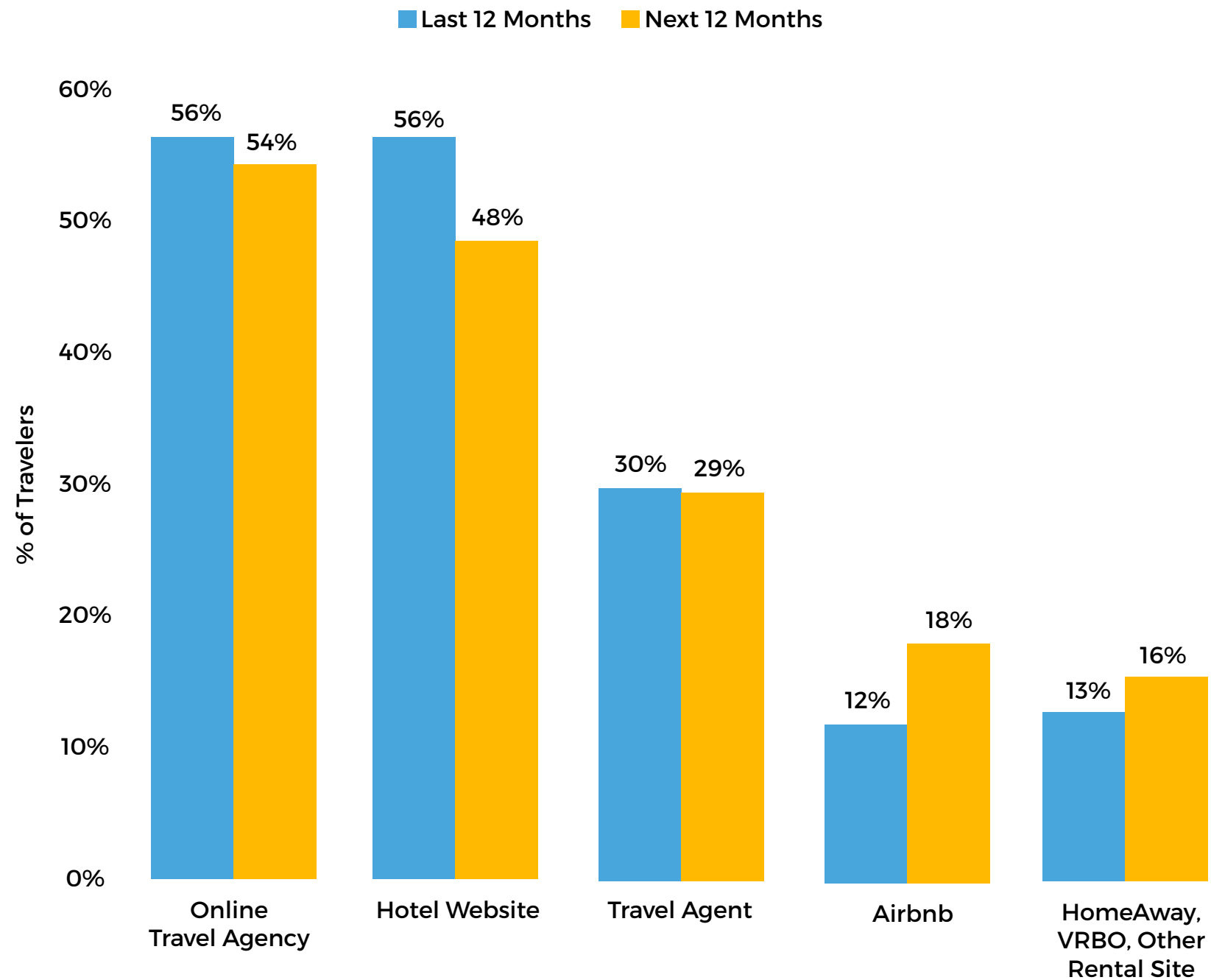
[Skift Inc, 1239 Broadway, #703B, New York, NY 10001](#)

WORLDWIDE DIGITAL TRAVEL SALES, BY REGION





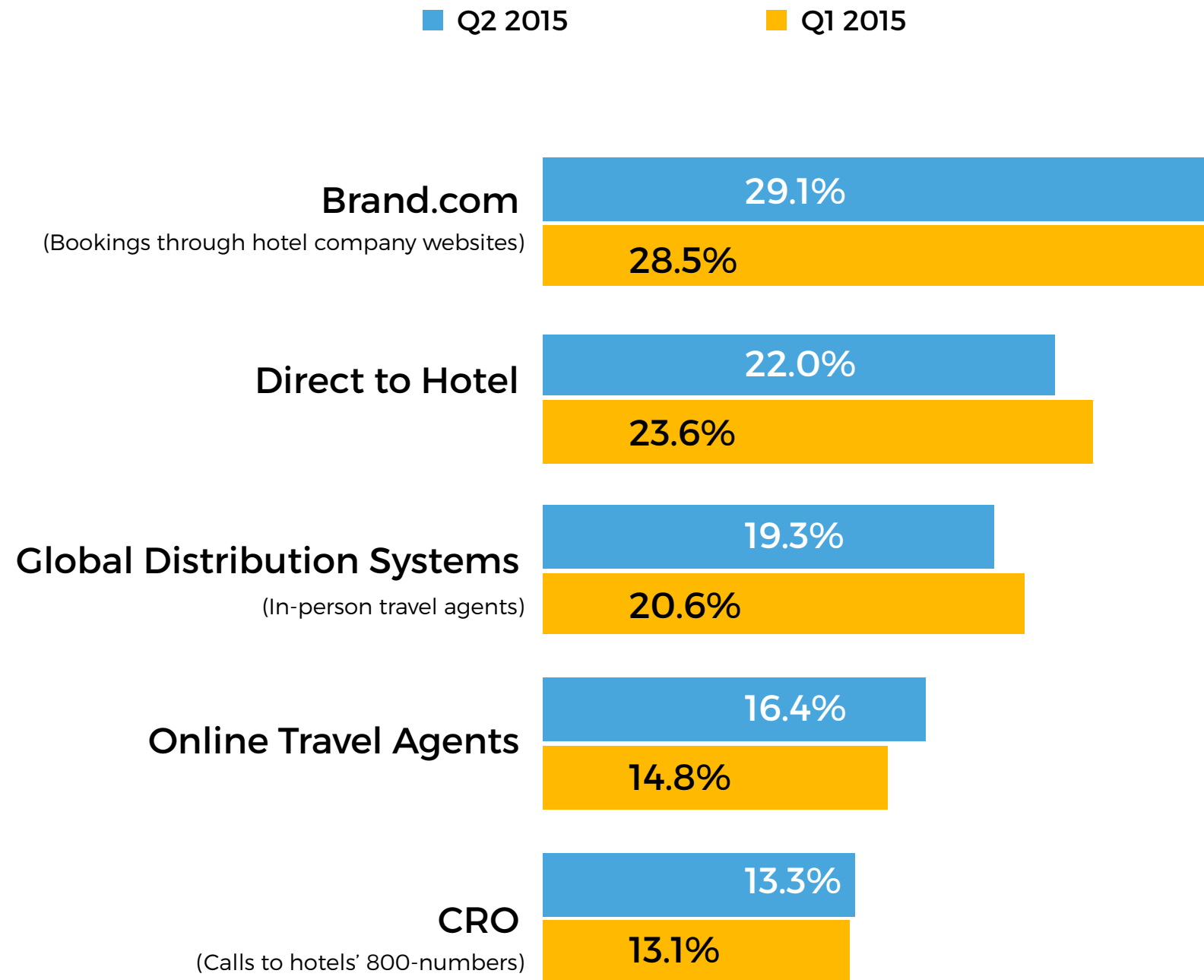
CHANNELS USED TO BOOK ACCOMMODATIONS



Results based on survey of 4,116 adults aged 18+ evenly distributed across the U.S., U.K., France, and Germany in November 2015.

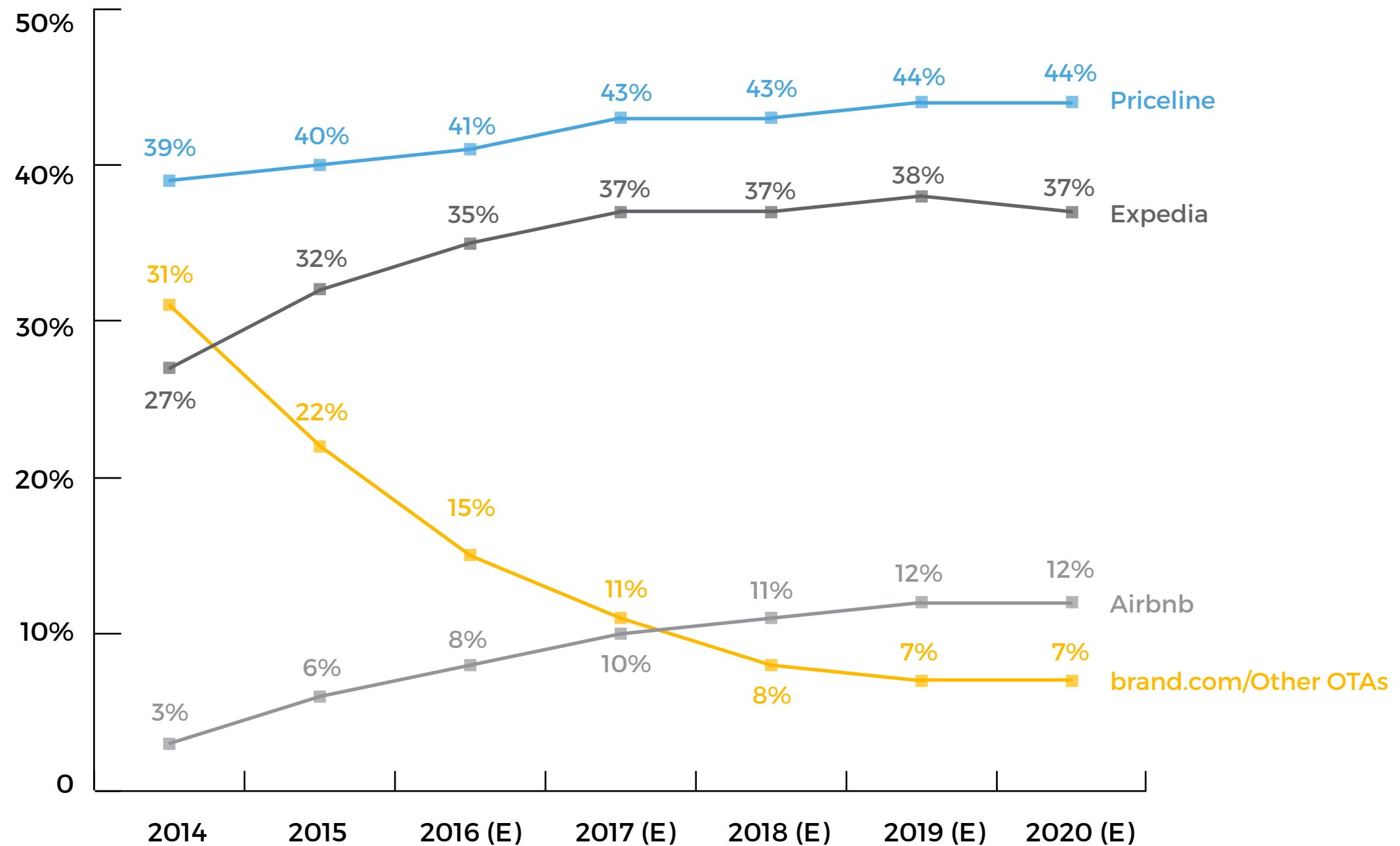


SHARE OF NORTH AMERICAN TRANSIENT ROOMS BOOKED BY CHANNEL



The chart illustrates the share of transient room nights by channel based on actual reservations.

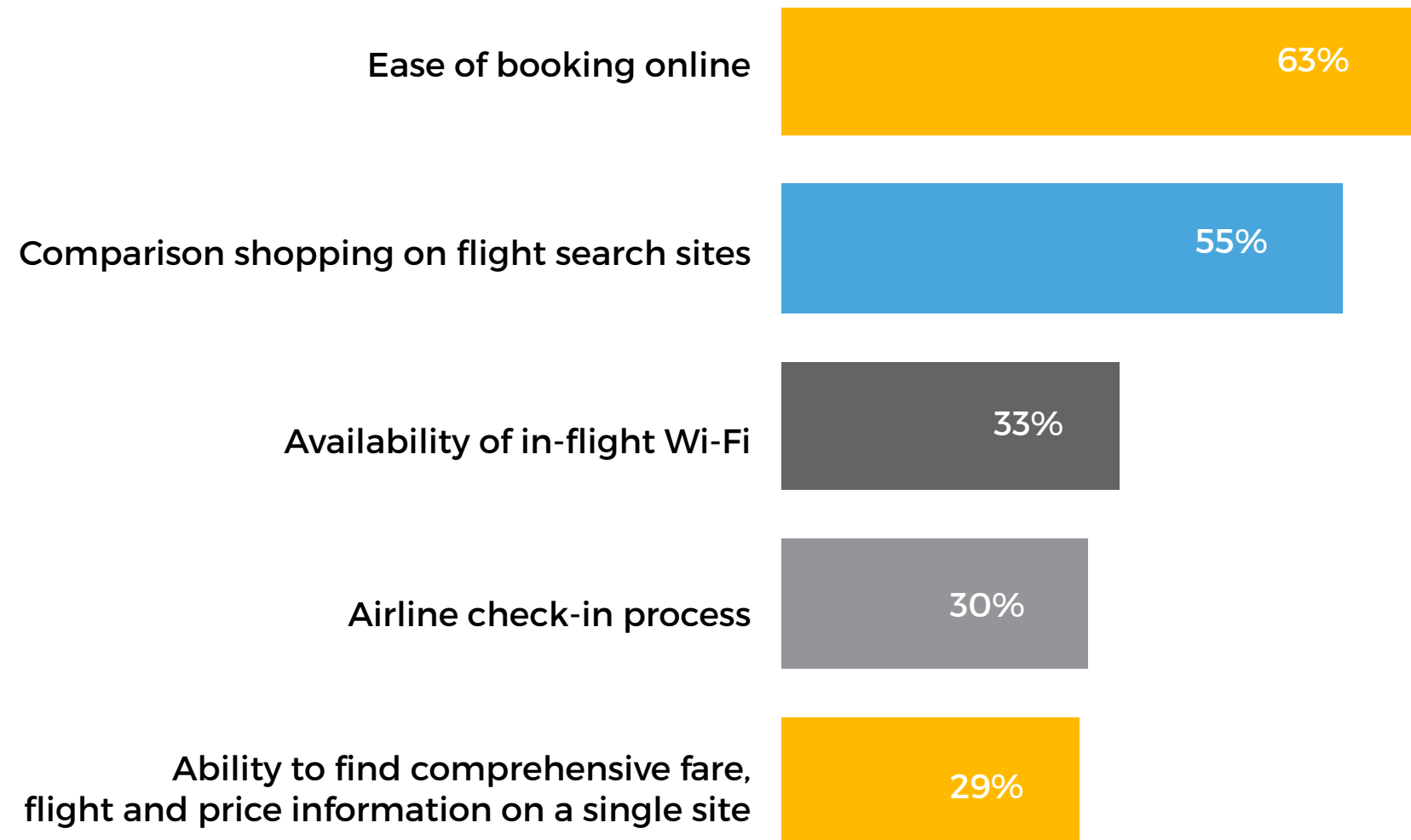
AIRBNB'S SHARE OF ONLINE LEISURE PENETRATION, VERSUS OTAS



Assume Priceline/Expedia/Airbnb room nights are 80%/ 80%/ 90% leisure



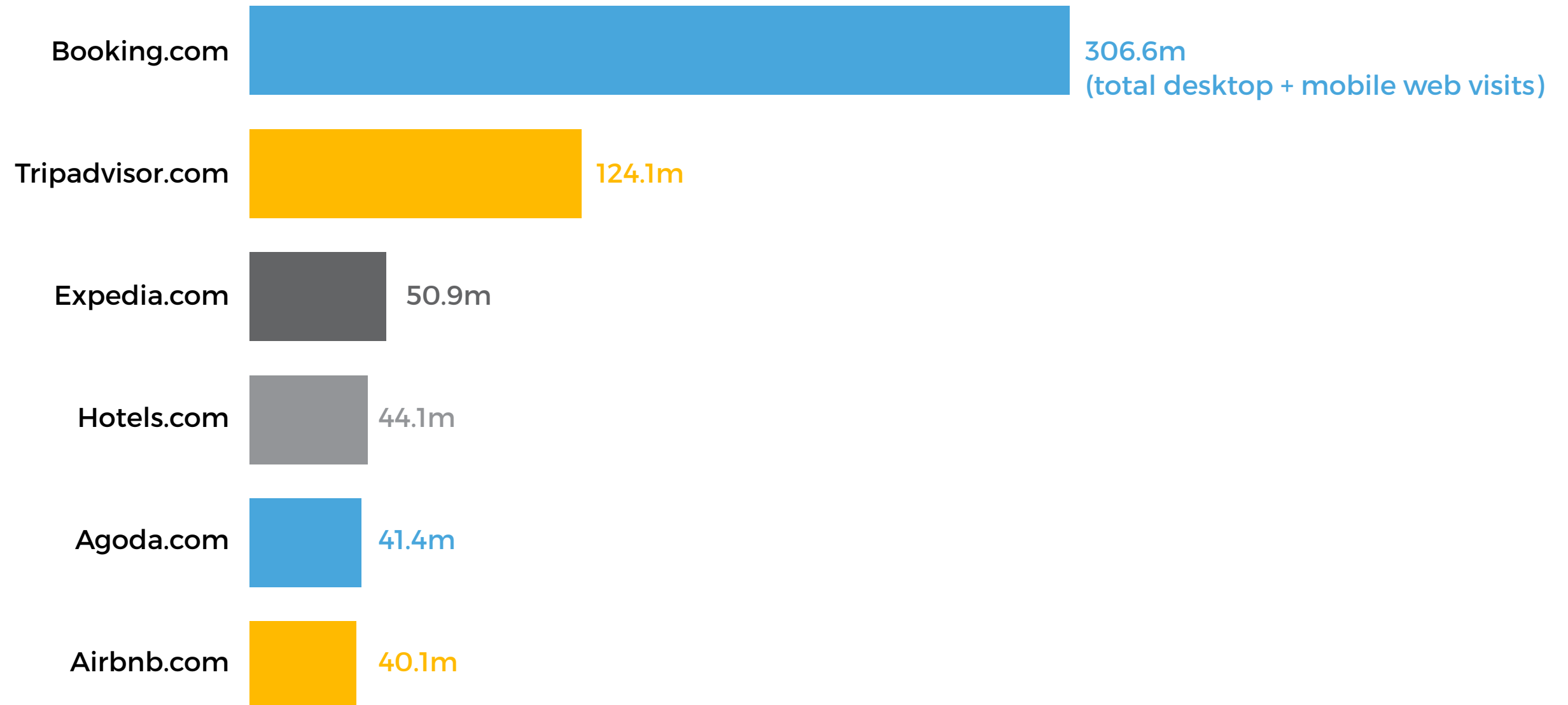
ONLINE BOOKING TOP IMPROVEMENT IN AIR TRAVEL



Results based on 2015 survey of more than 2,700 US travelers



POPULAR ONLINE BOOKING SITES



Figures are for January 2016 and are limited to .com domains.

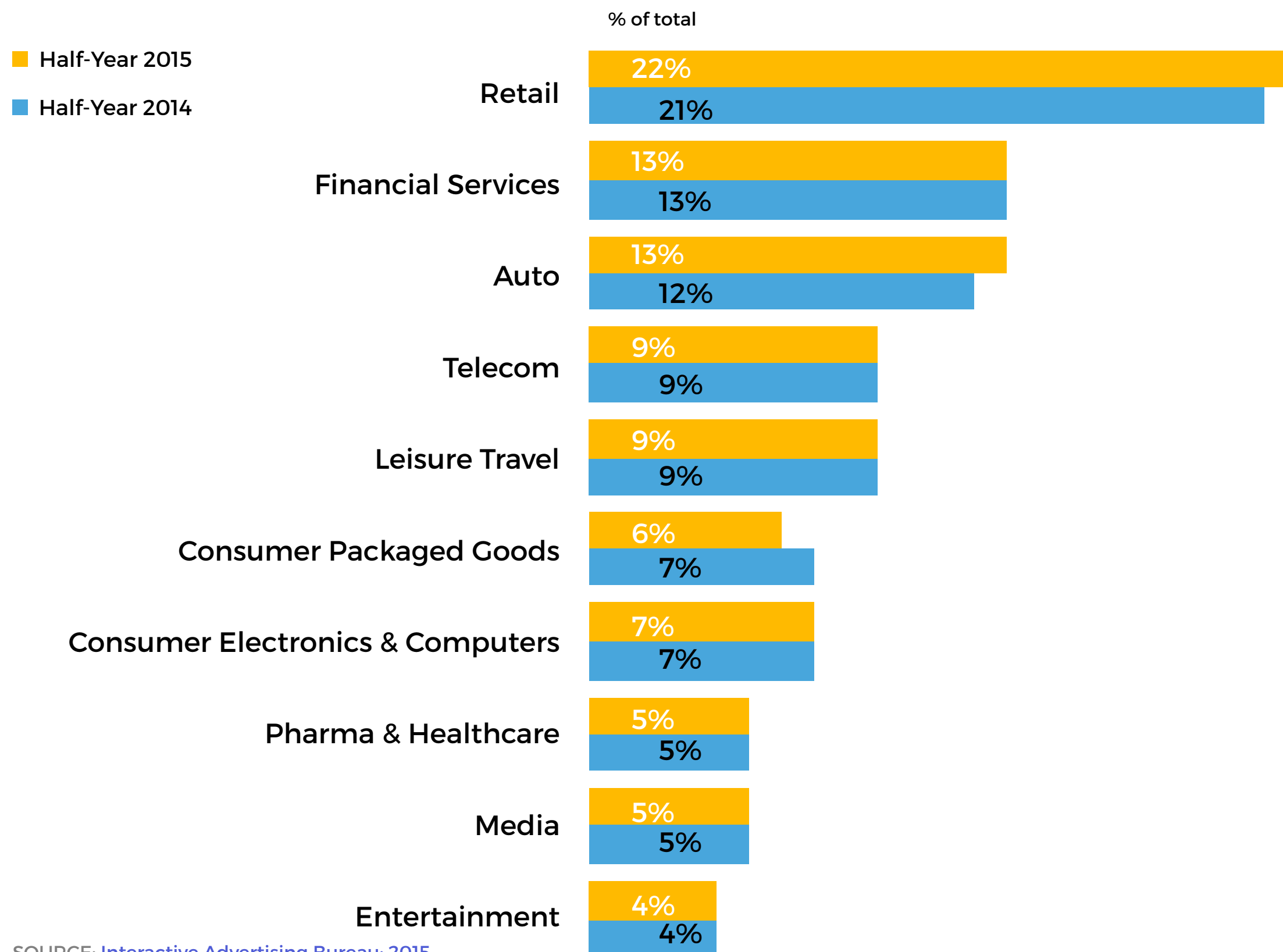
6

TRAVEL MARKETING & TECH

SKIFT

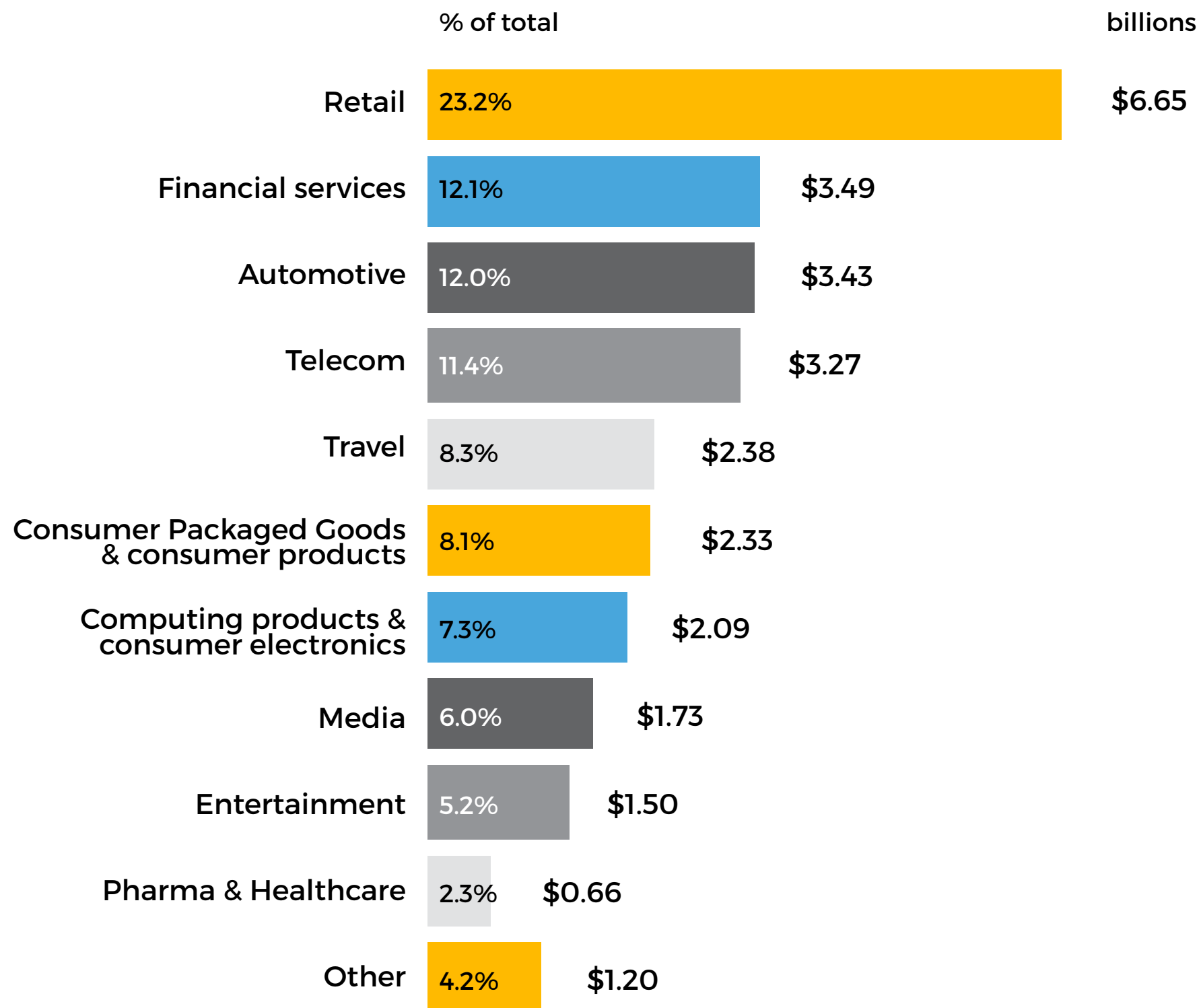


INTERNET ADVERTISING REVENUE BY INDUSTRY: 2015





U.S. MOBILE ADVERTISING SPEND BY INDUSTRY (2015)





GLOBAL TRAVEL INDUSTRY FACEBOOK AD BENCHMARKS

Cost Per Impression

Q4 2014	\$5.60
Q1 2015	\$4.03

Cost Per Click

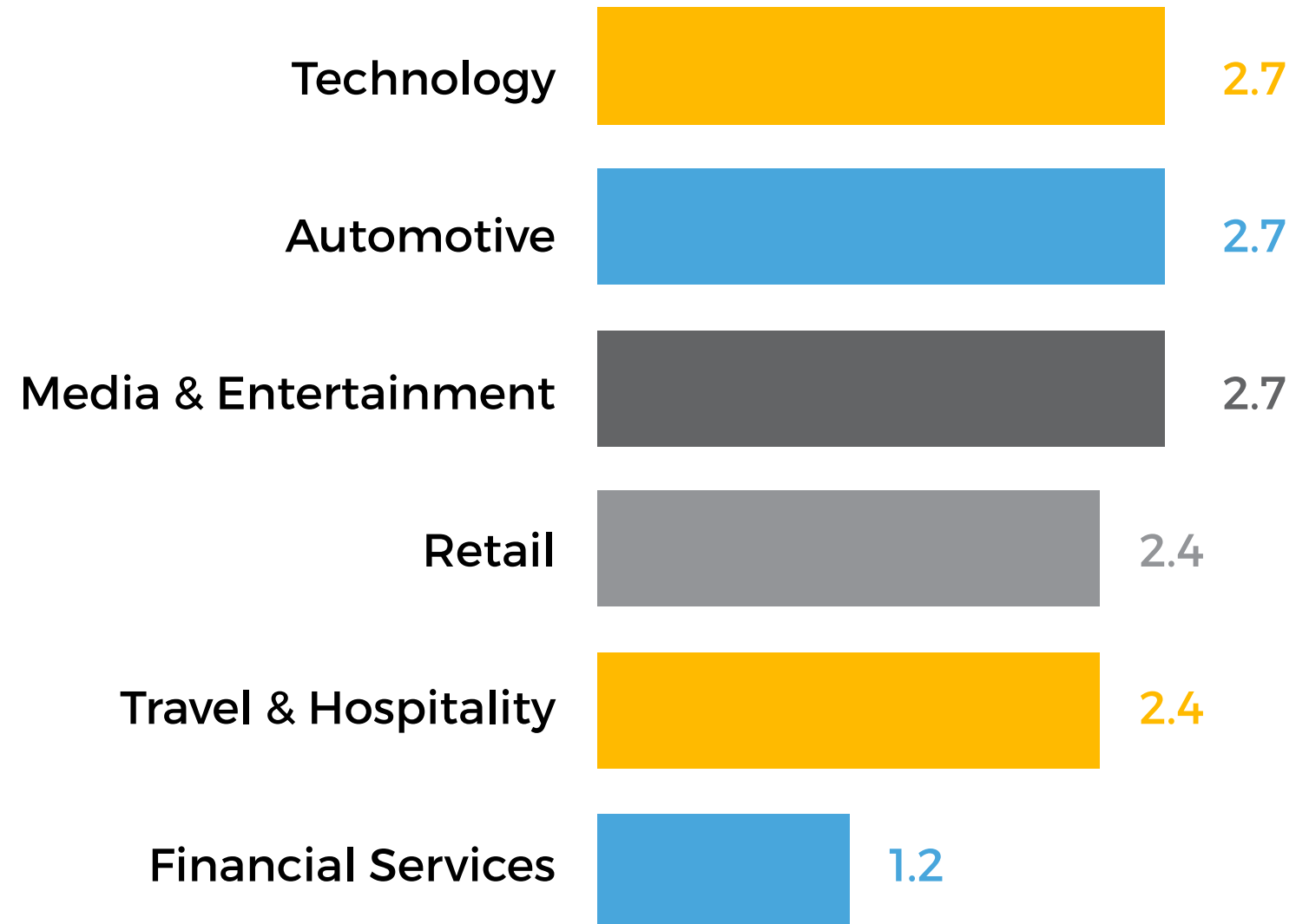
Q4 2014	\$0.28
Q1 2015	\$0.39

Click Through Rate

Q4 2014	2.03%
Q1 2015	1.05%

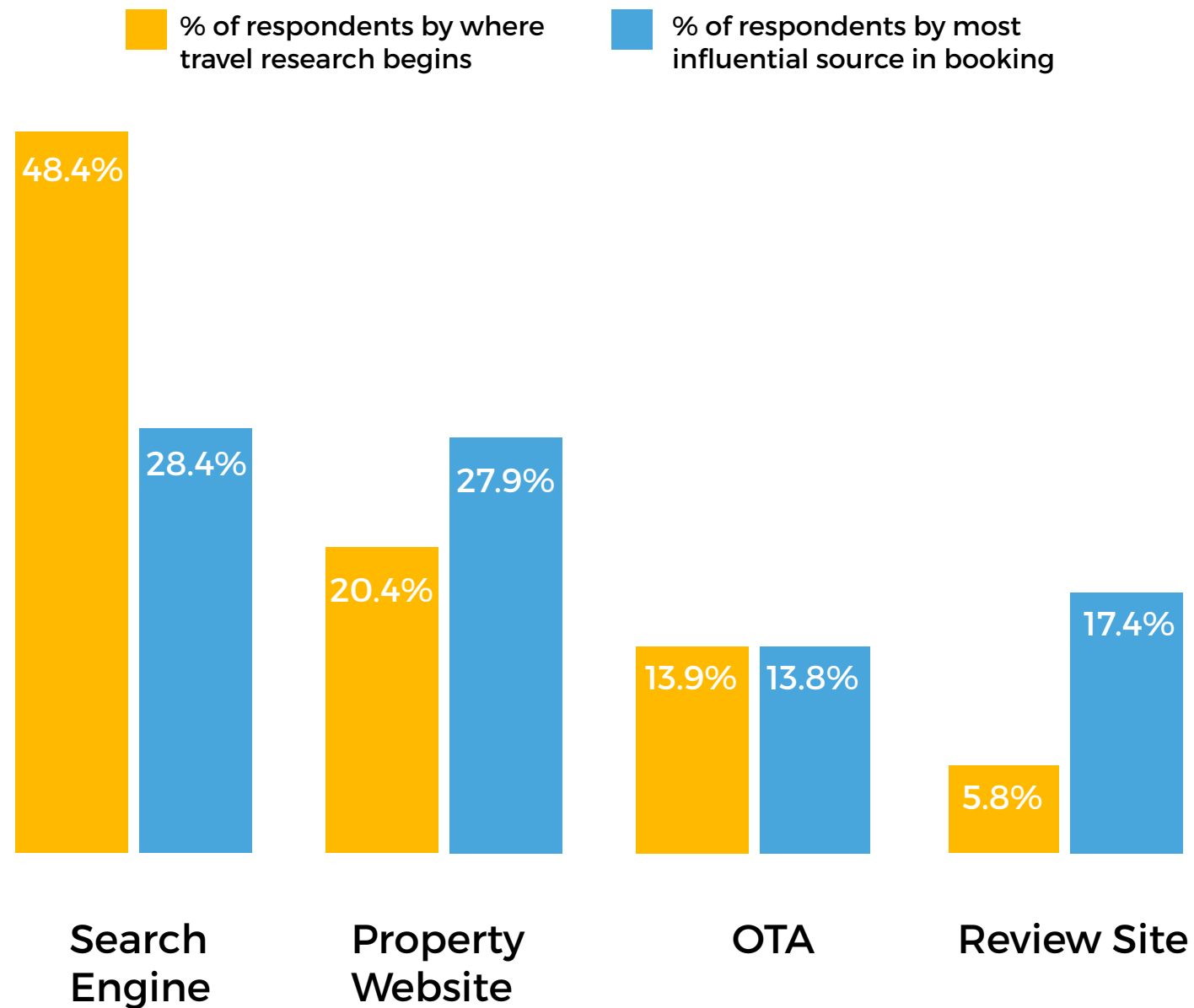


SOCIAL MEDIA BRANDED POST-INTERACTION RATE BY INDUSTRY (GLOBAL, 2015)





SEARCH ENGINES ARE TOPS FOR HOTEL RESEARCH, BOOKING INFLUENCE



Compiled from more than 2,900 U.S. and Canadian respondents all of whom planned and consumed at least one leisure vacation in the past 12 months

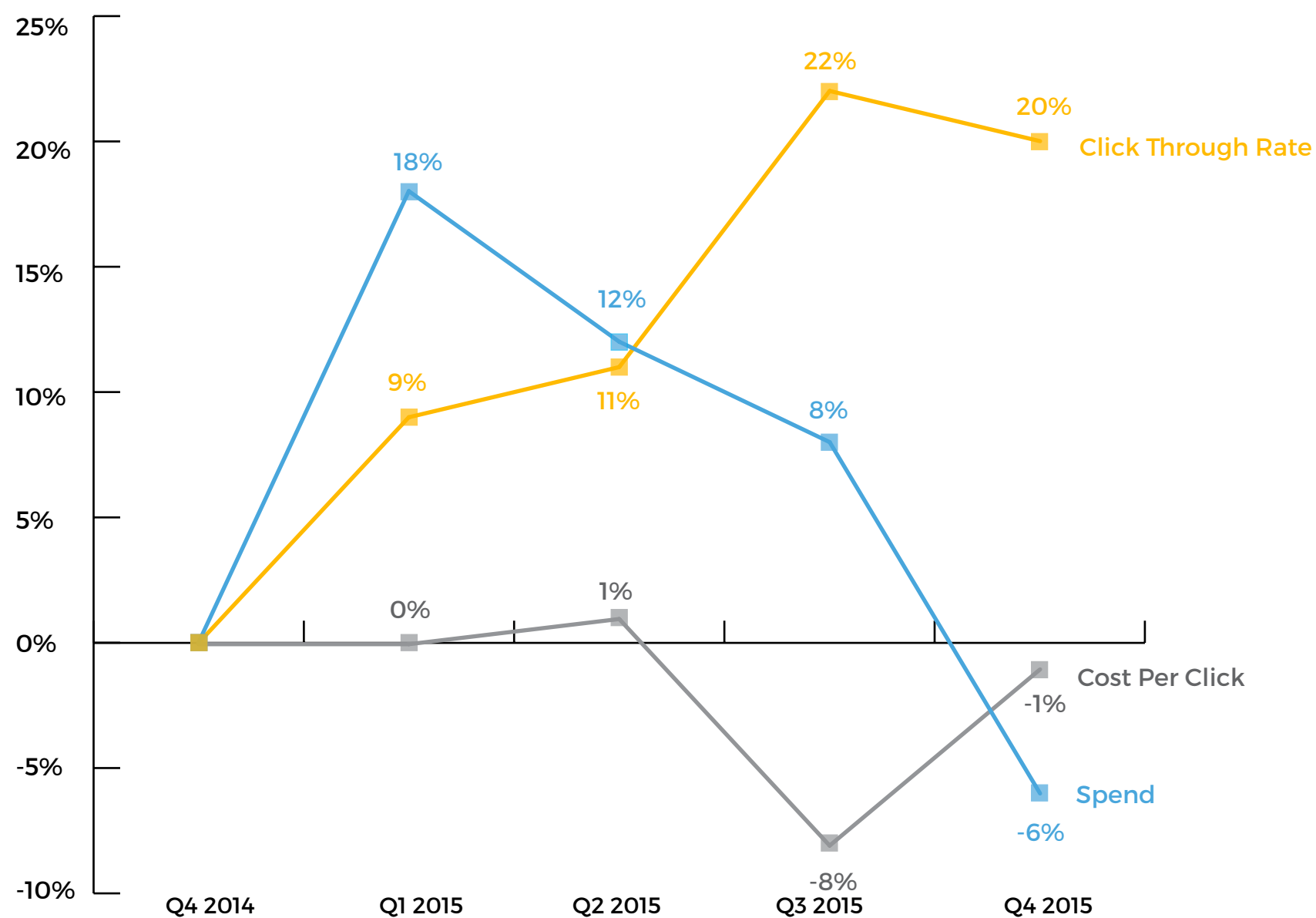


TOP SEARCH TERMS IN TRAVEL

Branded Keywords (Jan.- Nov. 2015)		Non-Branded Keywords (Jan.- Nov. 2015)	
1	Expedia		Flight Tracker
2	Kayak		Hotels
3	American Airlines		Flights
4	TripAdvisor		Restaurants near me
5	Southwest		Flight status
6	Southwest Airlines		Vacation rentals
7	United Airlines		Cheap airline tickets
8	Airbnb		Cruises
9	Orbitz		Plane tickets
10	Cheap flights		Las Vegas

Data By  SimilarWeb

TRAVEL INDUSTRY PAID SEARCH GROWTH (GLOBAL)





TRAVEL TOPS INDUSTRIES IN INTERNET OF THINGS (IOT) SPENDING

	Average IoT spending per company (millions)	Average revenues per company (billions)	IoT spending % of company revenues
Travel, transportation and hospitality	\$128.9	\$21.49	0.60%
Industrial manufacturing	\$121.3	\$21.16	0.57%
Banking and financial services	\$117.4	\$26.43	0.44%
Telecom	\$110.7	\$20.22	0.55%
High tech	\$96.9	\$24.72	0.39%
Automotive	\$93.5	\$26.89	0.35%
Insurance	\$77.7	\$25.99	0.30%
Energy	\$74.9	\$33.69	0.22%
Utilities	\$67.7	\$14.41	0.47%
Healthcare and life sciences	\$56.2	\$16.99	0.33%
Media and entertainment	\$47.2	\$8.24	0.57%
Retail	\$41.8	\$13.47	0.31%
CPG	\$41.2	\$17.43	0.24%

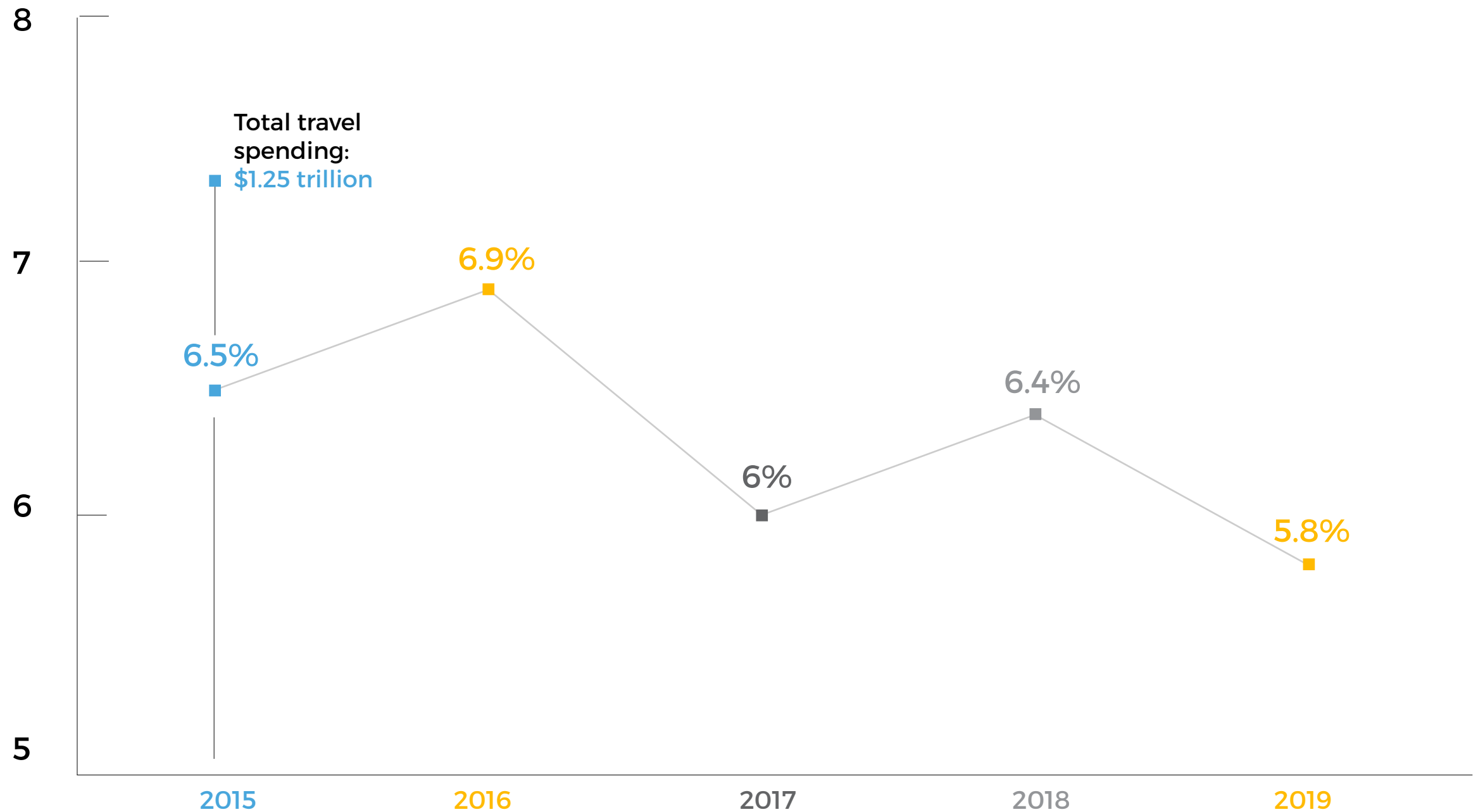
2015 survey of 795 participants at very large global companies from North America (44%), Europe (31%), Asia-Pacific (15%) and Latin America (9%)

7 BUSINESS TRAVEL





GLOBAL BUSINESS TRAVEL SPENDING AND GROWTH FORECAST

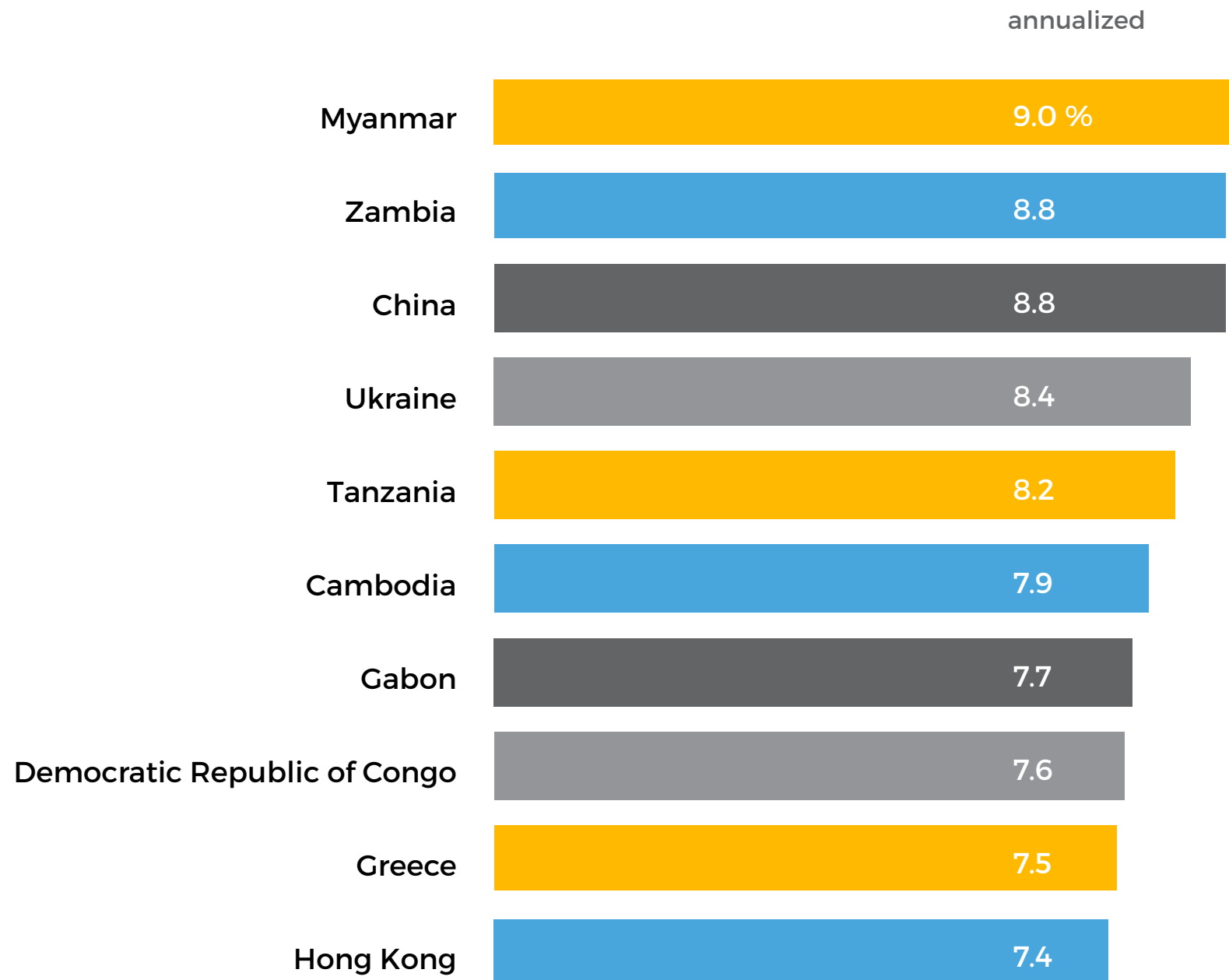




TOP GLOBAL MARKETS FOR BUSINESS TRAVEL SPENDING (BTS)

	2014 Total BTS (\$ Billions USD)	Annual Growth in BTS (2014)
United States	\$288.4	5.4%
China	\$261.5	16.6%
Japan	\$61.5	1.1%
Germany	\$57.9	7.7%
UK	\$43.5	5.4%
France	\$36.0	2.0%
South Korea	\$32.1	3.9%
Brazil	\$32.0	3.7%
Italy	\$30.9	1.3%
India	\$26.4	9.7%
Canada	\$22.5	3.8%
Russia	\$20.9	-6.7%
Australia	\$20.5	1.3%
Spain	\$18	6.8%
Netherlands	\$17.8	-1.7%

FASTEST-GROWING MARKETS FOR BUSINESS TRAVEL SPENDING, 2016-2026





BUSINESS TRAVEL SHARE OF OVERSEAS ARRIVALS IN U.S. (2015)

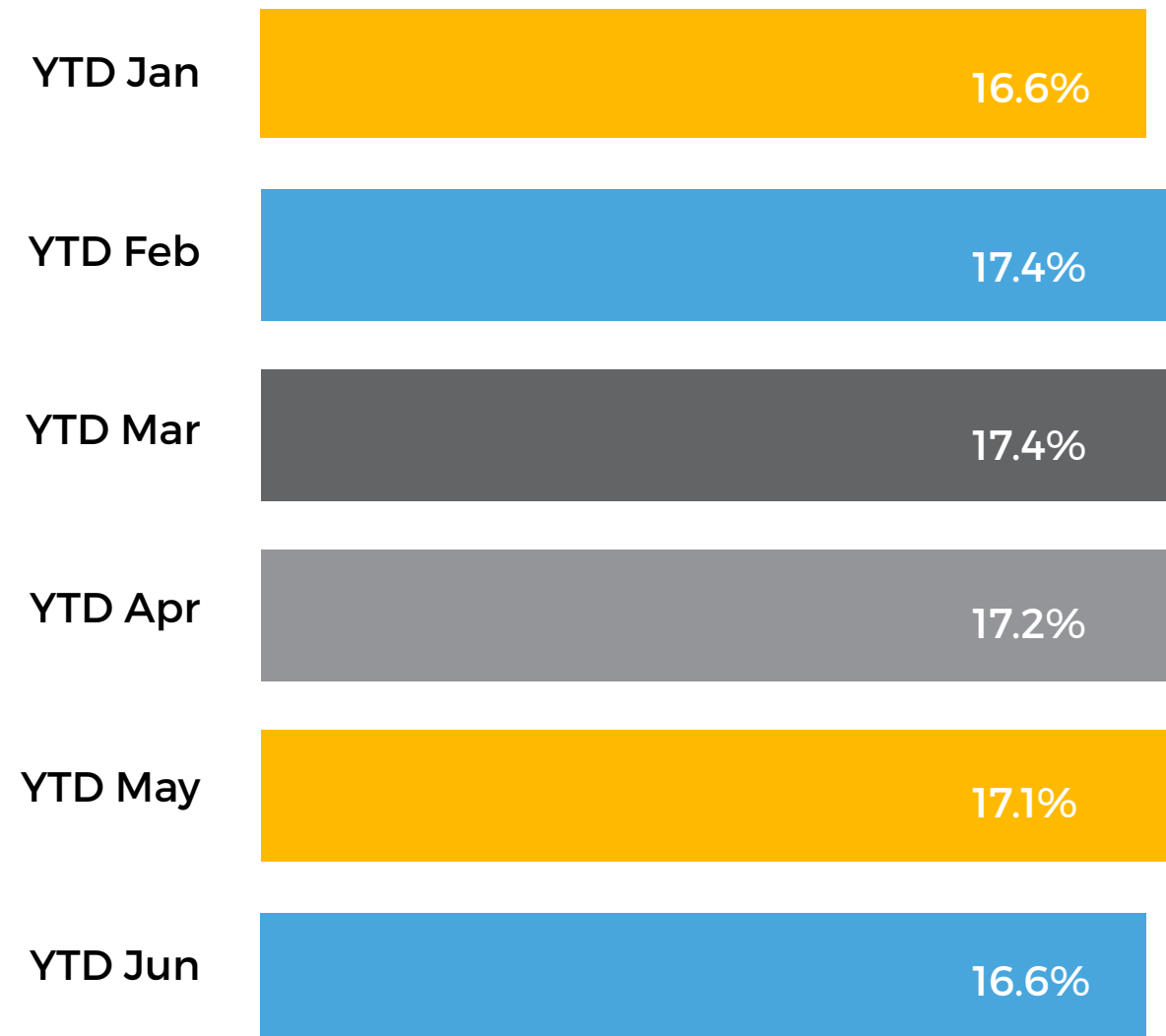
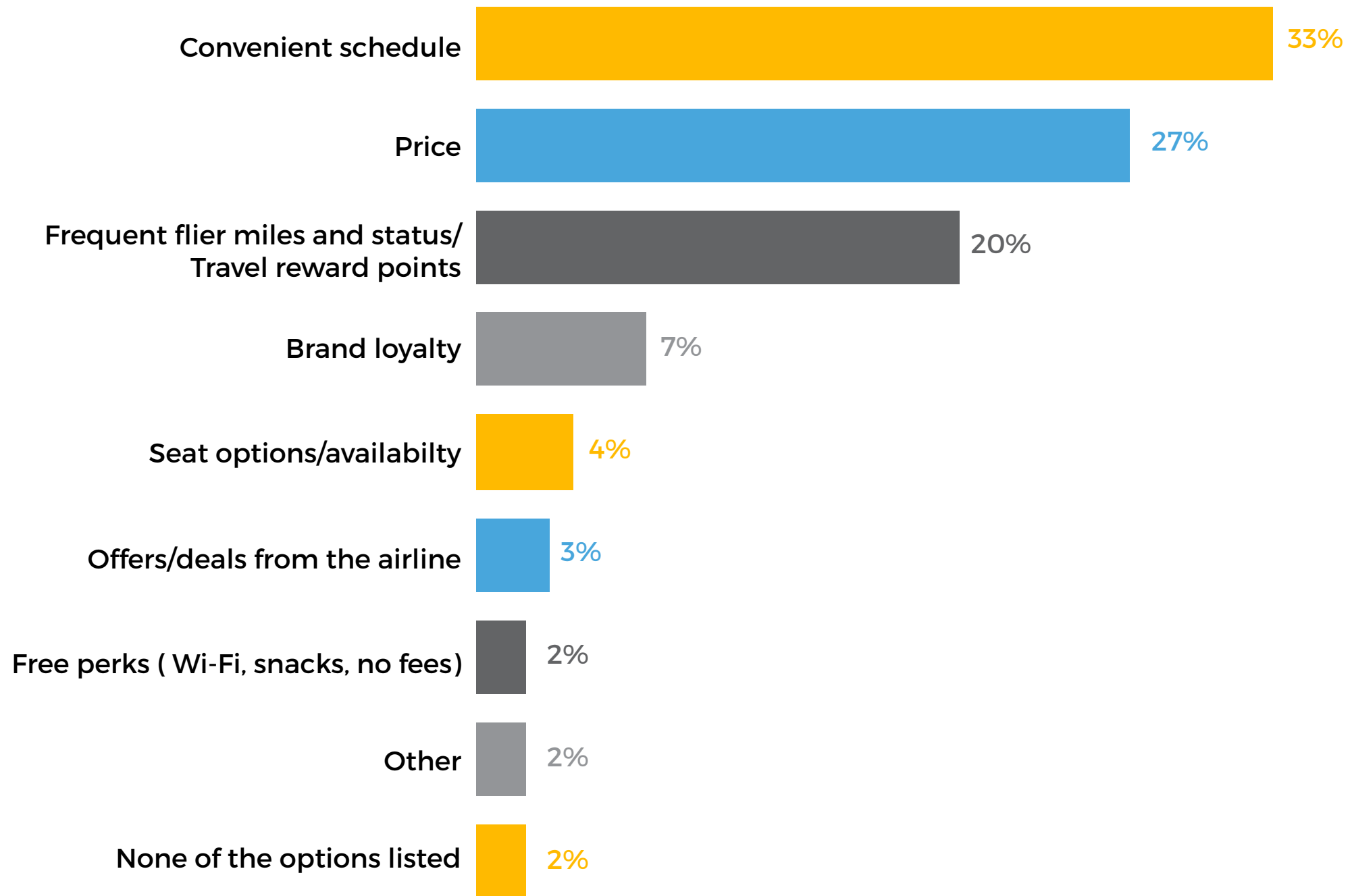


Figure are for the top 20 overseas tourist-generating countries.



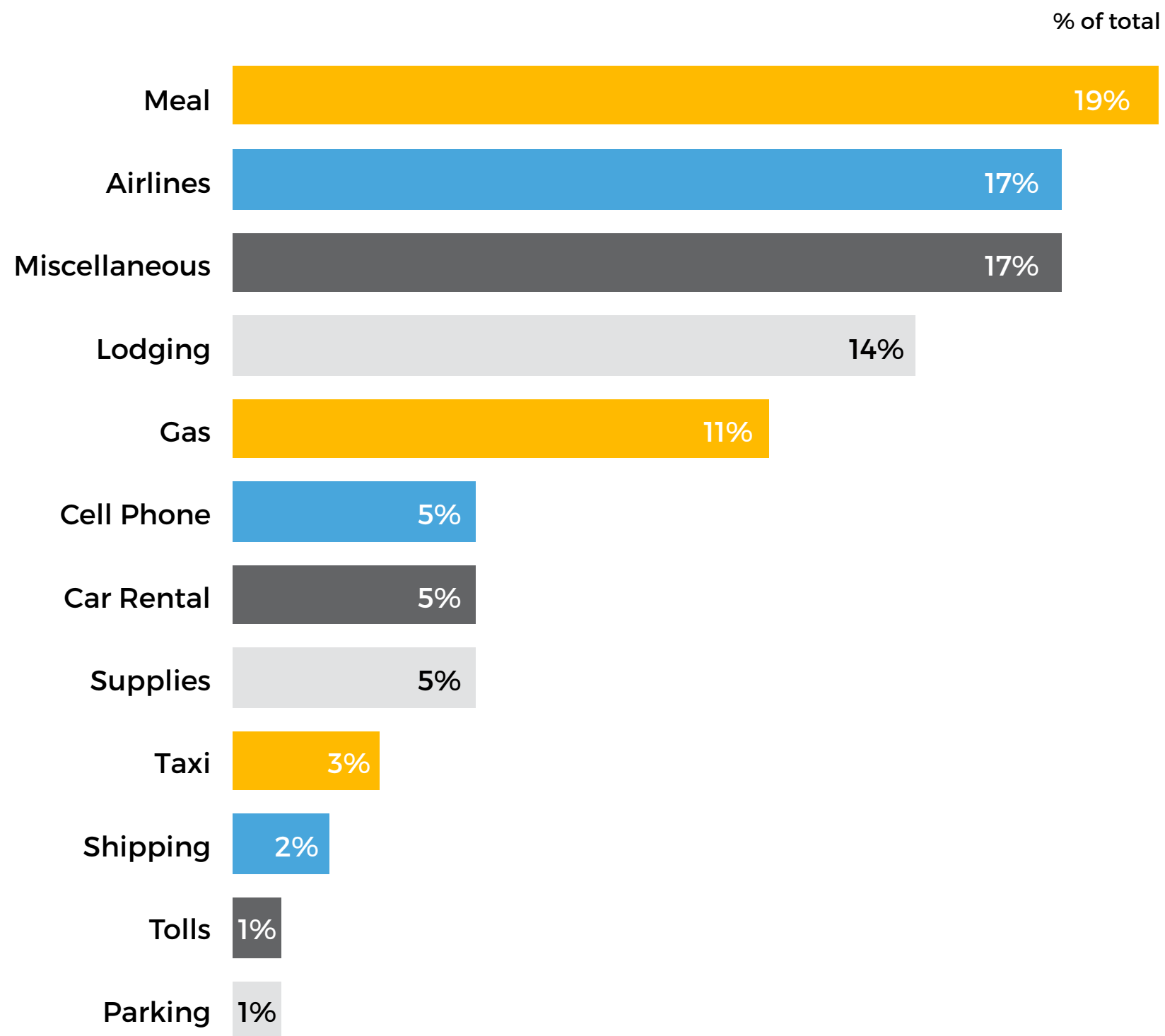
BUSINESS TRAVELERS' TOP BOOKING DECISION INFLUENCERS



Survey of 804 US business travelers who had taken at least 4 business trips in the prior 12 months

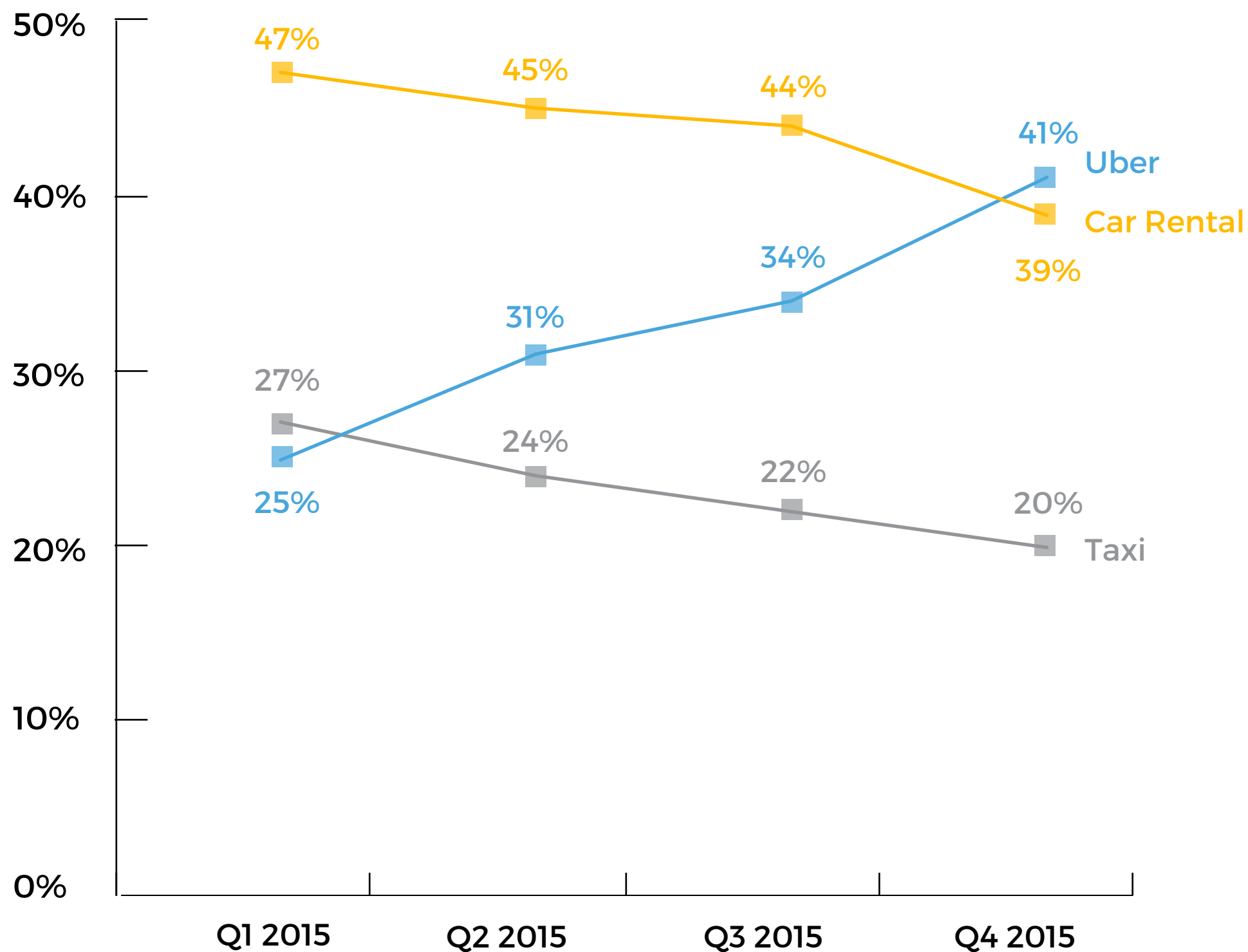


HOW U.S. COMPANIES ALLOCATE BUSINESS TRAVEL SPENDING (2015)





UBER MOST EXPENSED GROUND TRANSPORTATION IN U.S. BUSINESS TRAVEL





MOST EXPENSED HOTELS AND AIRLINES (US, 2015)

Most Expensed Hotels

Marriott

Hampton Inn

Courtyard by Marriott

Hilton Garden Inn

Holiday Inn Express

Most Expensed Airlines

Delta

American Airlines

United Airlines

Southwest Airlines

US Airways



AIRBNB FOR BUSINESS HEATS UP (U.S.)

Airbnb

3.8 nights/avg.

\$571.53 per expense

All Hotels

2.12 night/avg.

\$222.55 per expense

8

MEETINGS & EVENTS

SKIFT



U.S. EVENT TOTALS (2015)

Number of Events:	11,427	▲ 3.5% (5-yr chg)
Total Net Square Feet (000s):	461,102	
Attendance (000s):	81,382	
Exhibitor Companies (000s):	1,685	

TOTALS FOR UNITED STATES

Industry Category	Events
Business Services	1,048
Consumer Goods	818
Discretionary Consumer Services	993
Education	857
Food	393
Financial, Legal, and Real Estate	607
Government, Public, and Non-Profit Services	555
Home & Repair	574
Industrial/Heavy Mach. & Finished Business Inputs	161
Communications, Info. Technology, and Science	1,053
Medical and Health Care	2,017
Natural Resources and Agriculture	831
Sporting Goods, Travel, and Amusement	982
Transportation	538
Total	11,427

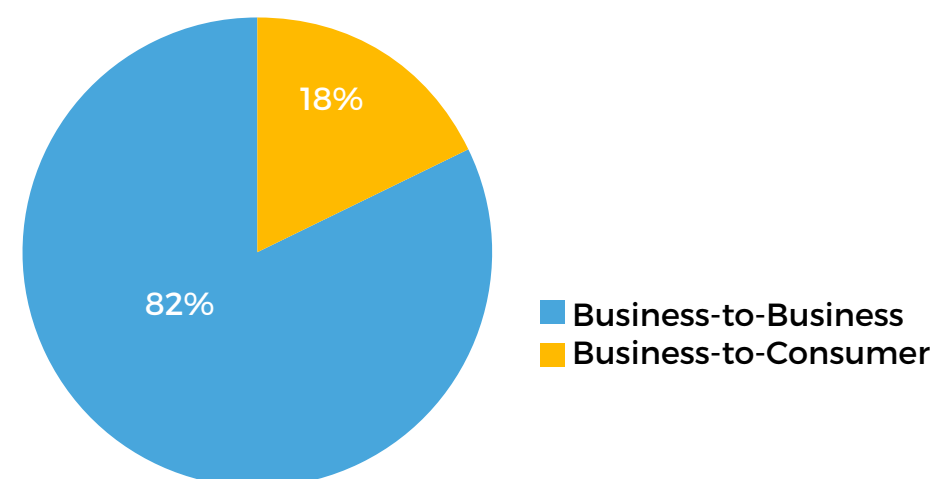
BY TYPE OF VENUE

	Number	Percent
Exhibition/Convention Center	4,422	39%
Hotel (includes hotel convention centers)	6,048	53%
Conference Center/Other	957	8%

TOTAL EVENTS BY SIZE (TOTAL NET SQUARE FEET OF EXHIBIT SPACE)

100,000+	1,052
50,000-99,999	1,144
25,000-49,999	1,635
10,000-24,999	2,964
3,000-9,999	4,631

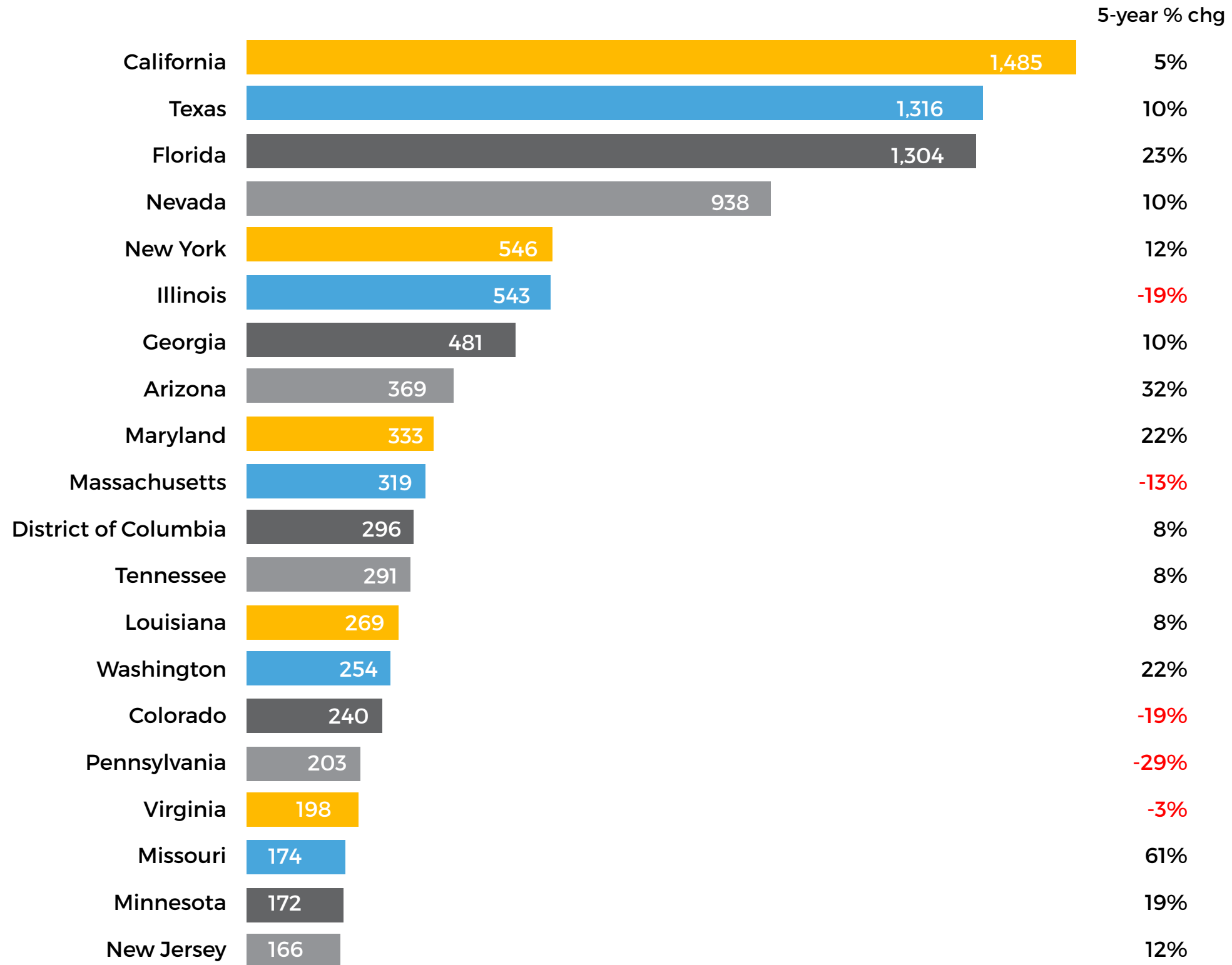
EVENT ORIENTATION



Analysis excludes all events with less than 3,000 net square feet of exhibition space



TOP 20 U.S. STATES BY NUMBER OF EVENTS (2015)

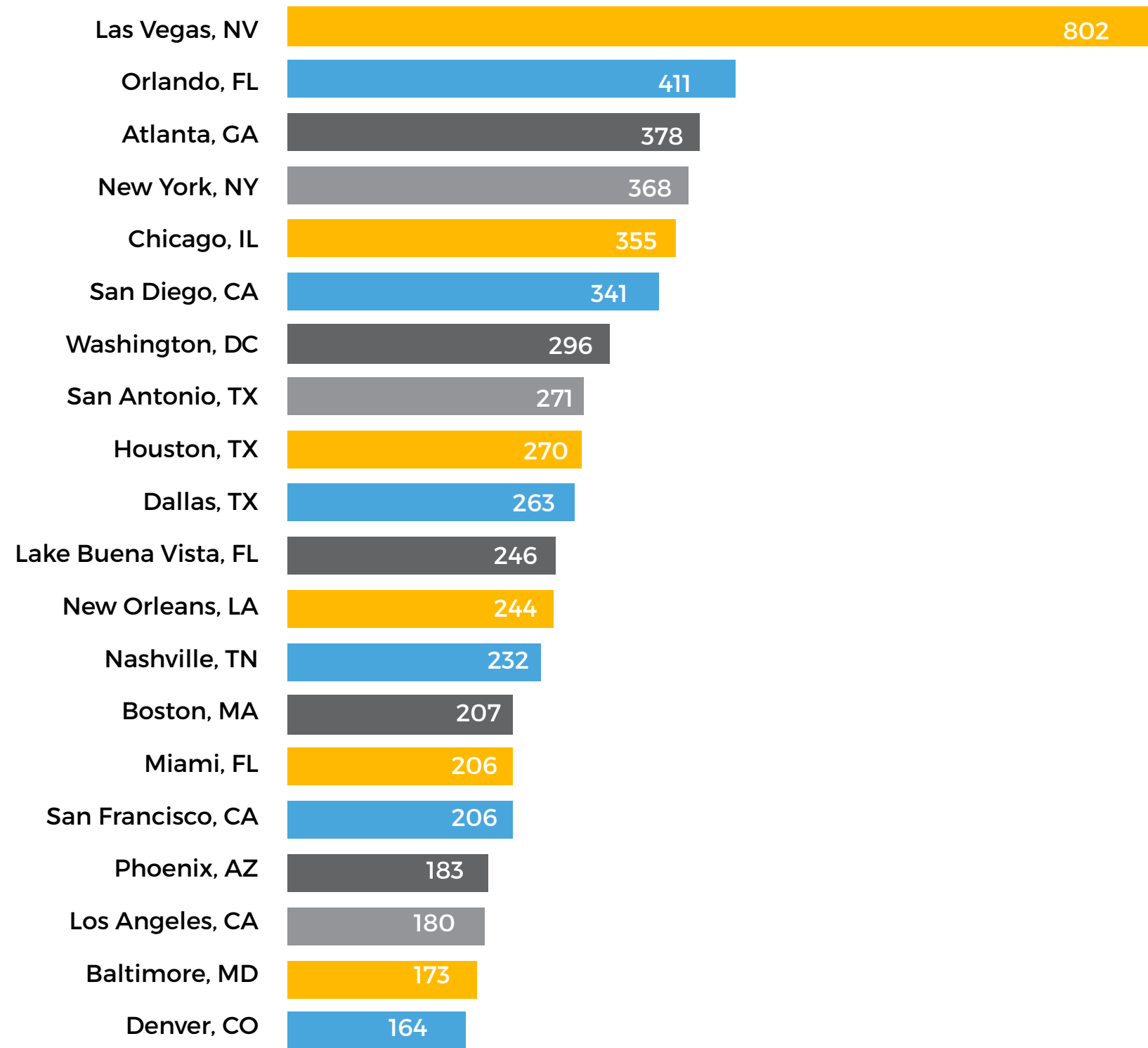


Analysis excludes all events with less than 3,000 net square feet of exhibition space

SOURCE: [CEIR Census report: 2015](#)



TOP 20 U.S. CITIES BY NUMBER OF EVENTS (2015)



Analysis excludes all events with less than 3,000 net square feet of exhibition space

SOURCE: [CEIR Census report: 2015](#)

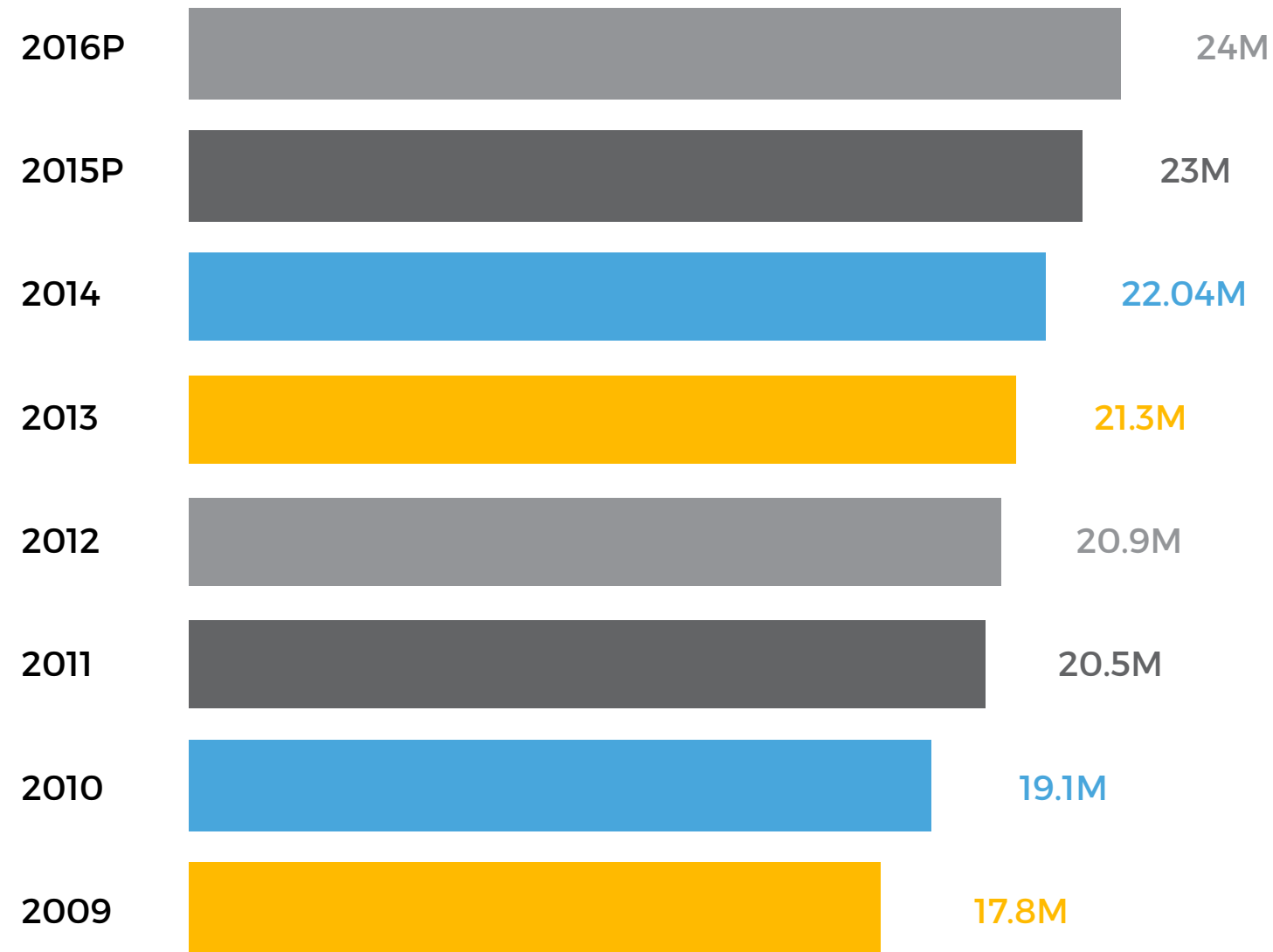
9

CRUISES

SKIFT



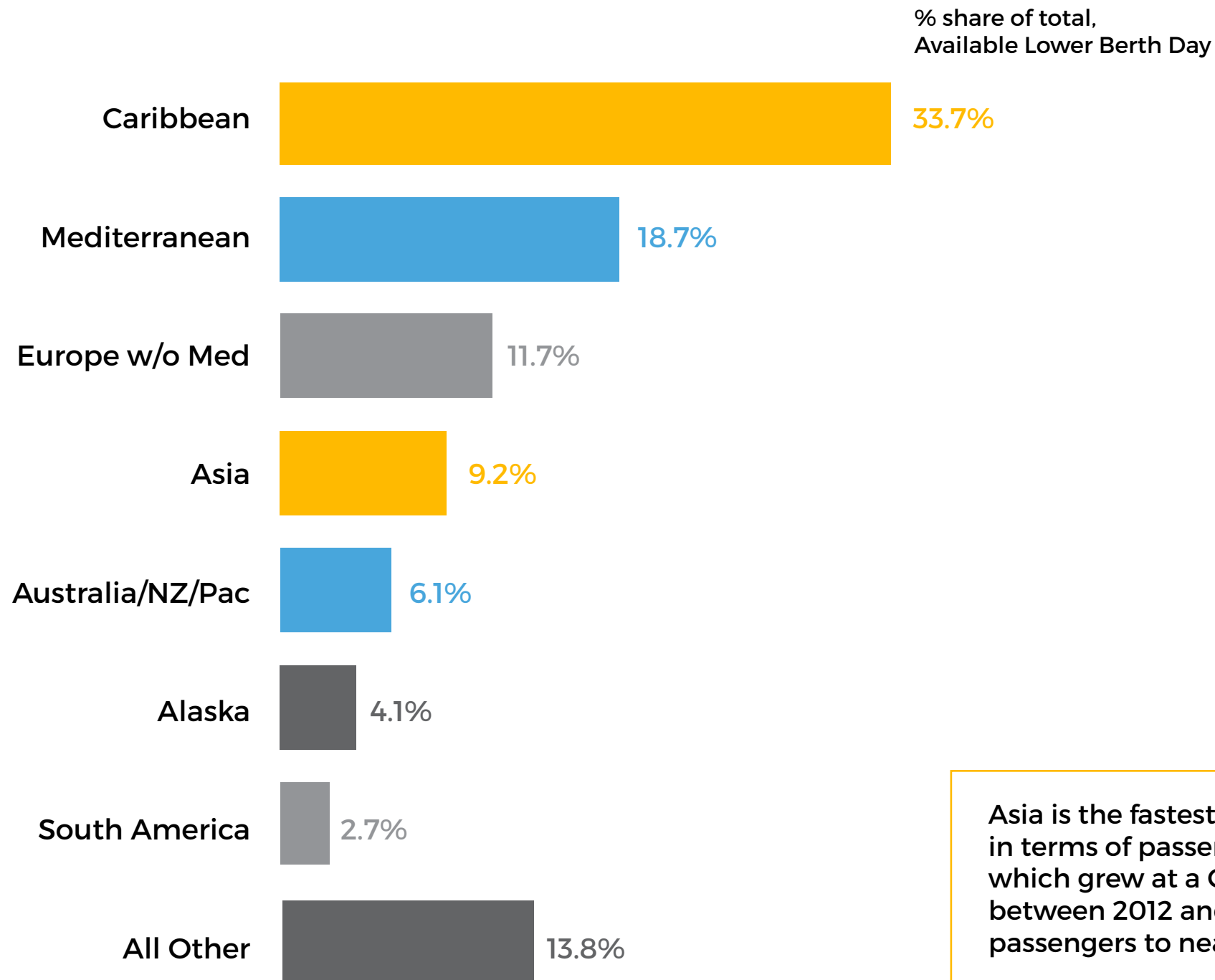
GLOBAL CRUISE PASSENGER TRENDS



P = Projected

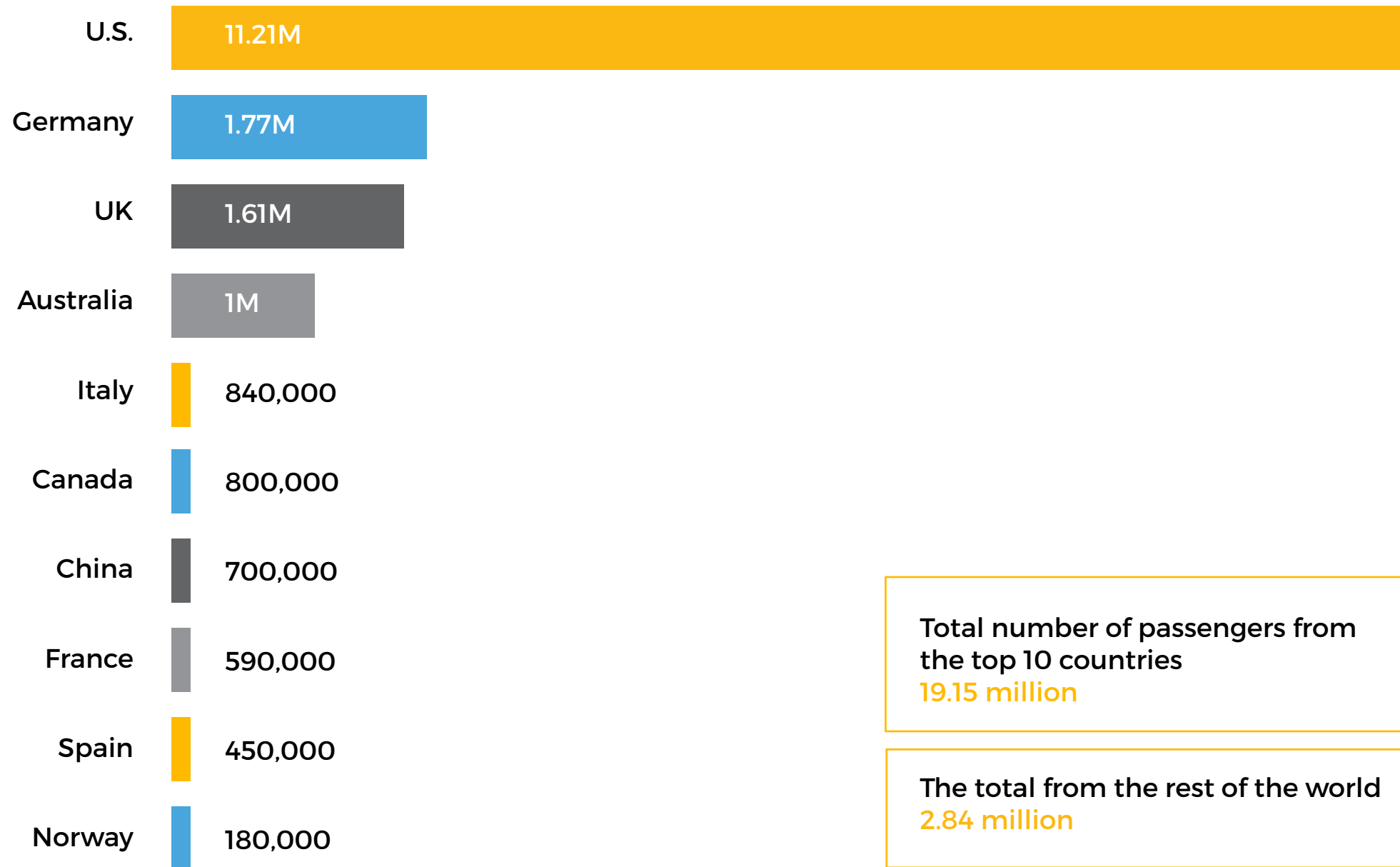


CRUISE LINE DEPLOYMENT, BY REGION (2016)



Asia is the fastest-growing region in terms of passenger volume, which grew at a CAGR of 34% between 2012 and 2014 (775,000 passengers to nearly 1.4 million)

TOP 10 COUNTRIES BY CRUISING DEMAND (2014)



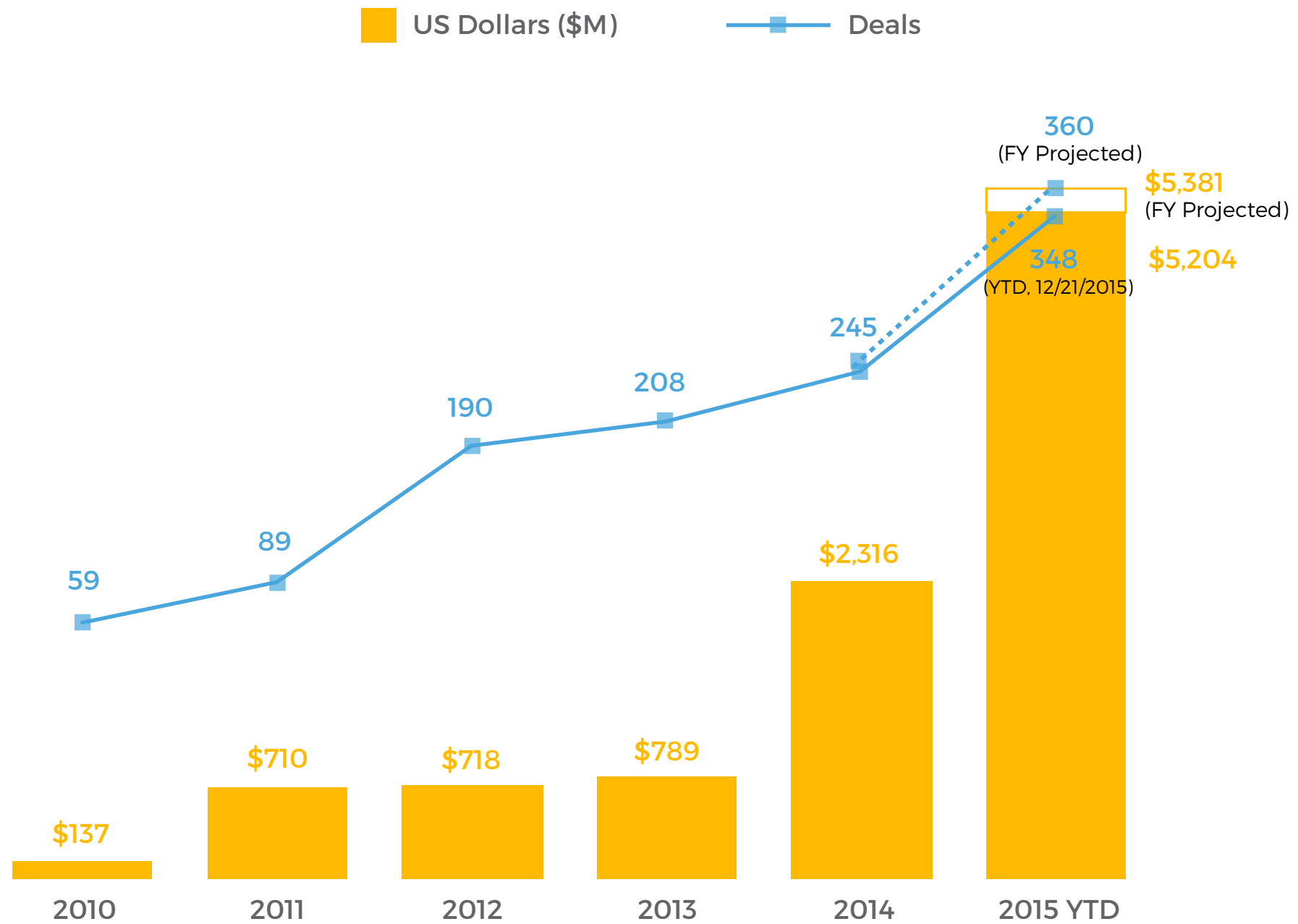
10

M&A & VC FUNDING

SKIFT

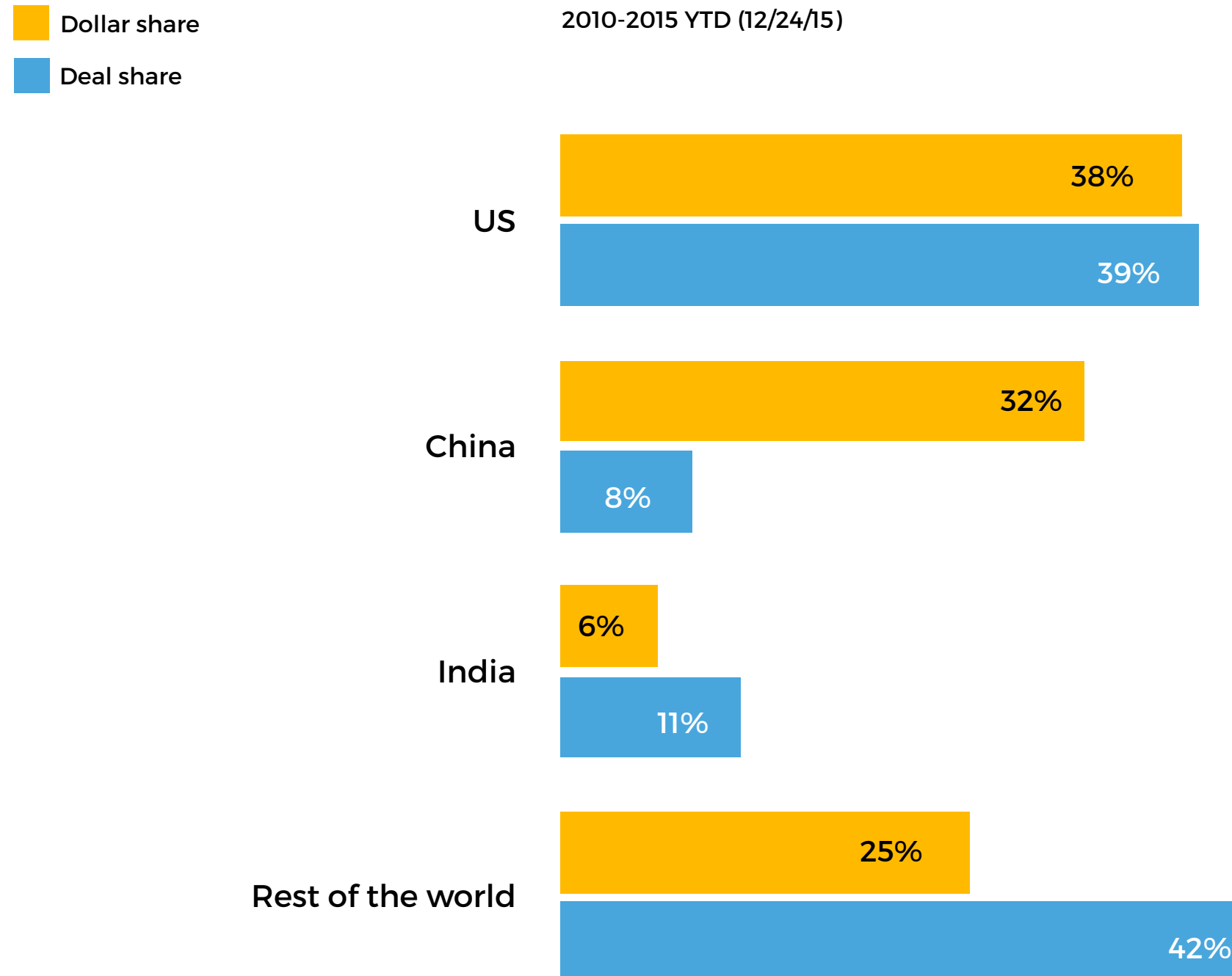


TRAVEL TECH FINANCING HISTORY





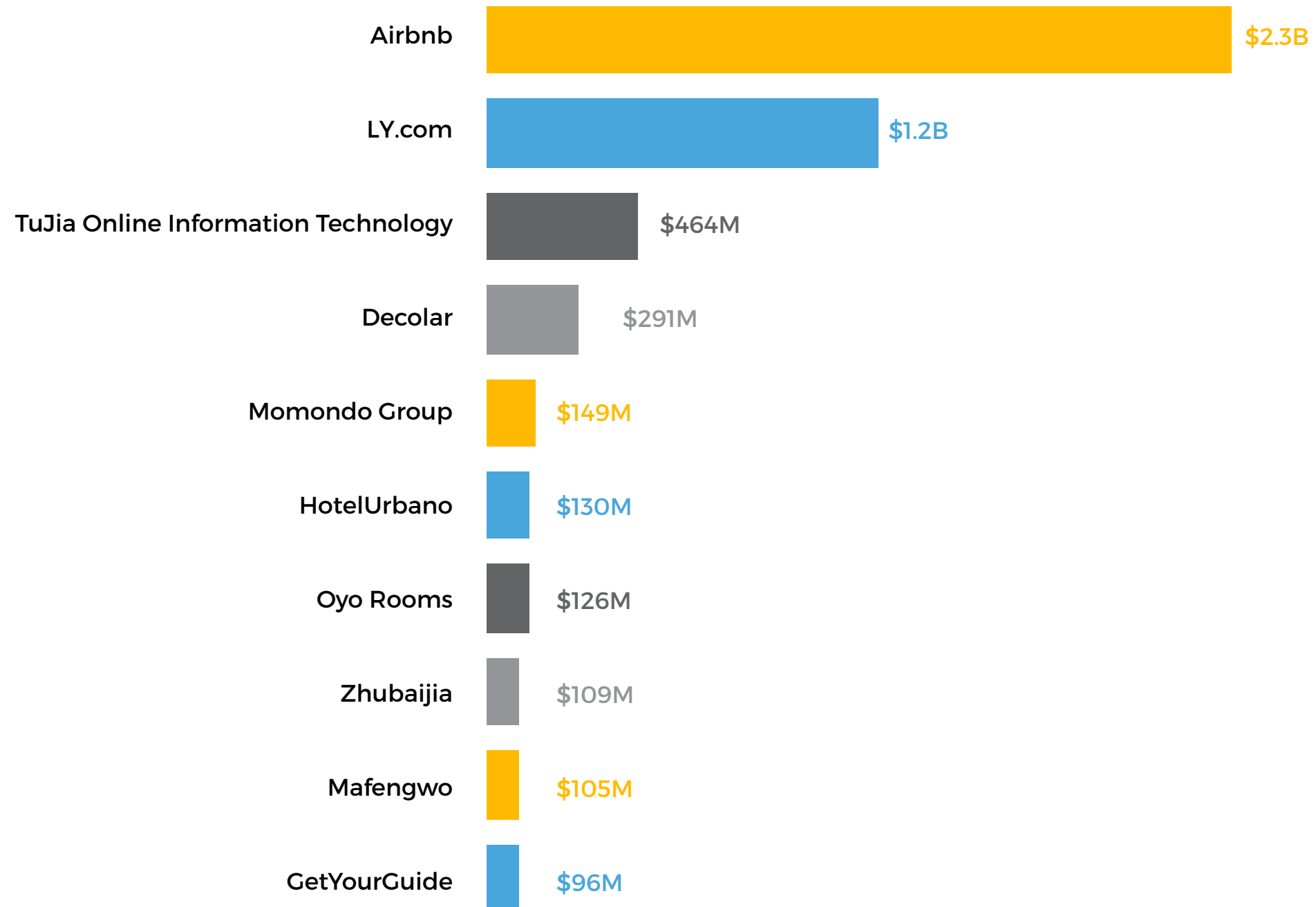
DOLLAR AND DEAL SHARE IN TRAVEL TECH BY GEOGRAPHY





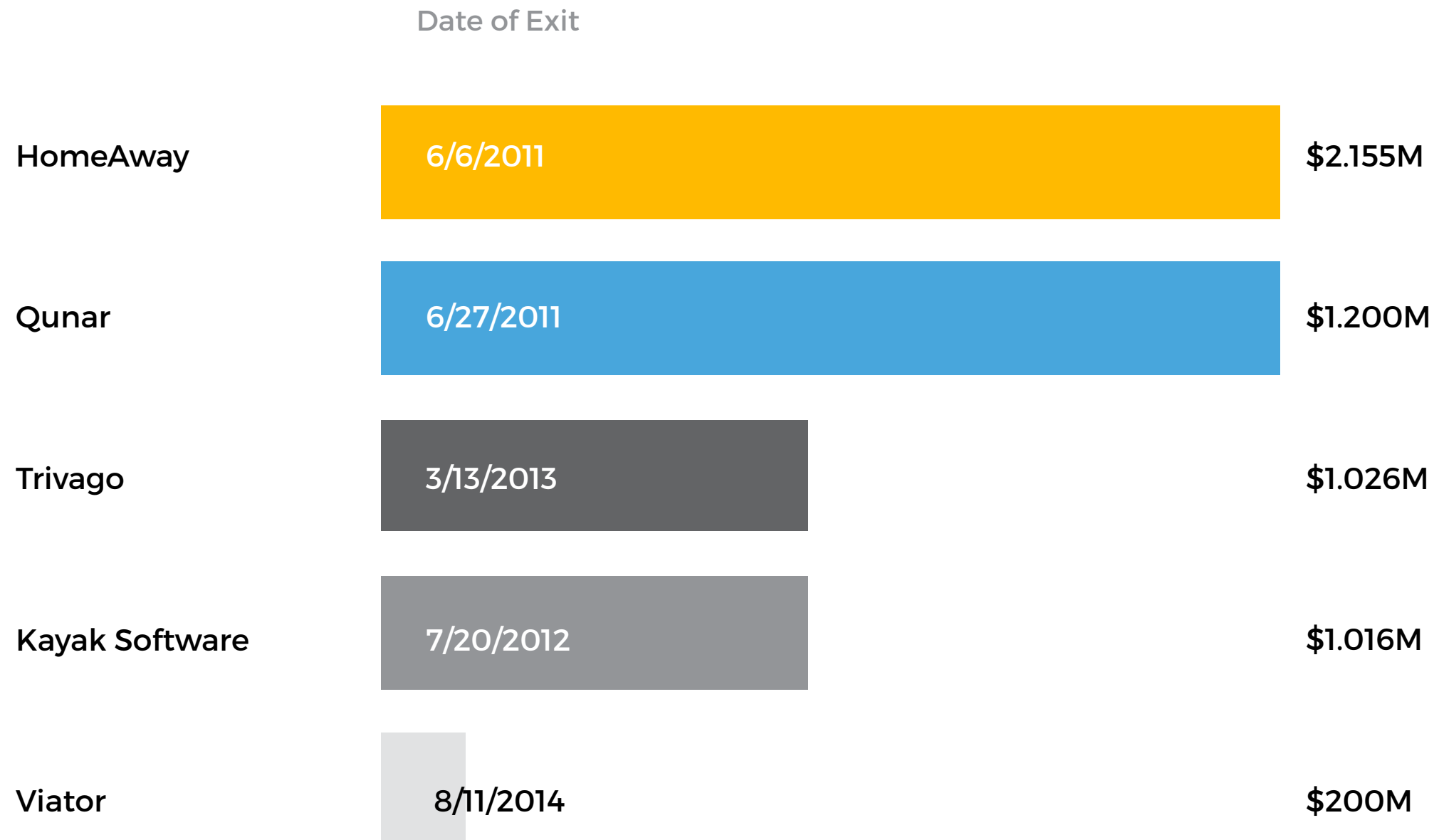
MOST WELL-FUNDED TRAVEL TECH COMPANIES

2010-2015 YTD (12/24/15)





BIGGEST VC-BACKED TRAVEL TECH EXITS, BY VALUATION (2011-2015)





TRAVEL SECTORS ATTRACTING MOST FUNDING IN 2015

Sector	Total Amount Raised	Number of rounds
Travel Booking	\$651.75 million	52
Ground Transportation*	\$444.7 million	16
B2B	\$192.5 million	16
Tours and Activities	\$120.5 million	12
Trip Planning and Inspiration	\$61.4 million	23

*Doesn't include funding from larger companies such as Uber, Lyft, GrabTaxi, or Didi Kuaidi.



10 MAJOR TRAVEL MERGERS AND ACQUISITIONS IN 2015

Company	Sector	Acquiring Company	Acquisition Amount
Nokia's HERE	Mapping	Audi, BWW, Daimler	\$3.1 billion
Orbitz	Online booking	Expedia	\$1.6 billion
Navitaire	Airline digital services	Amadeus	\$830 million
Abacus	Distribution	Sabre	\$411 million
Brazil Hospitality Group	Lodging	GTIS Partners	\$400 million
Travelocity	Online booking	Expedia	\$280 million
Perisher	Ski resort	Vail Resorts	\$135 million
Delta Hotels	Lodging	Marriott	\$135 million
Eat24	Online food ordering	Yelp	\$134 million
Mobile Travel Technologies	Mobile software	Travelport	\$61 million



10 LARGEST FUNDING ROUNDS OF 2015

Company	Amount	Round Type	Sector	Investors
Didi Kuaidi	\$2.6 billion	Series M and Private Equity	Ground Transport	Alibaba, Capital International Private Equity Fund, China Investment Corporation, Coatue Management, Ping An, SoftBank, Temasek Holdings, Tencent Holdings, Tiger Global Management
Uber	\$2.1 billion	Series E and F, Private Equity	Ground Transport	Accelerate IT Ventures, Bennett Coleman and Co. Ltd., Foundation Capital, Microsoft, Tata Capital, Tata Opportunities Fund, Times Internet
Airbnb	\$1.5 billion	Private Equity	Lodging	General Atlantic, Hillhouse Capital Group, Tiger Global Management, Baillie Gifford, China Broadband Capital, Fidelity Investments, CGV Capital, Horizon Ventures, Kleiner Perkins Caufield & Byers, Sequoia Capital, T. Rowe Price, Temasek Holdings, Wellington Capital
Lyft	\$680 million	Series E	Ground Transport	Rakuten, Icahn Enterprises, Altpoint Ventures, Aslanoba Capital, Fontinalis Partners, Kortschak Investments, SierraMaya360
Ola	\$400 million	Series D	Ground Transport	DST Global, ABC Capital, Accel Partners, Falcon Edge Capital, GIC, Mauritius Investments, SoftBank, Steadview Capital, Tiger Global Management
Grabtaxi	\$350 million	Series E	Ground Transport	China Investment Corporation, Coatue Management, SoftBank, Tiger Global Management
Tujia	\$300 million	Series D	Lodging	All-Starts Investment, Ctrip, The Ascott China

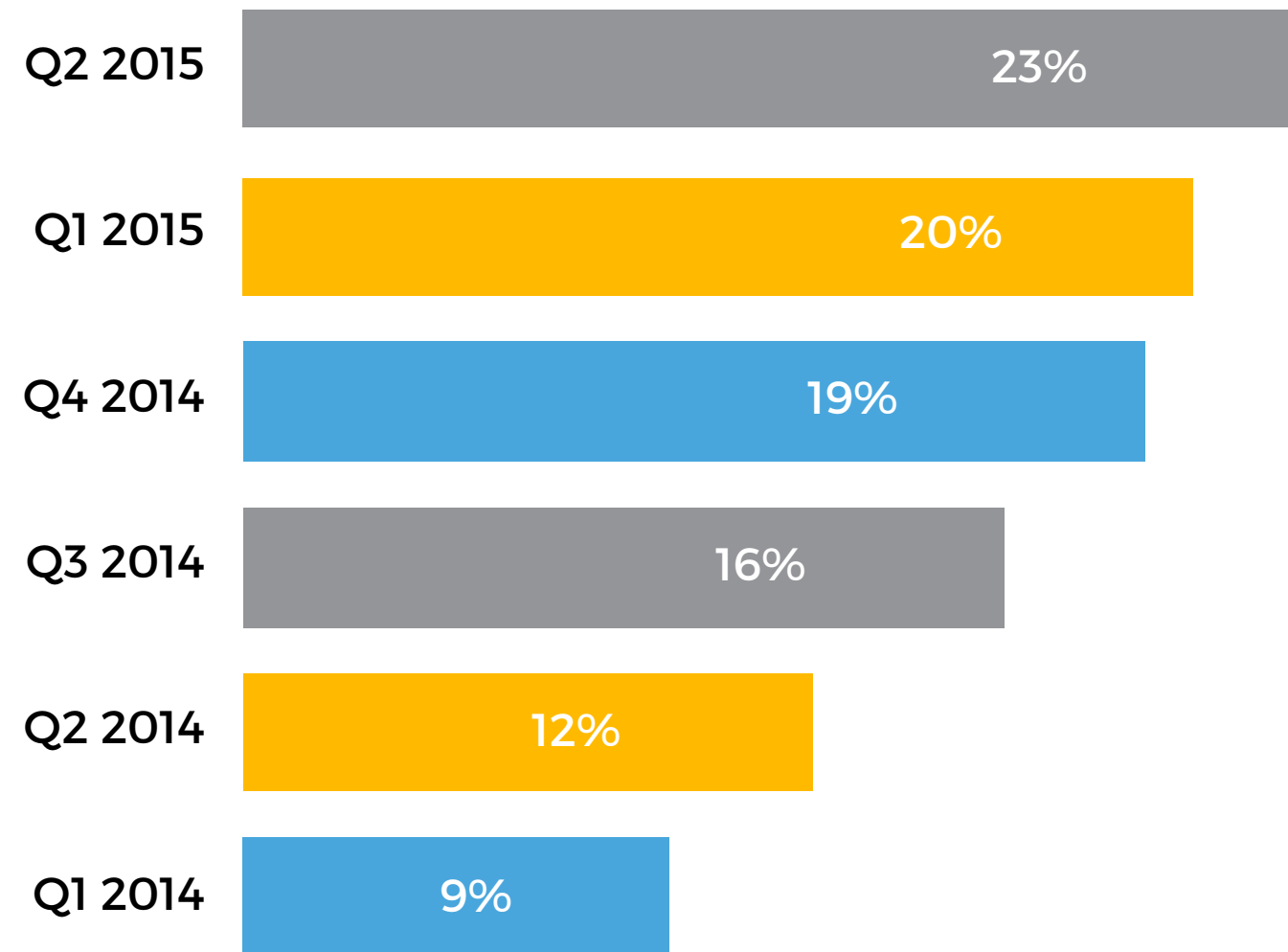
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MOBILE

SKIFT



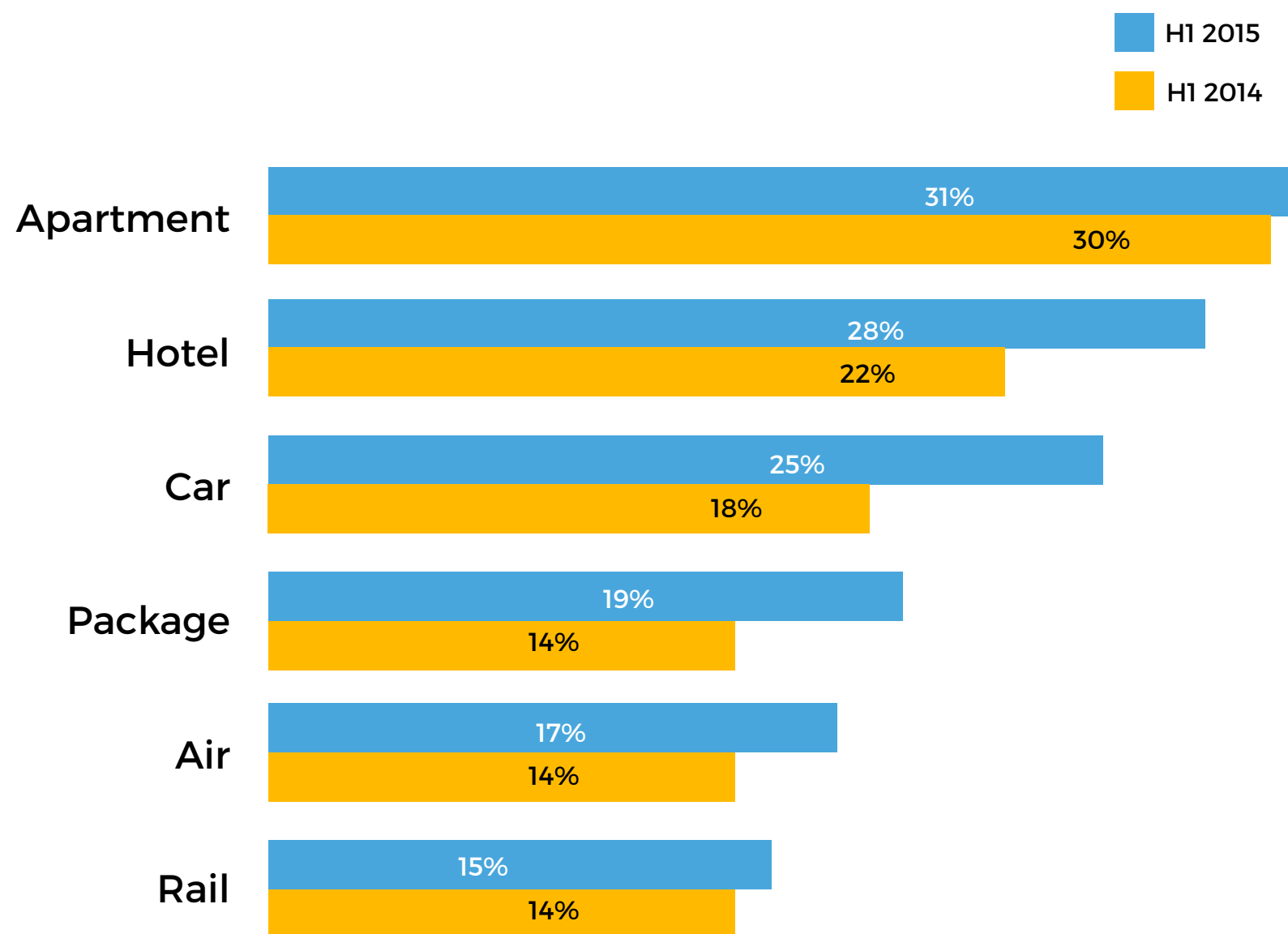
MOBILE SHARE OF WORLDWIDE TRAVEL BOOKINGS



Worldwide, all travel sub-categories, OTAs, and suppliers, excluding apps



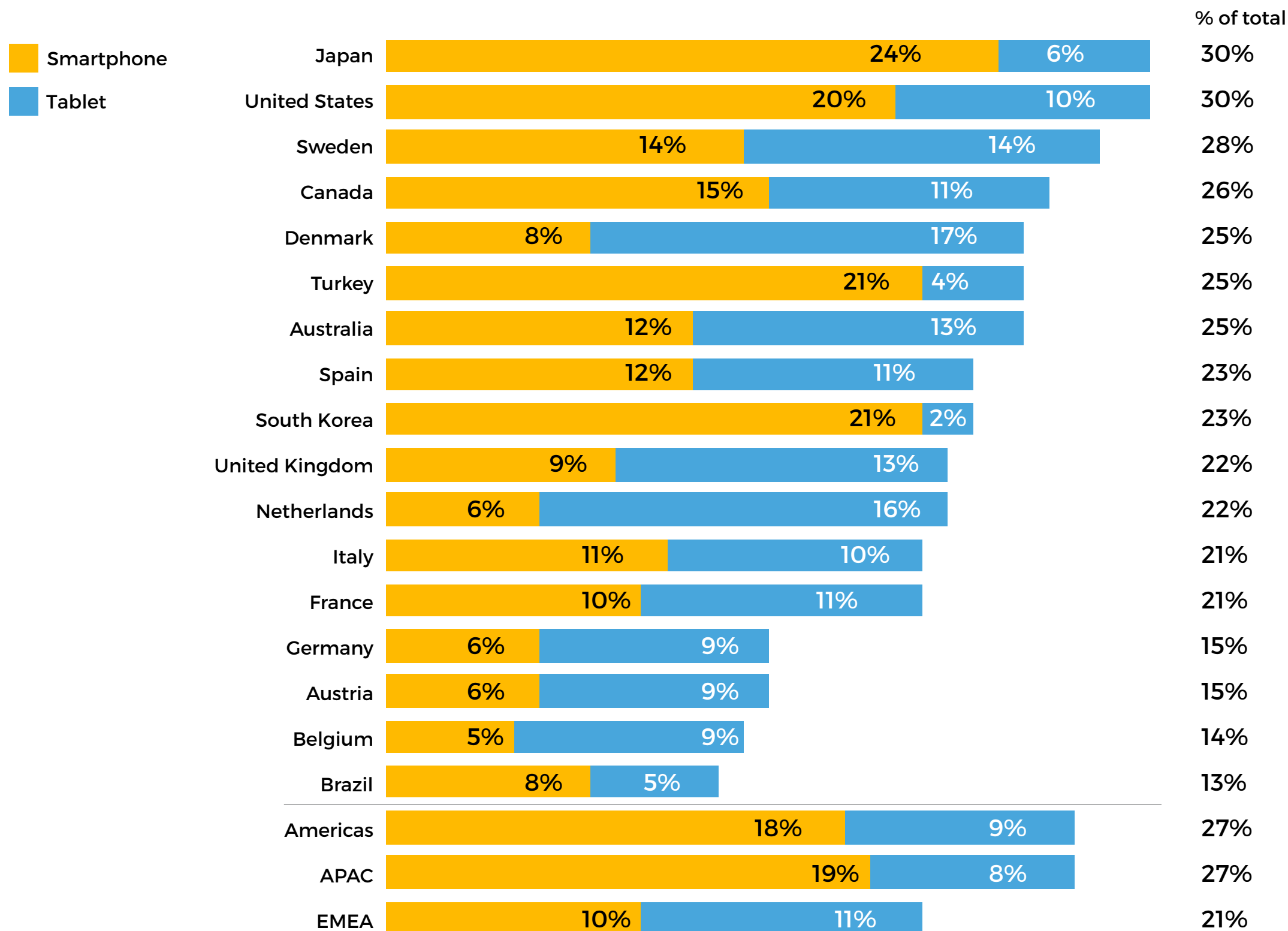
MOBILE SHARE OF BOOKINGS BY SUB-CATEGORY



Worldwide, OTAs, and suppliers, excluding apps



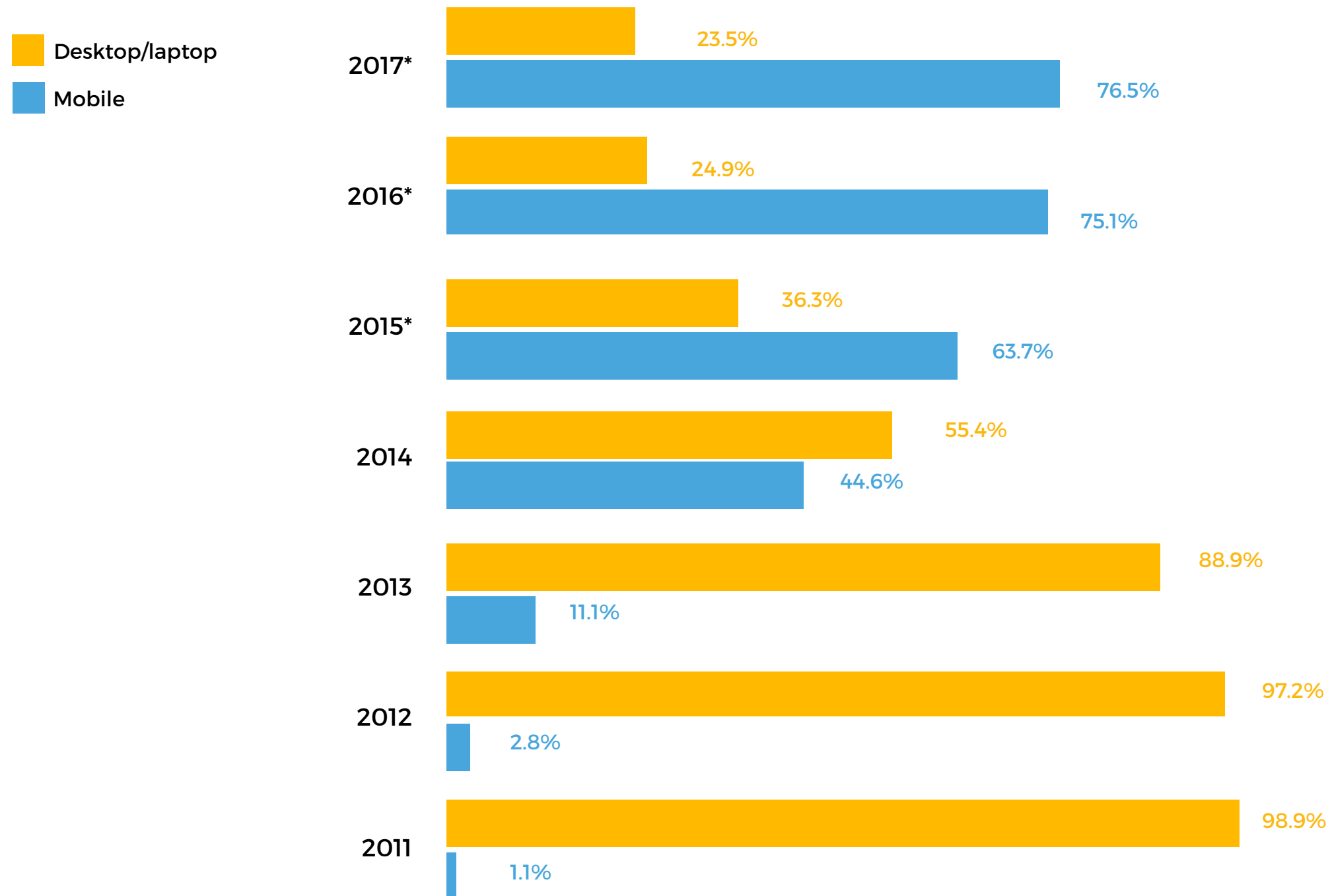
MOBILE SHARE OF BOOKINGS BY COUNTRY



June 2015, worldwide, all travel sub-categories, OTAs, and suppliers, excluding apps.



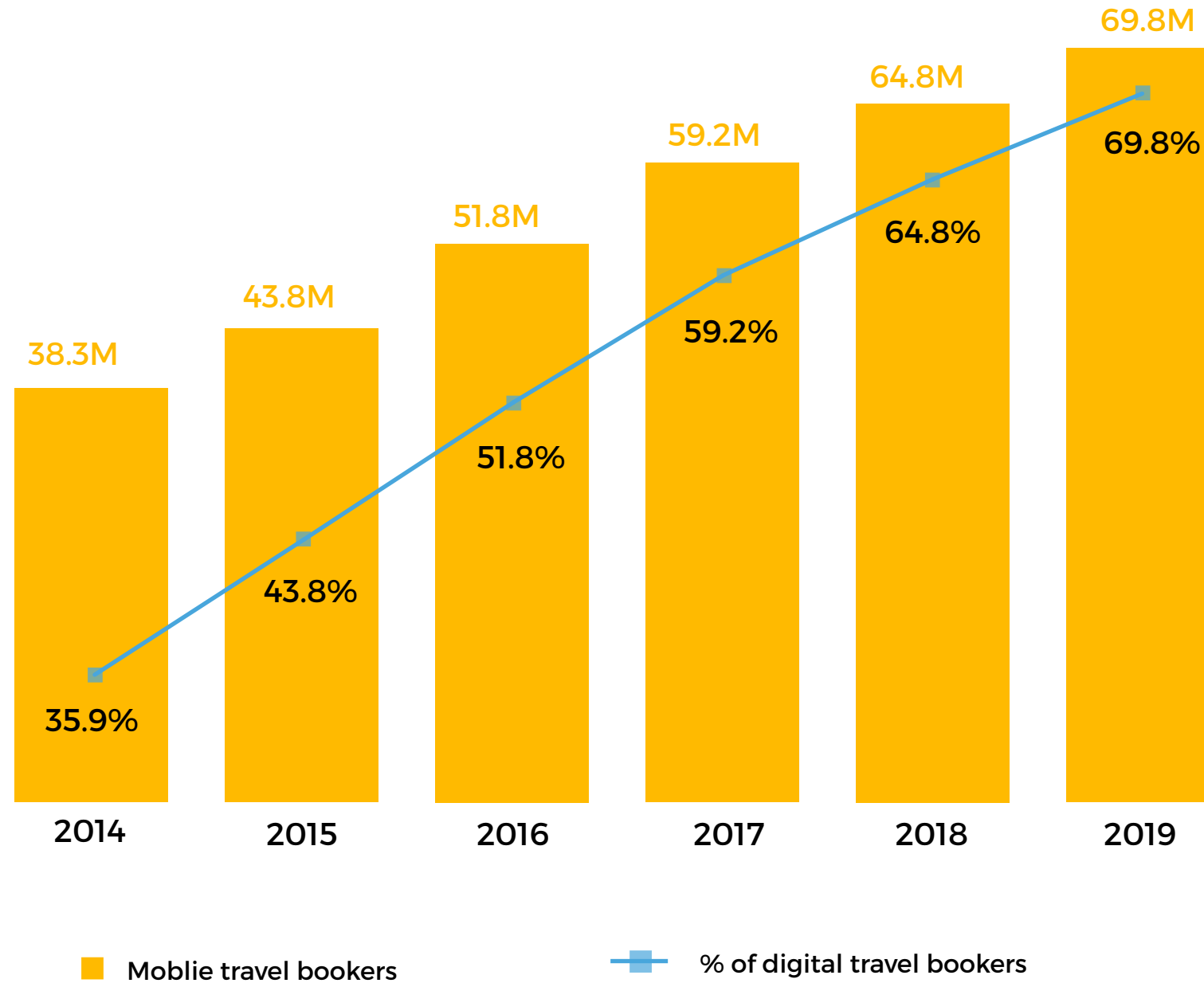
DIGITAL TRAVEL SALES IN CHINA BY DEVICE



*The 2016 and 2017 numbers for digital travel sales in China are forecasts and 2015 figures are an estimate.



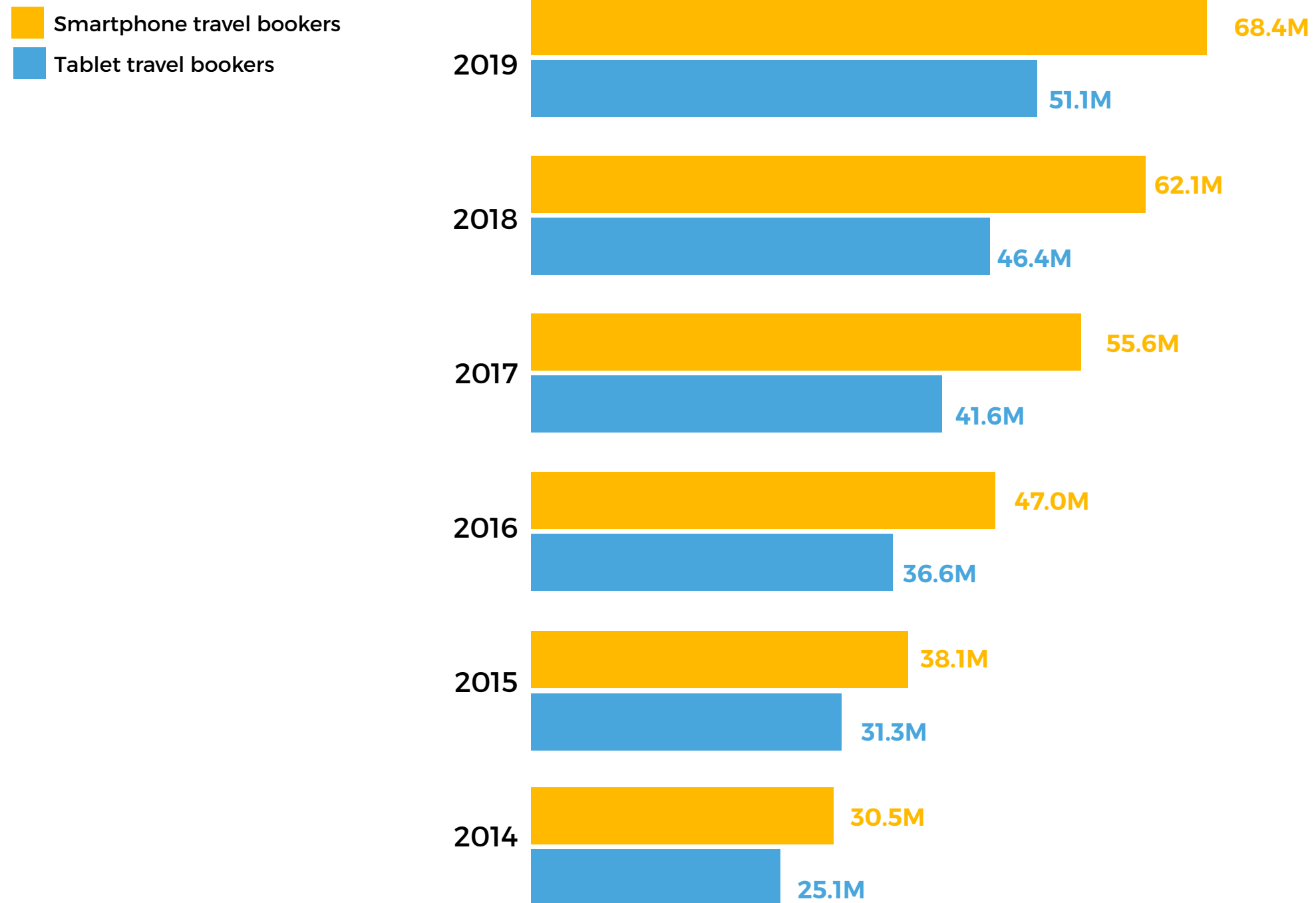
U.S. MOBILE TRAVEL BOOKERS FORECAST



Ages 18+; Mobile Device users who have booked travel via mobile device at least once during the calendar year.



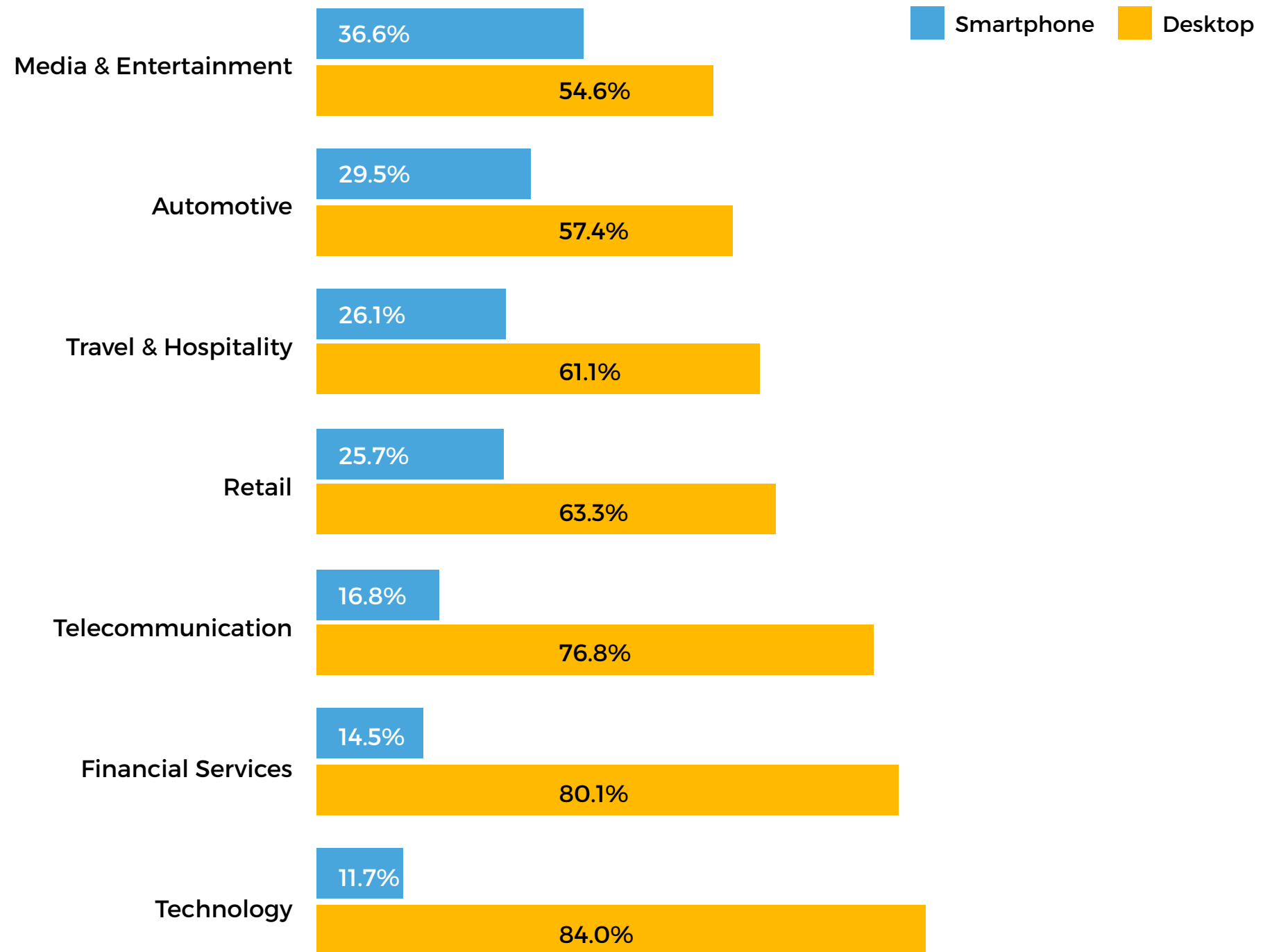
U.S. MOBILE TRAVEL BOOKERS, BY DEVICE



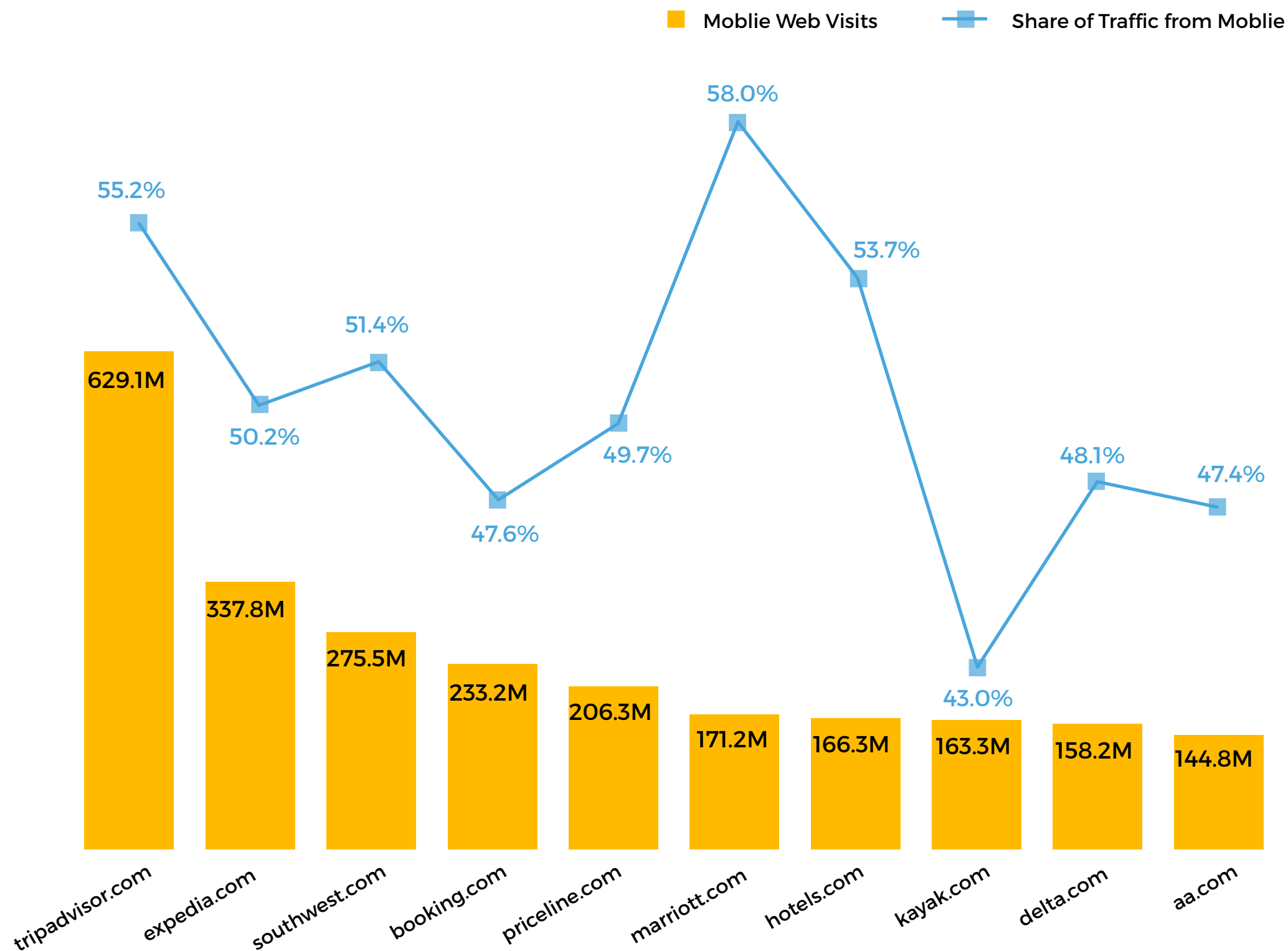
Ages 18+; Mobile Device users who have booked travel via mobile device at least once during the calendar year.



SMARTPHONE SHARE OF GLOBAL TRAVEL SITE VISITS (2015)



TOP TRAVEL SITES BY US MOBILE WEB VISITS (2015)



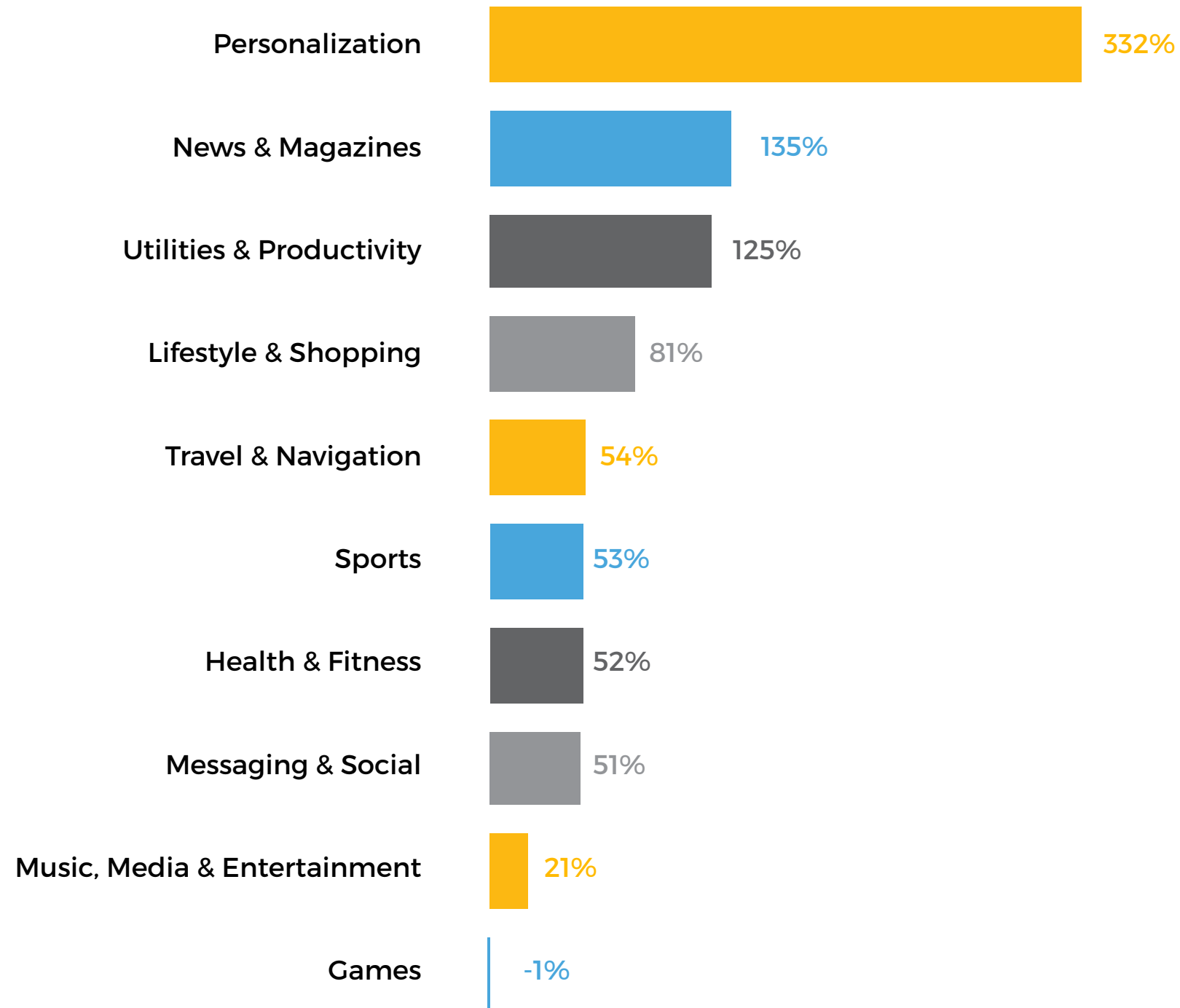


TOP FREE TRAVEL APPS (US)

Apps on iOS		Google Play
1	Uber	Waze
2	Yelp	Yelp
3	Lyft	Google Earth
4	Google Earth	TripAdvisor
5	TripAdvisor	trivago
6	Airbnb	Expedia
7	United Airlines	Airbnb
8	Fly Delta	booking.com
9	Expedia	Southwest Airlines
10	Southwest Airlines	Grubhub
11	American Airlines	GasBuddy
12	Hopper	United Airlines
13	booking.com	Fly Delta
14	My Disney Experience	Hopper



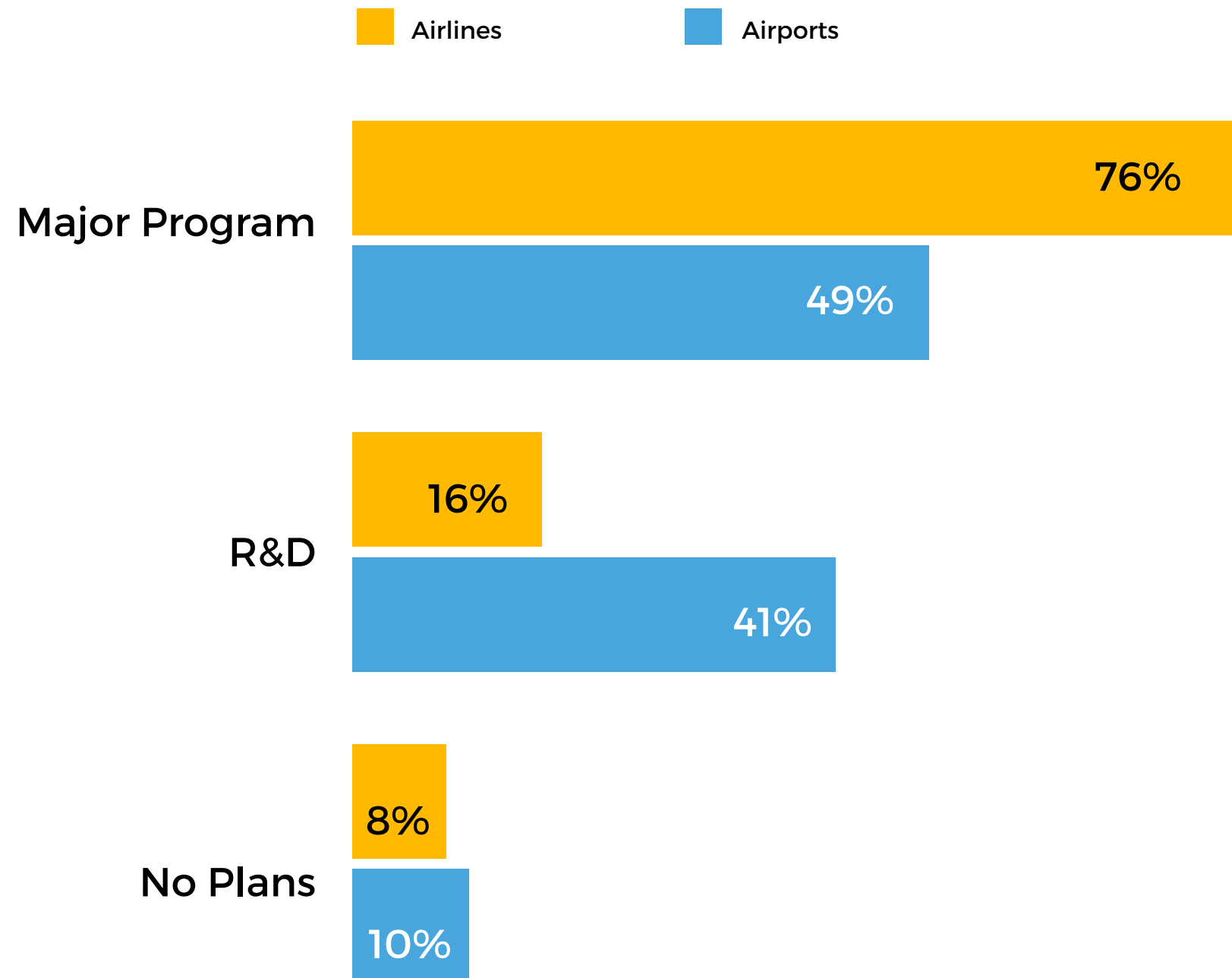
GLOBAL MOBILE TRAVEL APP SESSION GROWTH (2015)





MAJOR INVESTMENTS IN MOBILE

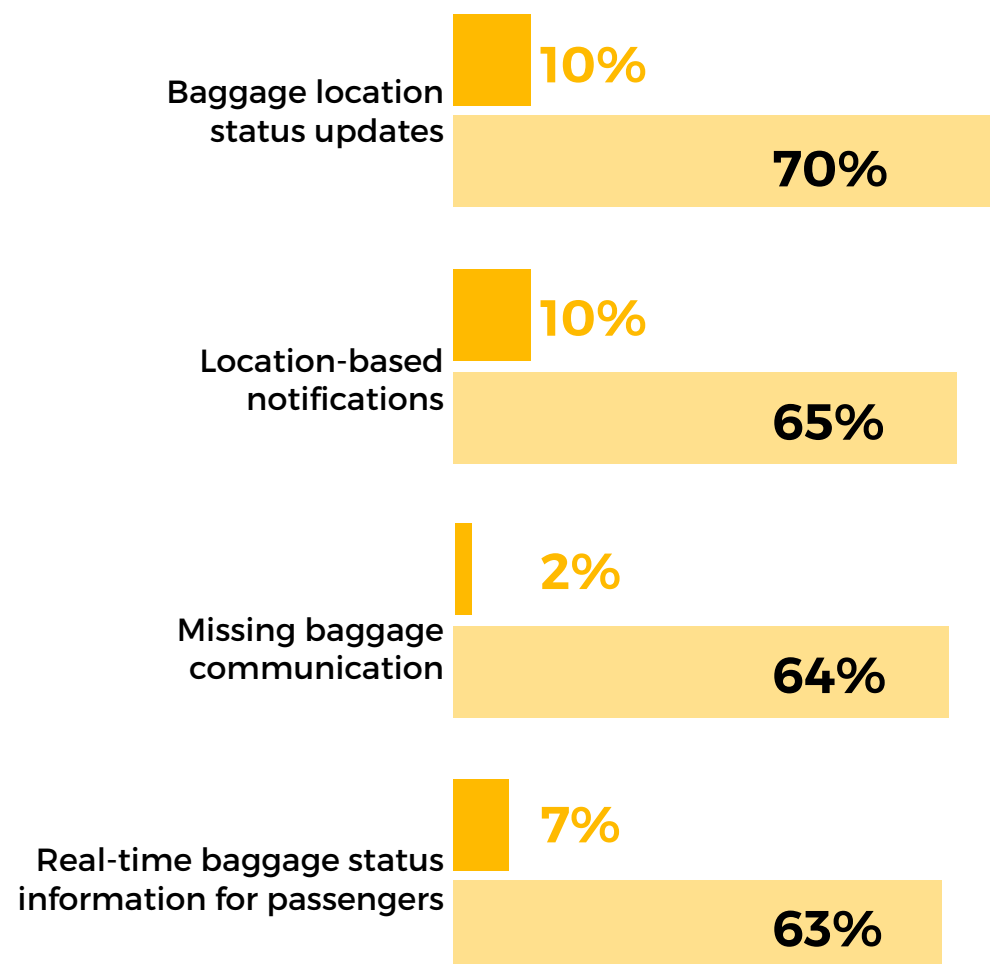
% of airlines and airports investing in mobile over the next 3 years





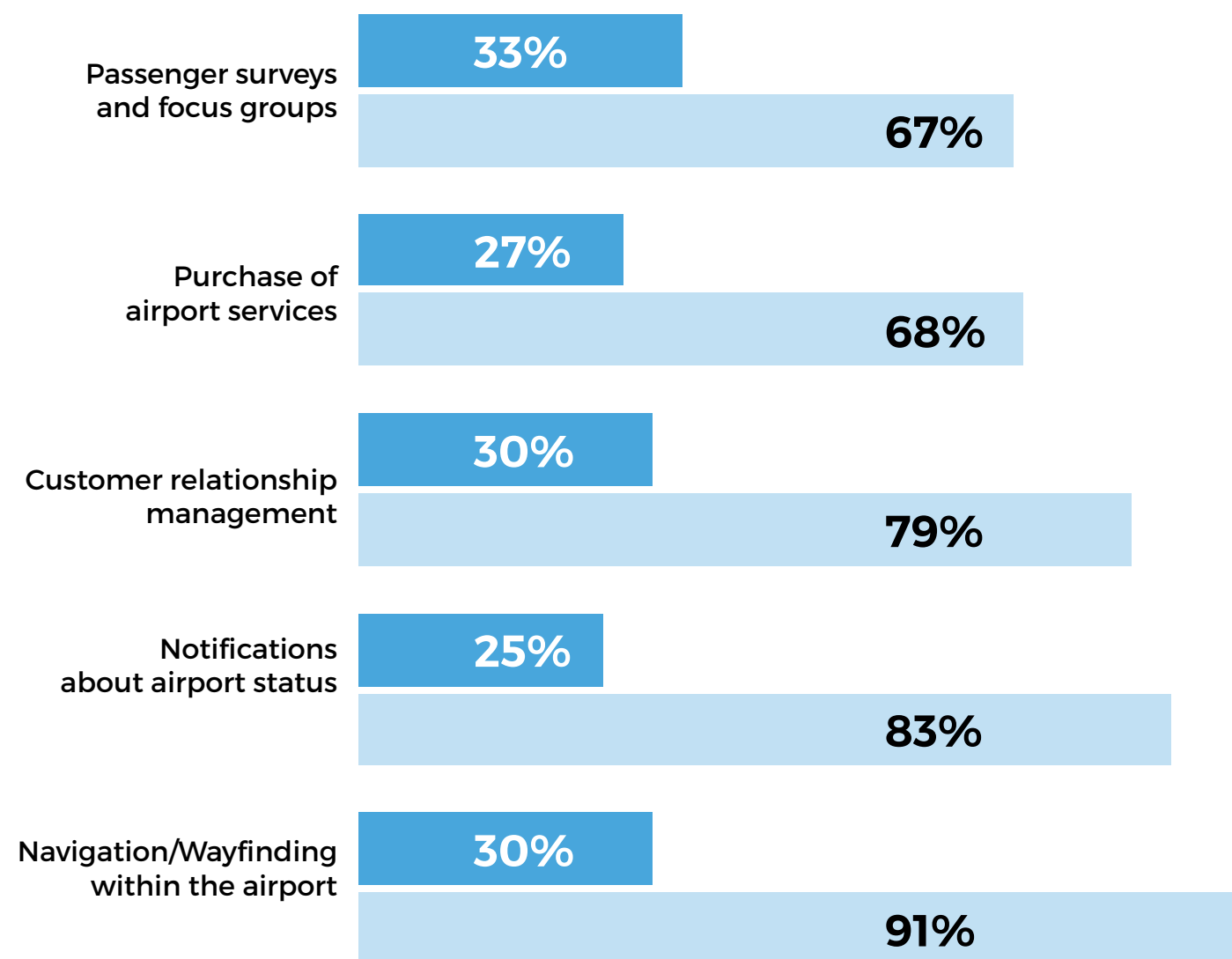
MOBILE APP DEPLOYMENTS PLANNED BY AIRPORTS AND AIRLINES

% OF **AIRLINES** PROVIDING PASSENGER SERVICES VIA APPS



 Airlines today (2015)  Airlines implemented by 2018

% OF **AIRPORTS** PROVIDING PASSENGER SERVICES VIA APPS



 Airport today (2015)  Airport implemented by 2018



WHAT PASSENGERS WANT FROM MOBILE

PASSENGER DEMAND FOR NEW SERVICES **ON BOARD**

Access entertainment
on own tablet

67% **24%**

Send emails,
text messages

60% **31%**

Access live
flight information

60% **32%**

Access entertainment
on airline tablet

56% **56%**

Access live
streaming of content

56% **56%**

PASSENGER DEMAND FOR NEW SERVICES **AT AIRPORT**

Flight updates

72% **23%**

Bag collection updates

63% **33%**

Scan phone for access

60% **31%**

Use mobile for ID

59% **33%**

Airport maps & directions

57% **35%**

  Yes, would definitely use   May use

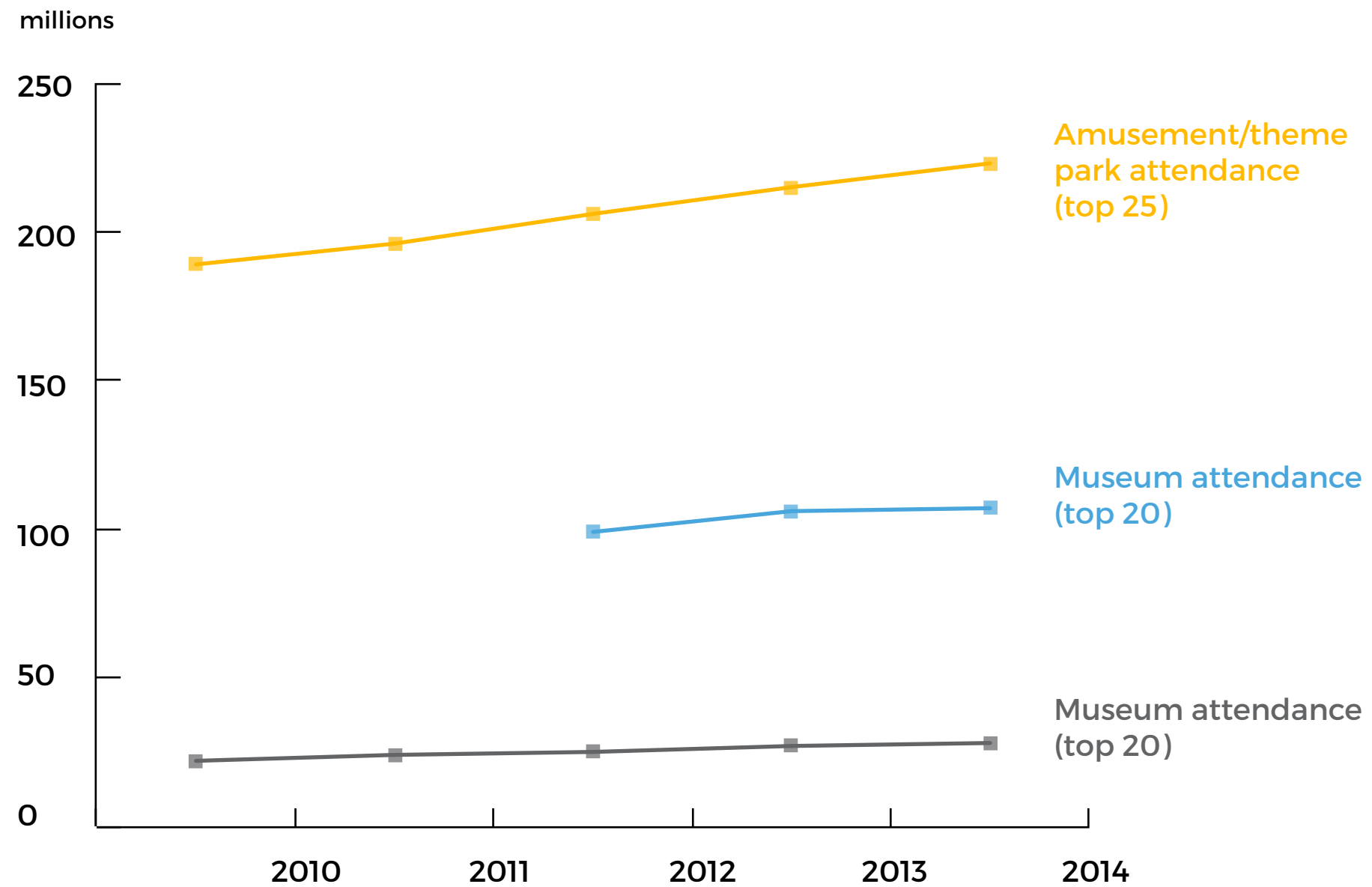
Results based on an online survey of 5,871 respondents from 17 countries across Americas, Asia, Europe and the Middle East and Africa who had traveled between December 2014 and March 2015.

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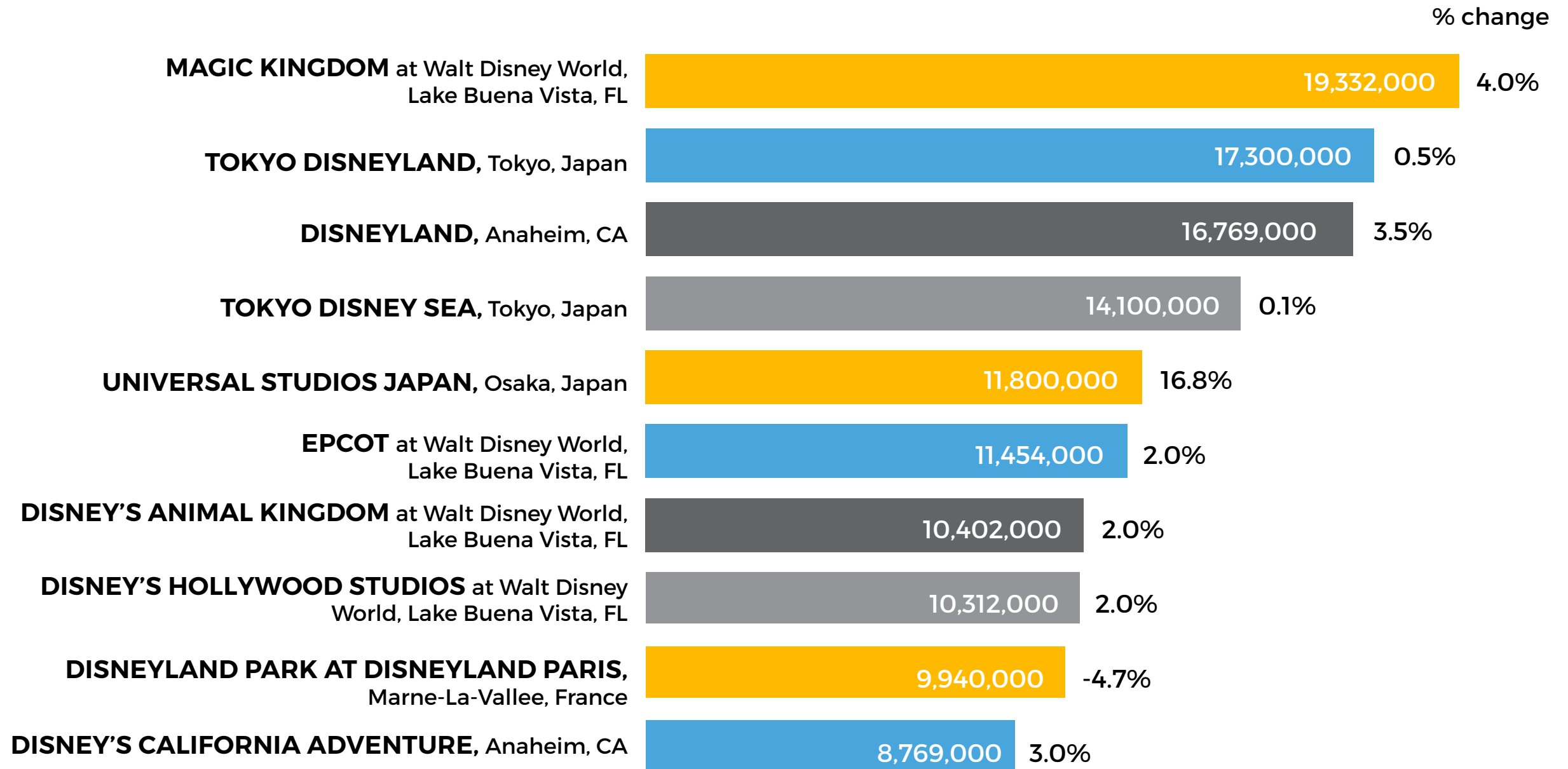
ATTRACTIONS

SKIFT

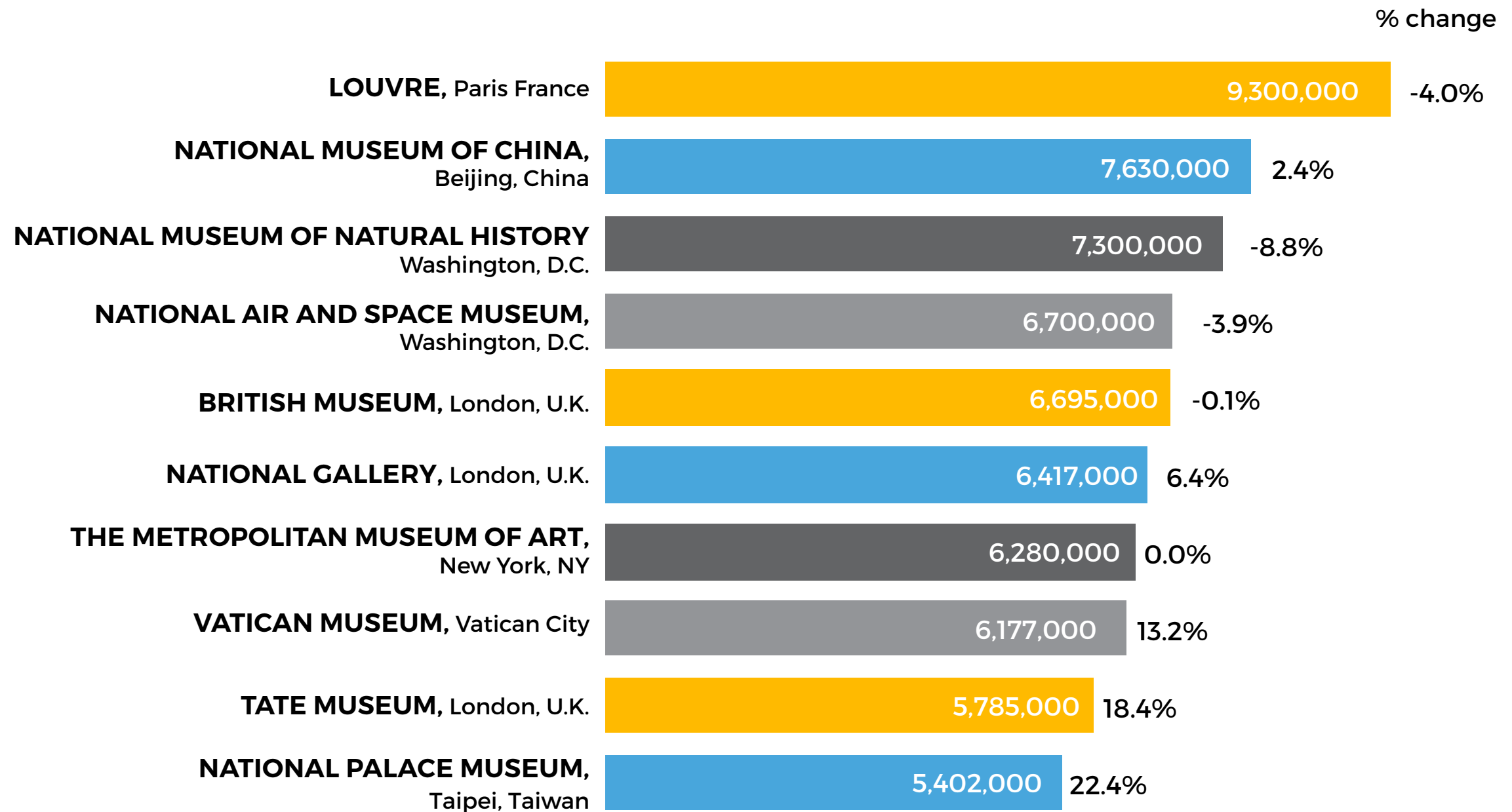
ATTENDANCE TRENDS FOR TOP ATTRACTIONS



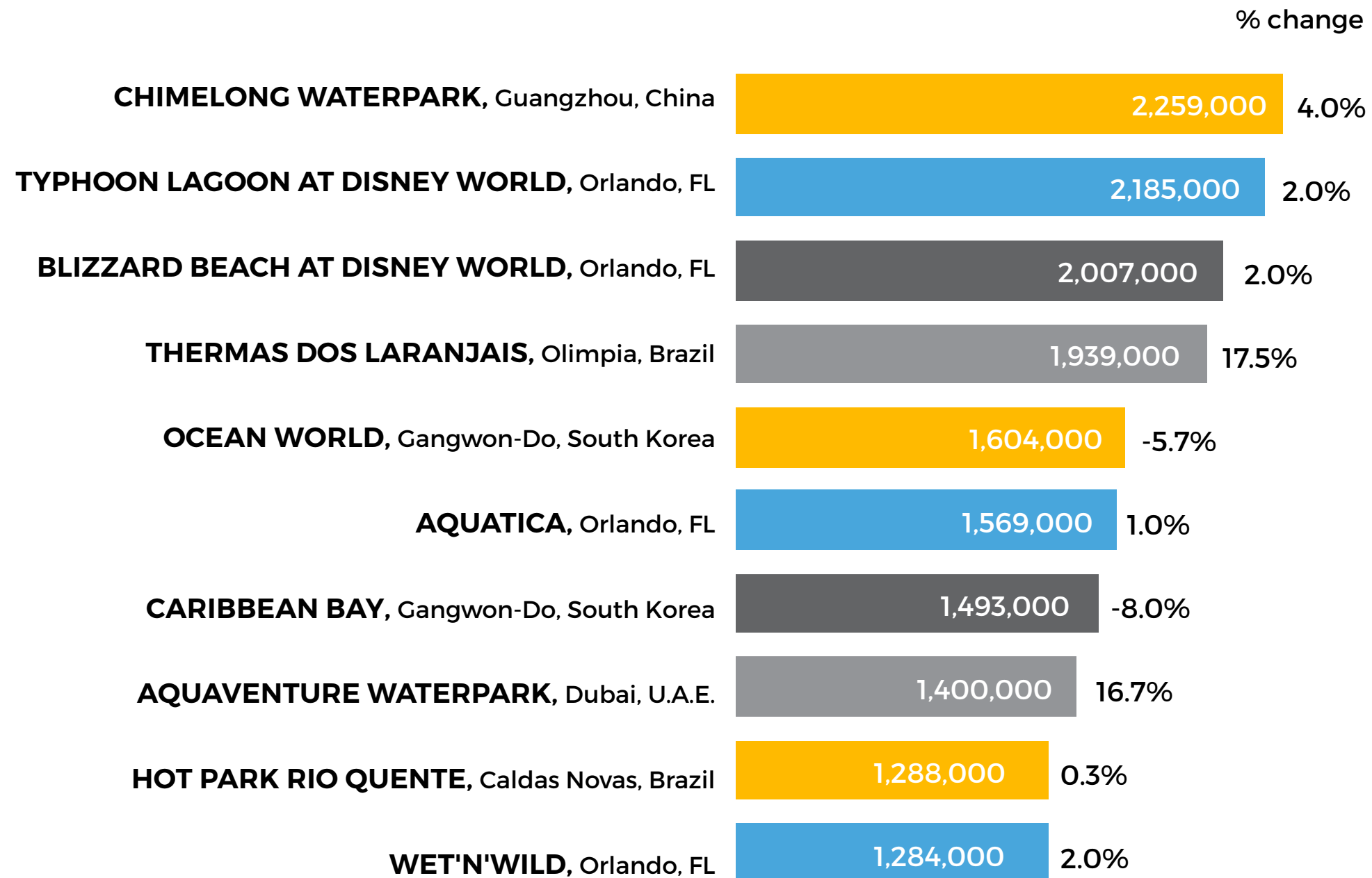
TOP 10 AMUSEMENT/THEME PARKS WORLDWIDE (2014)



TOP 10 MUSEUMS WORLDWIDE (2014)



TOP 10 WATER PARKS WORLDWIDE (2014)





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We do this through trends reports, research, branded content, social content, video storytelling, in-person events and other content marketing initiatives, and distribute through the largest travel industry site, Skift.

[Contact us for more details:](#)

[Carolyn Kremins](#)
[President, Skift](#)
skiftx@skift.com
[+1- 212-564-5830](tel:+12125645830)

[Skift Inc, 1239 Broadway, #703B, New York, NY 10001](#)